

DAIMLER

Fixed Income Presentation Q2 2019

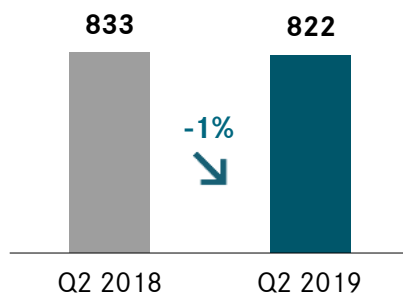
07.08.2019



Financial performance in Q2 2019 affected by model changeovers and restraint availability of vehicles

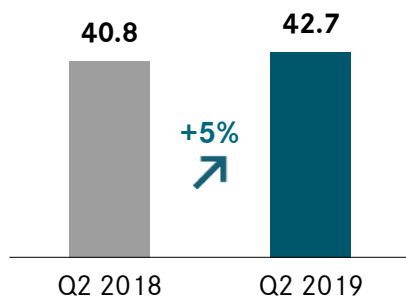
Unit sales

in thousands of units



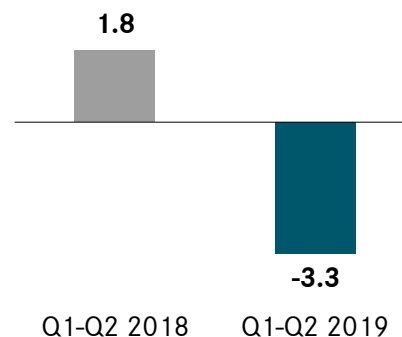
Revenue

in billions of euros



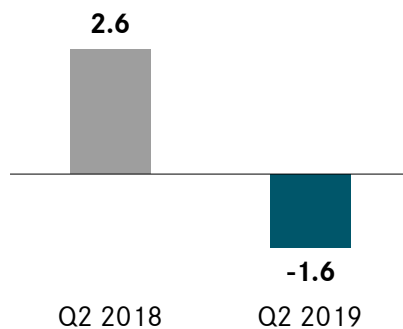
Free cash flow (ind. business)

