Financial Statements (Translation)

The Thirty-third Fiscal Year

From January 1, 2023 to December 31, 2023

Notes to the Reader of Independent Auditor's Report: The Independent Auditor's Report herein is the English translation of the Independent Auditor's Report Issued for the company's financial statement prepared in Japanese. We did not express our opinion on the company's financial statements prepared in English.

Independent Auditor's Report

To the Board of Directors of Mercedes-Benz Finance Co., Ltd.

< Audit of the Financial Statements>

Opinion

We have audited the financial statements, which comprise the balance sheet, the statement of income, the statement of changes in net assets and the related notes, and the accompanying supplementary schedules ("the financial statements and the accompanying supplementary schedules") of Mercedes-Benz Finance Co., Ltd. ("the Company") as at December 31, 2023 and for the year from January 1, 2023 to December 31, 2023 in accordance with Article 436-2-1 of the Companies Act.

In our opinion, the financial statements and the accompanying supplementary schedules referred to above present fairly, in all material respects, the financial position and the results of operations of the Company for the period, for which the financial statements and the accompanying supplementary schedules were prepared, in accordance with accounting principles generally accepted in Japan.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements and the Accompanying Supplementary Schedules* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

The other information comprises the business report and its supplementary schedules. Management is responsible for the preparation and presentation of the other information. Corporate auditor is responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the reporting process for the other information.

Our opinion on the financial statements and the accompanying supplementary schedules does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements and the accompanying supplementary schedules, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements and the accompanying supplementary schedules or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Responsibilities of Management and Corporate Auditor for the Financial Statements and the Accompanying Supplementary Schedules

Management is responsible for the preparation and fair presentation of the financial statements and the accompanying supplementary schedules in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of

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financial statements and the accompanying supplementary schedules that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and the accompanying supplementary schedules, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan.

Corporate auditor is responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements and the Accompanying Supplementary Schedules

Our objectives are to obtain reasonable assurance about whether the financial statements and the accompanying supplementary schedules as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements and the accompanying supplementary schedules.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements and the accompanying supplementary schedules, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements and the accompanying supplementary schedules or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the financial statements and the accompanying supplementary schedules are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the financial statements and the accompanying supplementary schedules, including the disclosures, and whether the financial statements and the accompanying supplementary schedules represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with corporate auditor regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

<Fee-related Information>

Fees paid or payable to our firm and to other firms within the same network as our firm for audit and non-audit services provided to the Company are described in "7. Audit remuneration" of the Business Report.

Notes to the Reader of Independent Auditor's Report: The Independent Auditor's Report herein is the English translation of the Independent Auditor's Report Issued for the company's financial statement prepared in Japanese. We did not express our opinion on the company's financial statements prepared in English.

Interest required to be disclosed by the Certified Public Accountants Act of Japan

We do not have any interest in the Company which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

KPMG AZSA LLC Tokyo Office, Japan March 7th, 2024

Mercedes-Benz Finance Co., Ltd.

Balance Sheet

As of December 31, 2023

(Unit: 1,000 yen)