in billions of euros



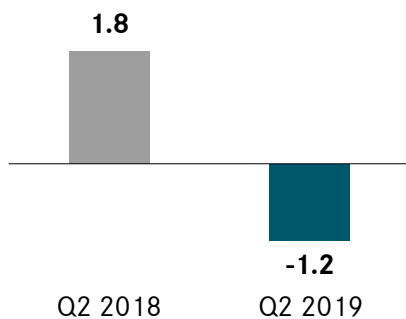
EBIT

in billions of euros



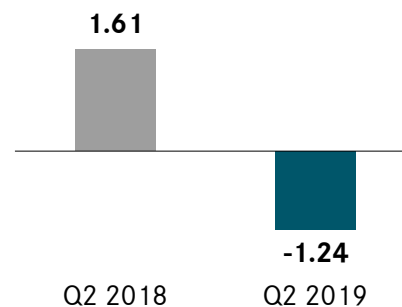
Net profit

in billions of euros

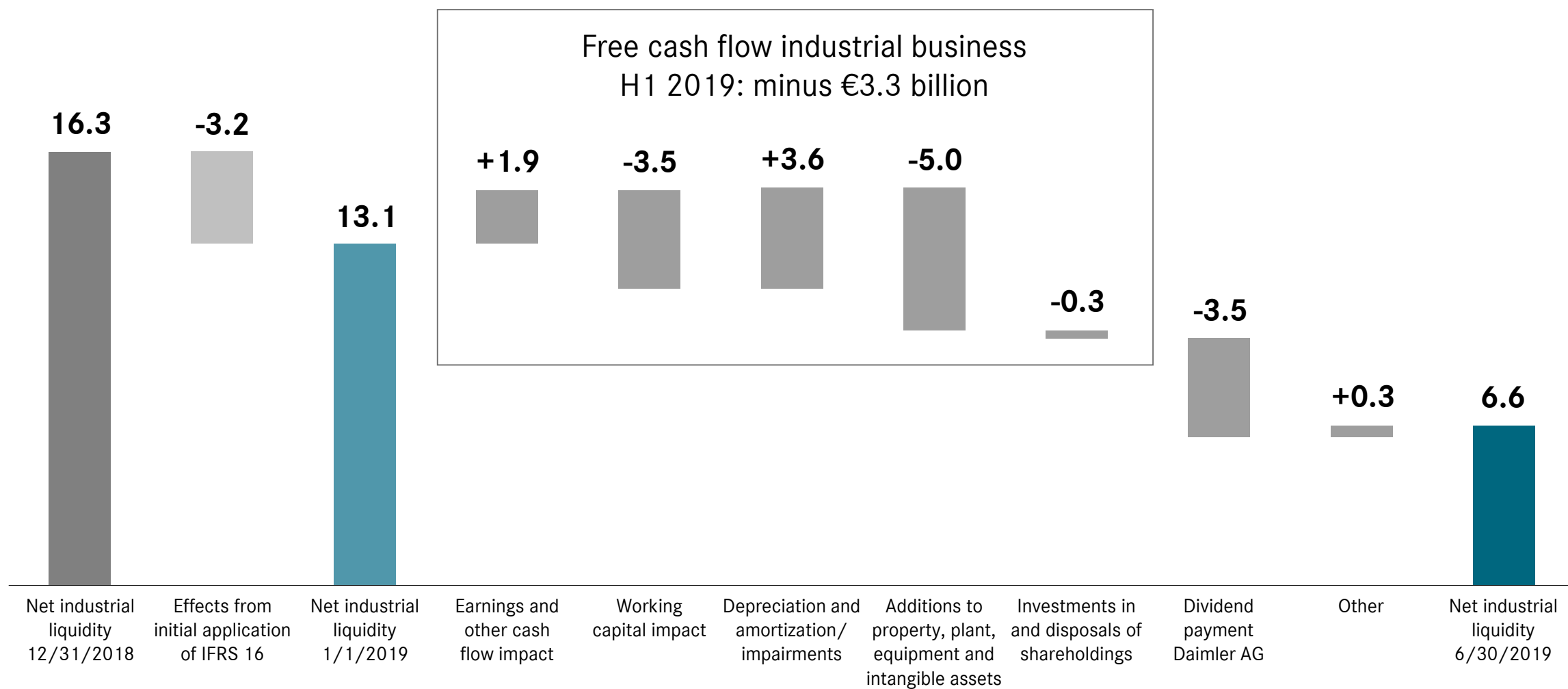


Earnings per share

in euros



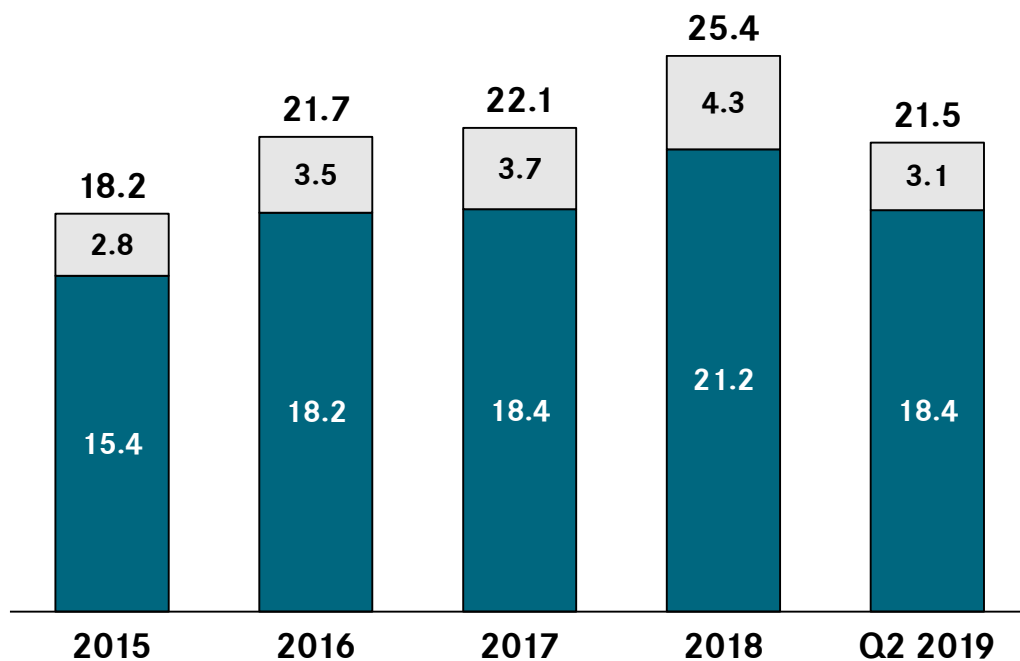
Net industrial liquidity affected by implementation of IFRS 16, dividend payment and industrial free cash flow development



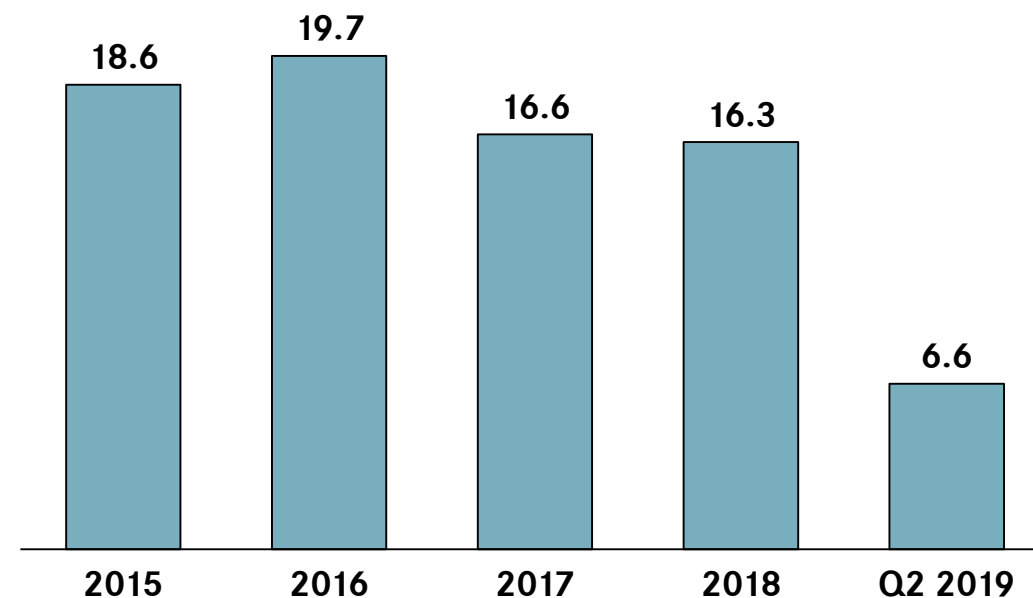
Daimler committed to keep a prudent level of Gross Liquidity

Gross Group Liquidity (in bn EUR)