| ASSETS | Amount | LIABILITIES | Amount |
|---------------------------------|---------------|---|---------------|
| | | | |
| Current assets: | (591,596,673) | Current liabilities: | (309,966,039) |
| Cash in banks | 972,587 | Trade accounts payable | 10,959,058 |
| Short-term loans receivable | 97,830,523 | Short-term loans payable | 103,620,393 |
| Investment in finance leases | 176,986,816 | Current portion of long-term loans payable | 126,000,000 |
| Installment sales receivables | 296,275,178 | Current portion of long-term payables under securitization of Installment sales receivables | 16,274,144 |
| Other trade receivables | 380,482 | Current portion of bonds | 29,997,866 |
| Prepaid expenses | 9,204,476 | Other payables | 309,963 |
| Other receivables | 8,987 | Accrued expenses | 2,929,567 |
| Other current assets | 10,403,843 | Income taxes payable | 1,641,317 |
| Allowance for doubtful accounts | △ 466,222 | Advances received | 2,731,301 |
| | | Allowance for bonuses | 155,757 |
| | | Unrealized profit on installment sales | 15,305,517 |
| | | Other current liabilities | 41,151 |
| | | Non-current liabilities: | (224,814,426) |
| Non-current assets: | (10,800,632) | Bonds | 21,484,807 |
| Tangible fixed assets: | (8,854,261) | Long-term loans payable | 185,999,764 |
| Operating lease assets | 8,391,644 | Long-term payables under securitization of Installment sales receivables | 17,069,662 |
| Leasehold improvements | 80,360 | Other non-current liabilities | 260,192 |
| Furniture and fixtures | 17,197 | | |
| Vehicles | 365,059 | | |
| Intangible fixed assets: | (317,624) | TOTAL LIABILITIES | 534,780,465 |
| Software | 314,642 | NET ASSETS | |
| Telephone rights | 2,981 | Shareholders' equity: | (67,616,840) |
| | | Paid-in capital | (4,400,000) |
| Investments and other assets: | (1,628,746) | Capital surplus: | (4,410,000) |
| Guarantee deposits | 25,174 | Capital reserve | 400,000 |
| Deferred tax assets | 1,603,471 | Other capital surplus | 4,010,000 |
| Investment and others | 100 | | |
| | | Earned surplus: | (58,806,840) |
| | | Legal reserve | 1,102,500 |
| | | Retained earnings | 57,704,340 |
| | | TOTAL NET ASSETS | 67,616,840 |
| TOTAL ASSETS | 602,397,306 | TOTAL LIABILITIES AND NET ASSETS | 602,397,306 |

(Note) Amounts are rounded down to the nearest thousand yen.

Mercedes-Benz Finance Co., Ltd.

Income Statement

For the fiscal year ended December 31, 2023

(Unit: 1,000 yen)

| | Amount | | | | |
|--|------------|------------|--|--|--|
| Sales: | | | | | |
| Installment sales | 10,804,405 | | | | |
| Operating lease income | 2,405,721 | | | | |
| Interest income on finance leases | 4,723,757 | | | | |
| Interest income on loans | 391,831 | | | | |
| Other income | 6,421,893 | 24,747,608 | | | |
| Cost of Sales: | | | | | |
| Cost of installment sales | 3,253,843 | | | | |
| Cost of operating leases | 2,280,755 | | | | |
| Financing costs | 2,112,273 | | | | |
| Other costs | 5,220,025 | 12,866,898 | | | |
| Gross profit | | 11,880,709 | | | |
| Selling, general and administrative expenses | | 4,015,724 | | | |
| Operating income | | 7,864,985 | | | |
| Non-operating income: | | | | | |
| Interest income | | 2,903 | | | |
| Recovery Prior Year Write-Offs | | 31,888 | | | |
| Miscellaneous income | | 2,341 | | | |
| Non-operating expense: | | | | | |
| Expenses related with office move | | 68,022 | | | |
| Ordinary income | | 7,834,097 | | | |
| Extraordinary loss | | | | | |
| Loss on retirement of fixed assets | | 3,106 | | | |
| Net income before taxes | | 7,830,991 | | | |
| Income taxes - current | | 2,550,332 | | | |
| Income taxes - deferred | | △ 36,081 | | | |
| Net income | | 5,316,740 | | | |

(Note) Amounts are rounded down to the nearest thousand yen.

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Mercedes-Benz Finance Co., Ltd.

Statement of Changes in Shareholders' Equity

For the fiscal year ended December 31, 2023

(Unit: 1,000 yen)