Financial Services
Industrial Business



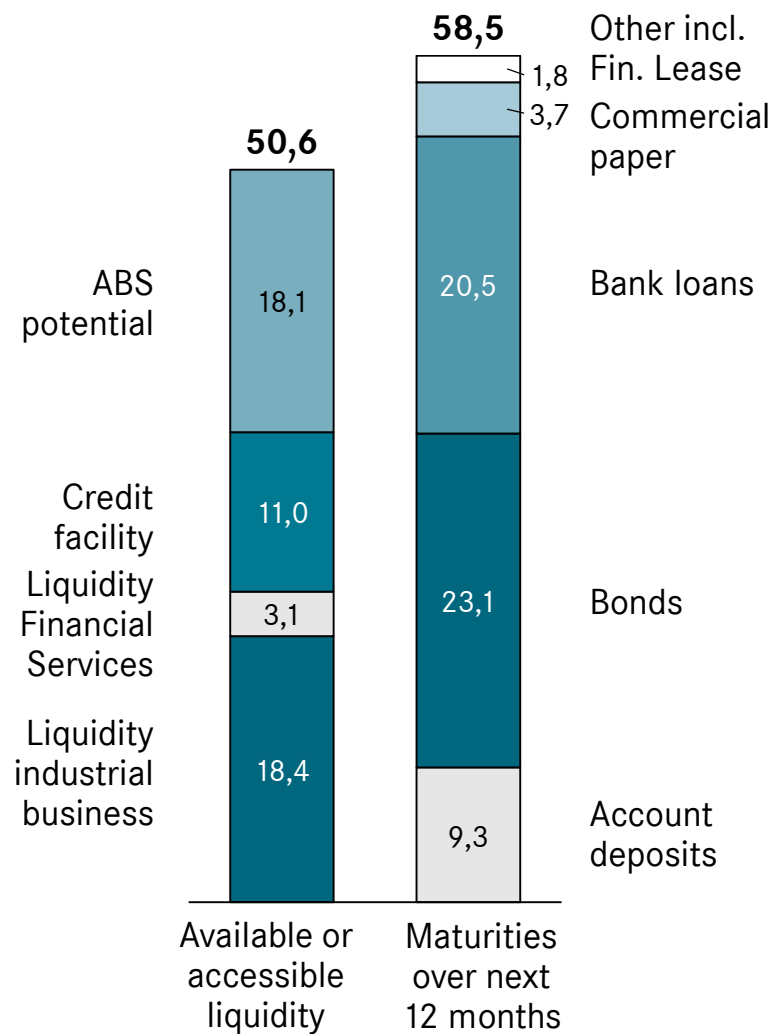
Net Industrial Liquidity (in bn EUR)



Note: Figures may not be additive due to rounding.

Financial flexibility over a 12-month period

in billions of euros



The financial flexibility provides support to mitigate risk and volatility through a balanced mix of funding instruments and clear principles

Daimler follows a financial management to safeguard our A-rating and thus our attractive refinancing conditions

A high financial flexibility is a key support to our A-Rating

The current liquidity position reflects the volatile market environment, the currently required high investments for our future business model and the required financial flexibility for our business