| | | Shareholders' equity | | | | | | | | | |
|--|-----------------|--------------------------------|-----------------------|-----------------------|---------------|-------------------|----------------------|----------------------------|---|---|------------------|
| | | Capital surplus Earned surplus | | | | | | | Valuation and tran | 1 | |
| | Paid-in capital | Capital reserve | Other capital surplus | Total capital surplus | Legal reserve | Retained earnings | Total earned surplus | Total shareholder's equity | Unrealized loss on derivatives used in hedge accounting | Total valuation and translation adjustments | Total net assets |
| Balance as of January 1, 2023 | 4,400,000 | 400,000 | 4,010,000 | 4,410,000 | 1,102,500 | 54,941,963 | 56,044,463 | 64,854,463 | - | - | 64,854,463 |
| Changes during the year | | | | | | | | | | | |
| Dividend | - | = | - | - | = | △ 2,554,363 | △ 2,554,363 | △ 2,554,363 | - | - | △ 2,554,363 |
| Net income for the year | - | - | - | - | - | 5,316,740 | 5,316,740 | 5,316,740 | - | - | 5,316,740 |
| Changes in items other than shareholders' equity during the year (net) | - | - | - | - | = | - | - | - | - | - | - |
| Total changes during the year | - | - | - | - | - | 2,762,377 | 2,762,377 | 2,762,377 | - | - | 2,762,377 |
| Balance as of December 31, 2023 | 4,400,000 | 400,000 | 4,010,000 | 4,410,000 | 1,102,500 | 57,704,340 | 58,806,840 | 67,616,840 | - | - | 67,616,840 |

(Note) Amounts are rounded down to the nearest thousand yen.

Notes to Financial Statements

Amounts included in the following notes to the financial statements are rounded down to the nearest thousand yen.

1. Significant Accounting Policies

(1) Depreciation and amortization

1) Tangible fixed assets

Operating lease assets are depreciated using the straight-line method over the lease contract period with an estimated disposal value at the expiry of the lease contract as a residual value. Tangible fixed assets other than operating lease assets are depreciated using the declining balance method. However Leasehold improvements acquired on or after April 1, 2016 are depreciated using straight-line method. Useful lives applied are as follows.

| Operating lease assets | 1~8 | years |
|------------------------|------|-------|
| Leasehold improvements | 8~50 | years |
| Furniture and fixtures | 5~20 | years |
| Vehicles | 6 | years |

2) Intangible fixed assets

Software for internal use is amortized using the straight-line method over the estimated useful life of five years.

(2) Allowances

1) Allowance for doubtful accounts

Allowance for doubtful accounts is recorded based on historical experience to provide for estimated losses on bad debts.

2) Allowance for bonuses

Allowance for bonuses has been established based on amounts incurred in the current year.

(3) Revenue recognition

- 1) Revenue from operating lease contracts is recognized as "operating lease income" on an accrual basis over the lease contract period.
- 2) Revenue from finance leases without ownership-transfer consists of interest income allocated to each period not including lease payments received from users.
- 3) Gross receivable from installment sales are recorded at execution of installment sales contracts. Interest on such receivables is recognized when each installment becomes due. Interest on installment receivables that have not fallen due is deferred as Unrealized profit on installment sales.

3. Notes to the Balance Sheet

| | | | (Unit: 1,000 yen) |
|----|------|---|-------------------|
| | 1) | Receivables from and payables to affiliated companies | |
| | | Short-term monetary payables | 104,132 |
| | 2) | Accumulated depreciation of tangible fixed assets | |
| | , | Operating lease assets | 2,858,815 |
| | | Other tangible assets | 95,512 |
| | | Total | 2,954,327 |
| | 3) | Operating lease receivables due after the balance sheet date | 3,516,669 |
| | 4) | Trade receivables due after more than one year from the balance sheet date | |
| | 4) | Installment sales receivables | 20/ 427 000 |
| | | Investment in finance leases | 206,437,008 |
| | | Operating lease receivables due after the balance sheet date | 96,926,505 |
| | | Total | 1,793,394 |
| | | Total | 305,156,907 |
| | 5) | Breakdown of Investment in finance lease | |
| | | Investment in finance lease-Gross | 99,836,409 |
| | | Estimated residual value | 89,707,390 |
| | | Unearned interest | △ 12,556,983 |
| | | Total | 176,986,816 |
| | | | |
| | 6) | Securitized assets | |
| | | Installment sales receivables | 36,701,780 |
| | | Corresponding liabilities | |
| | | Long-term loan payables under securitization of Installment sales receivables | 33,343,807 |
| | | (including current portion of long-term loans payable) | |
| 4. | Note | es to the Income Statement | |
| | | | (Unit: 1,000 yen) |
| | 1) | Transactions with affiliated companies | , , , |
| | | Cost of sales | 237,208 |
| | | Operating expenses | 325,625 |
| | 2) | Details of financing cost | |
| | , | Interest expense and others | 2,112,273 |
| | | | 2,112,270 |
| | 3) | Total finance lease revenue and cost | |
| | | Gross finance lease revenue | 84,082,844 |
| | | Gross finance lease cost | 79,359,087 |
| | | Net | 4,723,757 |
| | | | |