Daimler follows a prudent Financial Policy

Clear commitment to a single A rating

Balanced approach between shareholder interest and credit providers

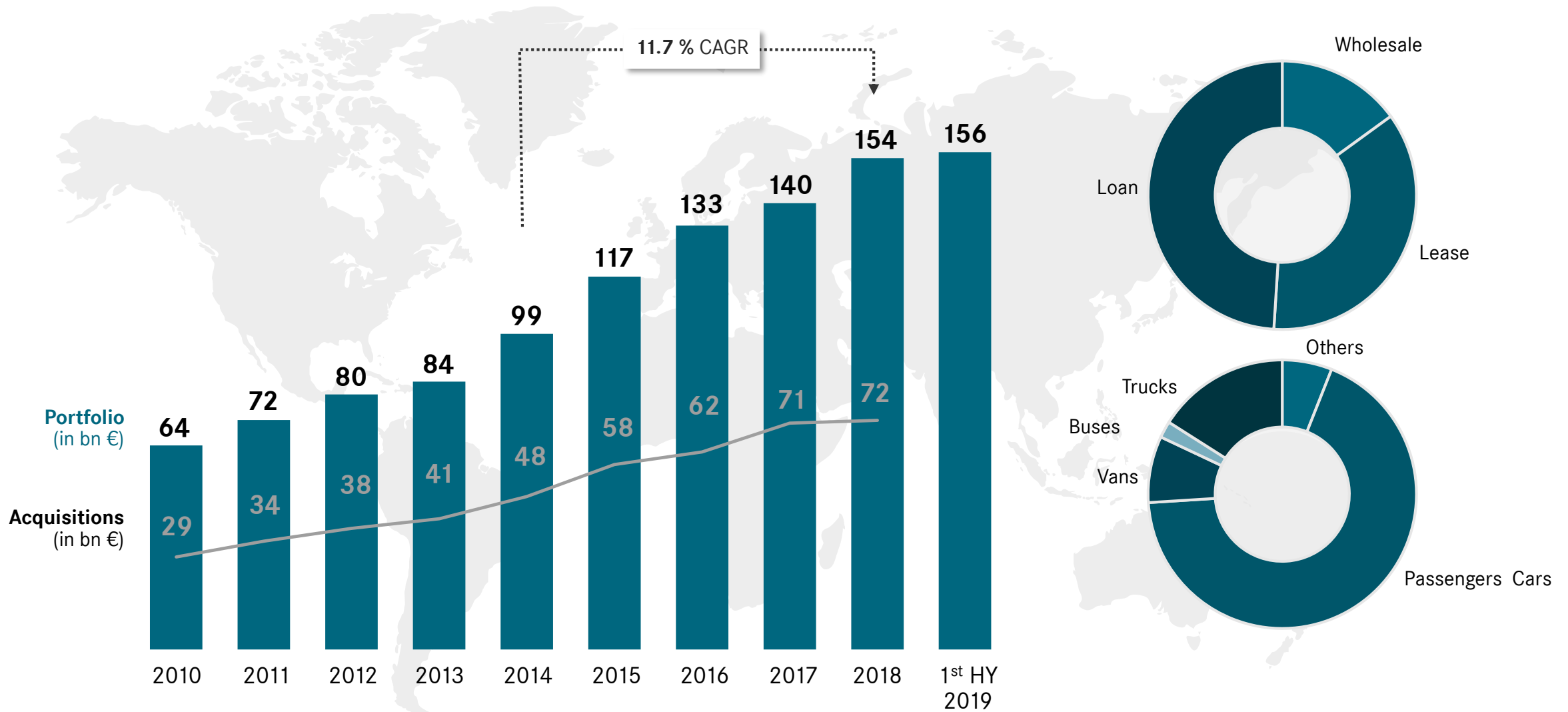
Dividend policy of 40% target pay-out ratio* depending on supporting cash flows