5. Notes to the Statement of Changes in Shareholders' Equity

(1) Type and total number of outstanding shares

(Unit: Shares)

| Share Type | Beginning Balance | Increase | Decrease | Ending Balance |
|--------------|-------------------|----------|----------|----------------|
| Common stock | 135,463 | ı | ı | 135,463 |

(2) Dividends

Dividend payments

The following resolution regarding dividends was made at the regular shareholders' meeting held on March 24, 2023.

Dividends on Common Shares

| 1) | Total dividend | 2,554 million yen |
|----|--------------------|-------------------|
| 2) | Dividend per share | 18,856 yen |
| 3) | Date of record | December 31, 2022 |
| 4) | Effective date | March 30, 2023 |

6. Deferred Tax Accounting

Main sources of deferred tax assets

The deferred tax assets mainly arise from allowances for doubtful accounts, depreciation, deferred subsidies and prepaid incentives.

7. Financial Instruments

(1) General information of financial instruments

The Company manages and controls credit risk and residual value risk inherent in its main business, lease and installment sales of cars, based on the transaction information accumulated in the database. The Company's main sources of funding are bond issue and loans from related companies and banks.

(2) Risk control system for financial instruments

The Company does not conduct qualitative analysis of market risk. Financial instruments that are subject to risk of interest rate fluctuations are mainly Investment in finance leases, Installment sales receivables, bonds, Long-term payables under securitization of lease receivables, and Long-term loans payable. Assuming all other risk factors remain unchanged, 10 basis point (0.1%) decrease of the market interest rate at December 31, 2023 would have caused an increase of fair value of net financial assets and liabilities by 274 million yen and 10 basis point (0.1%) increase would have caused a decrease of fair value of net financial assets and liabilities by 273 million yen.

(3) Fair values of financial instruments

The following table shows the carrying amounts and fair values of the financial instruments as of December 31, 2022.

(Unit: 1,000 yen)

| | | , , , , , , , , , , , , , , , , , , , | | (Unit: 1,000 yen) |
|-----|---|---|-------------|-------------------|
| | | Carrying amount | Fair value | Difference |
| (1) | Cash in banks | 972,587 | 972,587 | - |
| | | | | |
| (2) | Short-term loans receivable (*1) | 97,830,523 | | |
| | Allowance for doubtful accounts | △ 226,818 | | |
| | | 97,603,704 | 97,603,704 | - |
| (3) | Investment in finance leases (*1)(*2) | 176,986,816 | | |
| | Allowance for doubtful accounts | △ 239,396 | | |
| | | 176,747,419 | 170,002,595 | △ 6,744,823 |
| (4) | Installment sales receivables(*2) | 296,275,178 | | |
| | Unrealized profit on installment sales | △ 15,305,517 | | |
| | | 280,969,661 | 279,727,090 | △ 1,242,570 |
| | Financial assets total | 556,293,373 | 548,305,976 | △ 7,987,393 |
| (1) | Current portion of bonds | 29,997,866 | 29,993,126 | △ 4,739 |
| (2) | Bonds | 21,484,807 | 21,071,117 | △ 413,690 |
| (3) | Short-term loans payable | 103,620,393 | 103,424,408 | △ 195,984 |
| (4) | Current portion of long-term loans payable | 126,000,000 | 125,712,735 | △ 287,264 |
| (5) | Current portion of long-term payables under securitization of lease receivables | 16,274,144 | 15,706,395 | △ 567,749 |
| (6) | Long-term loans payable | 185,999,764 | 183,718,280 | △ 2,281,484 |
| (7) | Long-term payables under securitization of lease receivables | 17,069,662 | 15,945,631 | △ 1,124,031 |
| | Financial liabilities total | 500,446,639 | 495,571,695 | △ 4,874,943 |

^(*1) Allowance for doubtful accounts are deducted.

^(*2) Deferred subsidies are not deducted from carrying amounts.