No share buybacks planned

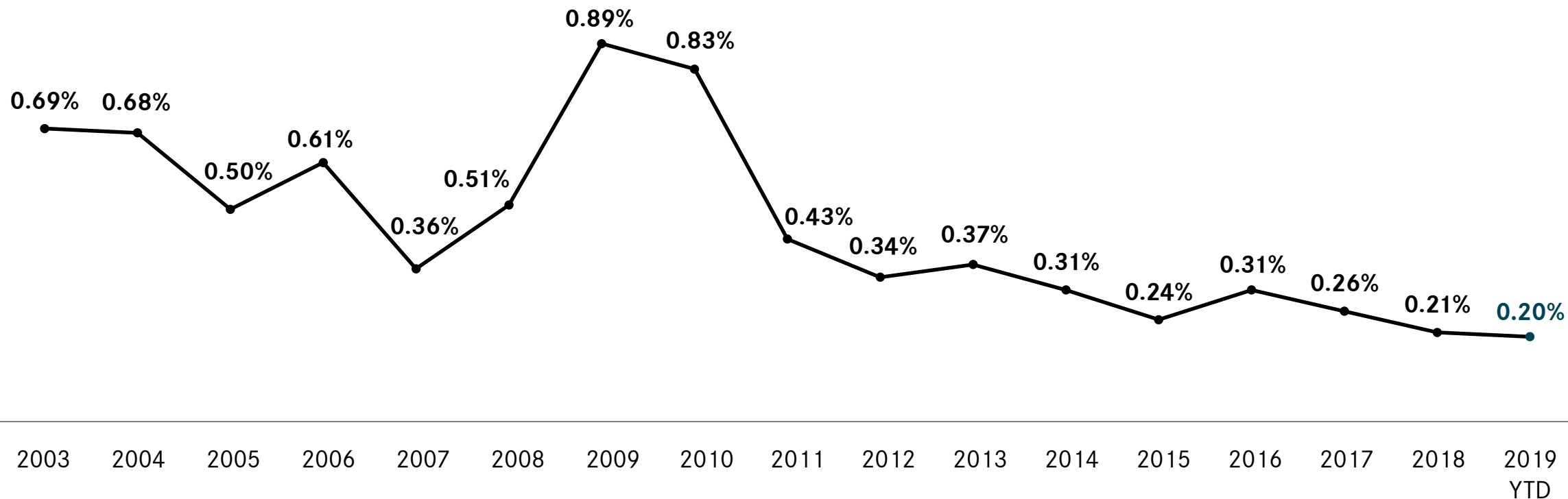
Pensions: current funded ratio at 76%

*Based on net profit attributable to shareholders of Daimler AG.

Funding is the base to ensure sustainable portfolio growth at Daimler Mobility



Our portfolio continues to perform on an excellent level, based on our outstanding acquisition quality



Net credit losses as a percentage of portfolio, subject to credit risk

Our Funding Strategy is built on prudent Principles

Targeting Financial Independence

No dependence from single markets, instruments, banks or investors

Diversification of funding sources and instruments:
Bank Loans, Bonds, ABS, CP, Deposits

No Covenants, no MAC, no asset pledges, no CSAs

Maximizing Financial Flexibility

Keeping prudent amount of Cash and Committed Credit Facility

New markets funded via global and local banks first

Early capital market funding to save credit capacity in growth regions

Stringent Global Funding Policy

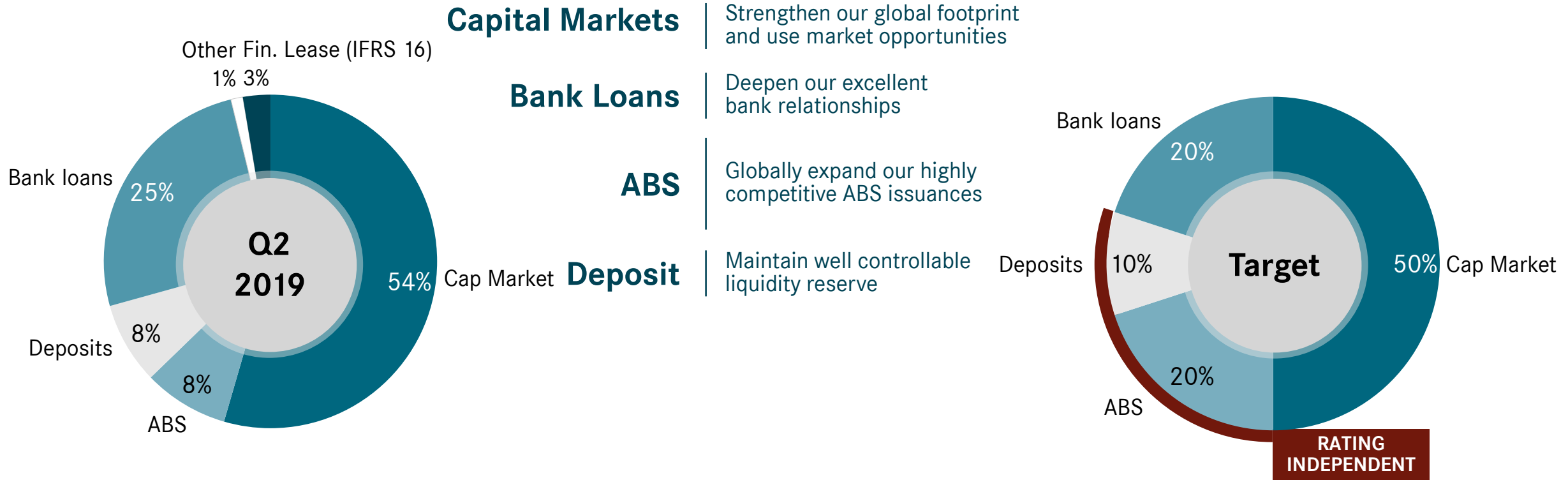
Liquidity matched funding

Interest rate matched funding

Currency matched funding

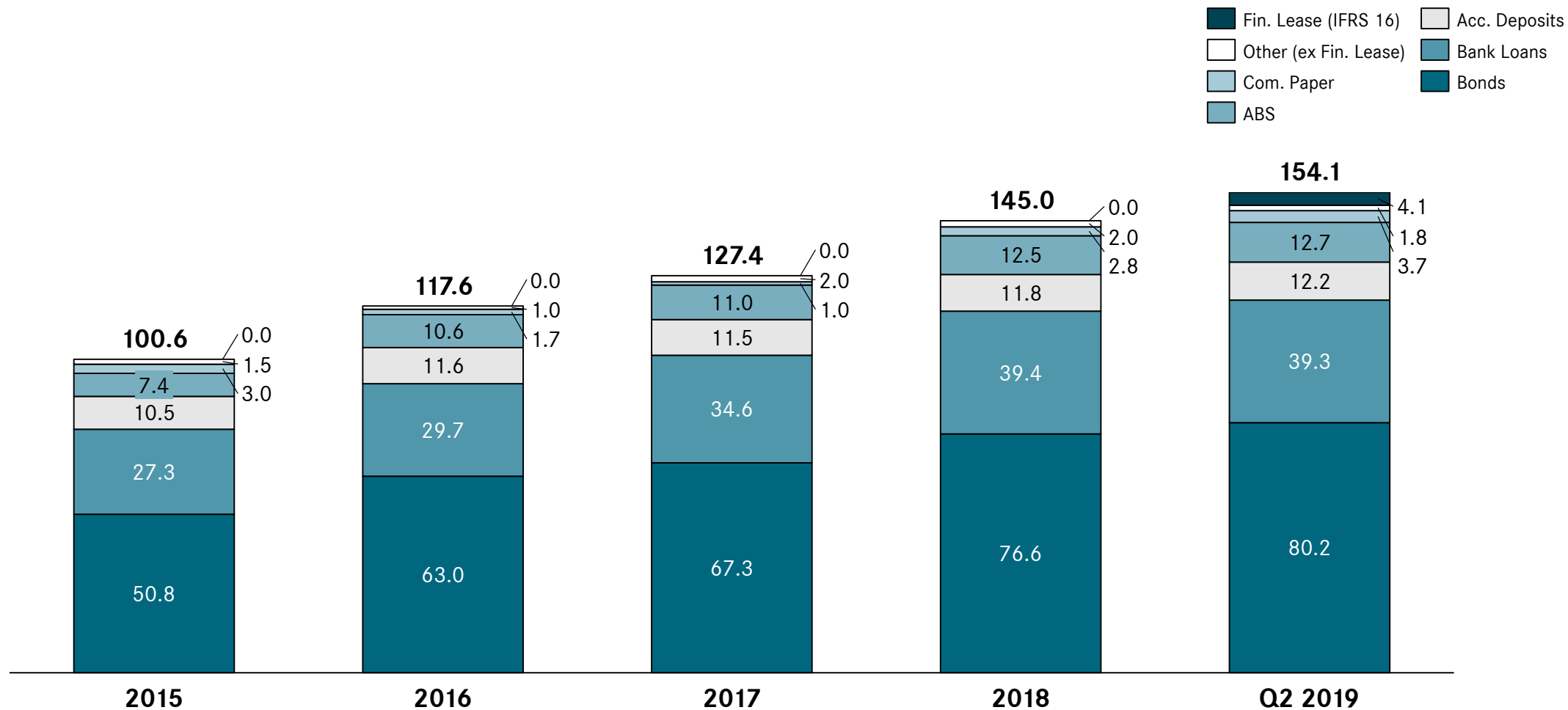
Country matched funding

To ensure sustainable portfolio growth, we mitigate risk and volatility through a balanced mix of funding instruments