(Note) The following methods and premises were used for calculation of the fair values of financial instruments.

Financial assets

(1) Cash in banks

Because of the predominant short maturities of these instruments in general, it is assumed that the fair values approximate the carrying amounts.

(2) Short-term loans receivable

The fair values of loans with variable interest rates are estimated to be equal to the respective carrying amounts since the actual interest rates and those available on the market do not significantly differ unless credit conditions of debtors materially deteriorate. The fair values of loans with fixed interest rates are determined on the basis of discounted expected future cash flows. The discounting is based on the current interest rates at which similar loans could have been borrowed.

(3) Investment in finance leases and (4) Installment sales receivables

The fair values are determined on the basis of discounted expected future cash flows. The discounting is based on the current interest rates at which financial programs could have been utilized.

Financial liabilities

(1) Current portion of bonds, (2) Bonds, (3) Short-term loans payable, (4) Current portion of long-term loans payable and (5) Current portion of long-term payables under securitization of lease receivables, (6) Long-term loans payable, (7) Long-term payables under securitization of lease receivables

The fair values of loans with variable interest rates are estimated to be equal to the respective carrying amounts since the actual interest rates and those available on the market do not significantly differ. The fair values of loans with fixed interest rates are calculated as the present values of the estimated future cash flows using current market interest rates.

8. Related Party Transactions

(1) Parent Companies

| Relation- | Company | Business | Ownership percentage | ' I Details of relationship I | | Transaction | tion Transaction | Account | Ending balance | |
|-------------------|----------------------------------|--|----------------------|-------------------------------|-------------------------|---------------------------------|------------------|-----------------------|----------------|-------------|
| ship | name | Dusilless | of voting right | • | Concurrent directorship | Business relationship | details | amount (1,000 yen) | Account | (1,000 yen) |
| Parent company | Mercedes- Benz Mobility AG | Finance and mobility service providor | 95.11% (direct) | - | IT service | IT service cost | 325,625 | Other payables | 99,290 | |
| Parent company | Mercedes- Benz AG | Production and sales of vehicles | 95.11% (indirect) | ı | Loan guarantee | Borrowing operating funds | 237,208 | Other payables | 2,779 | |

(2) Subsidiaries of Parent Companies

| Relation- | Company | Business | Ownership percentage | Details of r | elationship | Transaction | Transaction amount (1,000 | Account | Ending balance |
|------------------------------------|--|---|----------------------|-------------------------|------------------------------|---------------------|---------------------------|--------------------------------|----------------|
| ship | name | Buomoco | of voting right | Concurrent directorship | Business relationship | details | yen) | rioddani | (1,000 yen) |
| | | lana ant | | | Borrowing | Interest expense | 63,634 | Short-term loans payable | 55, 480, 534 |
| Subsidiary of parent | | Import, sales of automobiles | - | 1 | Funds, Commission of | Outsourcing fee | 154,879 | Guarantee deposits | 18,742 |
| company | Co., Ltd. | and related services | | | administrativ e operation | | | Accrued expenses | 124,832 |
| | | | | | | | | Other payables | 2,027 |
| | | Financing of activities of Daimler AG | | | | Interest expense | 573,966 | Short-term loans payable | 97,000,000 |
| Subsidiary of parent company | Mercedes- Benz International Finance B.V. | as well as Group companies and | - | - | Borrowing Funds | | | Long-term loans payable | 76,000,000 |
| | | affiliated companies. | | | | | | Accrued expenses | 163,123 |

(3) Major shareholder

| 1 1 . | Company | ompany Business percei | Ownership percentage Details of re | | elationship | Transaction | Transaction | Aggunt | Ending |
|---------------------------|-----------------------|-------------------------|------------------------------------|-------------------------|--------------------------|-------------------------|-----------------------|---|-------------------------|
| | name | | | Concurrent directorship | Business relationship | details | amount (1,000 yen) | Account | balance (1,000 yen) |
| Major share- holder | YANASE & Co., Ltd. | Sales of automobiles | 4.89% (direct) | - | Purchase of automobiles | Purchase of automobiles | | Trade accounts payable Short-term loans receivable | 4,948,434 68,845,473 |

- (4) Transaction Terms and Policies to determine Transaction Terms, Etc.
 - 1. Interest associated with the lending or borrowing of funds to or from the companies noted above is determined consistent with market conditions.
 - 2. Outsourcing expenses are determined based on operating expenses incurred by Mercedes-Benz Japan Co., Ltd.
 - 3. Transaction amounts do not include consumption taxes. Ending balances include consumption taxes.

9. Per Share Information

(1) Net assets per share 499,153.57 yen(2) Net income per share 39,248.66 yen

Supplementary Schedules of Financial Statements (Translation)

The Thirty-third Fiscal Year

From January 1, 2023 to December 31, 2023

1. Details of Tangible Fixed Assets and Intangible Fixed Assets

| (Unit: 1 | ,000 y | /en) |
|----------|--------|------|
|----------|--------|------|

| | | | | | | | | (Office 1,000 yell) |
|-------------------------|------------------------|-------------------------------------|-----------|-----------|-------------------------------|----------------------------------|--------------------------|---------------------|
| Category | Asset type | Net book value at beginning of year | Increase | Decrease | Depreciation and amortization | Net book value at end of year | Accumulated depreciation | Acquisition cost |
| Tangible fixed assets | Operating lease assets | 8,360,542 | 4,705,117 | 2,809,638 | 1,864,376 | 8,391,644 | 2,858,815 | 11,250,460 |
| | Leasehold improvements | 51,818 | 35,771 | 1,152 | 6,076 | 80,360 | 18,003 | 98,364 |
| | Vehicles | 33,344 | 375,090 | 14,287 | 29,088 | 365,059 | 27,883 | 340,485 |
| | Furniture and fixtures | 24,113 | 220 | 2,431 | 4,705 | 17,197 | 49,625 | 66,823 |
| | Total | 8,469,818 | 5,116,200 | 2,827,508 | 1,904,247 | 8,854,261 | 2,954,328 | 11,756,133 |
| Intangible fixed assets | Software | 317,338 | 69,145 | - | 71,842 | 314,642 | | |
| | Telephone rights | 2,981 | - | - | - | 2,981 | | |
| | Total | 320,320 | 69,145 | _ | 71,842 | 317,624 | | |

| (Notes) 1 | . Major increases for the current year | r are as follows. | (Unit: 1,000 yen) |
|---|--|---------------------------------------|-------------------|
| | Operating lease assets | Purchase of operating lease assets | 4,705,117 |
| | Software | Purchase of software for internal use | 69,145 |
| 2. The major decrease for the current year is as follows. | | | (Unit: 1,000 yen) |
| | Operating lease assets | Disposal and sale of lease assets | 2,809,638 |

2. Details of Allowances

(Unit: 1,000 yen)

| Category | Beginning balance | Increase | Decr | Ending balance | |
|---------------------------------|-------------------|-----------|-------------|----------------|-----------------|
| Category | Degining balance | IIICICase | Utilization | Others | Lituing balance |
| Allowance for doubtful accounts | 342,023 | 326,050 | 201,851 | - | 466,222 |
| Allowance for bonuses | 156,972 | 155,757 | 156,972 | - | 155,757 |

3. Details of Selling, General and Administrative Expenses

(Unit: 1,000 yen)

| Account | Amount |
|------------------------------------|-----------|
| Salaries and bonuses | 1,293,292 |
| Social insurance | 125,638 |
| Temporary staff salaries | 140,327 |
| Other personnel expense | 181,118 |
| Retirement and severance benefits | 51,237 |
| Recruiting | 30,248 |
| Couriers | 365 |
| Advertising | 72,099 |
| Bank charges | 24,408 |
| Entertainment | 2,126 |
| Travel | 40,590 |
| Transportation | 37,929 |
| Taxes and public dues | 184,111 |
| Rent | 49,565 |
| Communication | 8,694 |
| Supplies | 2,052 |
| Professional fees | 122,120 |
| Utilities | 12,756 |
| IT costs | 568,223 |
| Depreciation and amortization | 111,713 |
| Outside services | 594,953 |
| Provision for doubtful accounts | 326,050 |
| Amortization of guarantee deposits | 11,528 |
| Others | 24,569 |
| Total | 4,015,724 |