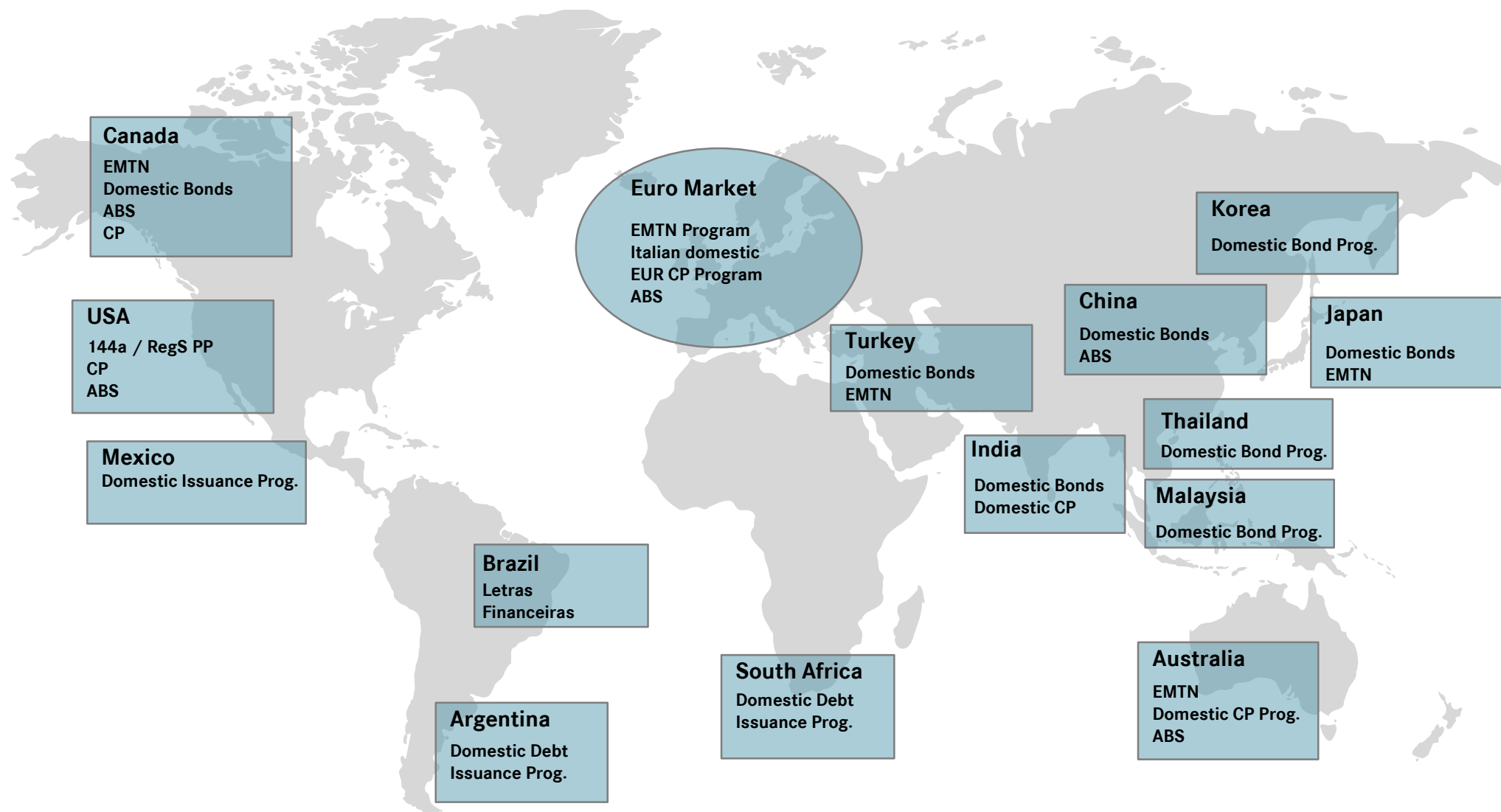
Financing Liabilities with a balanced mix

in billions of EUR



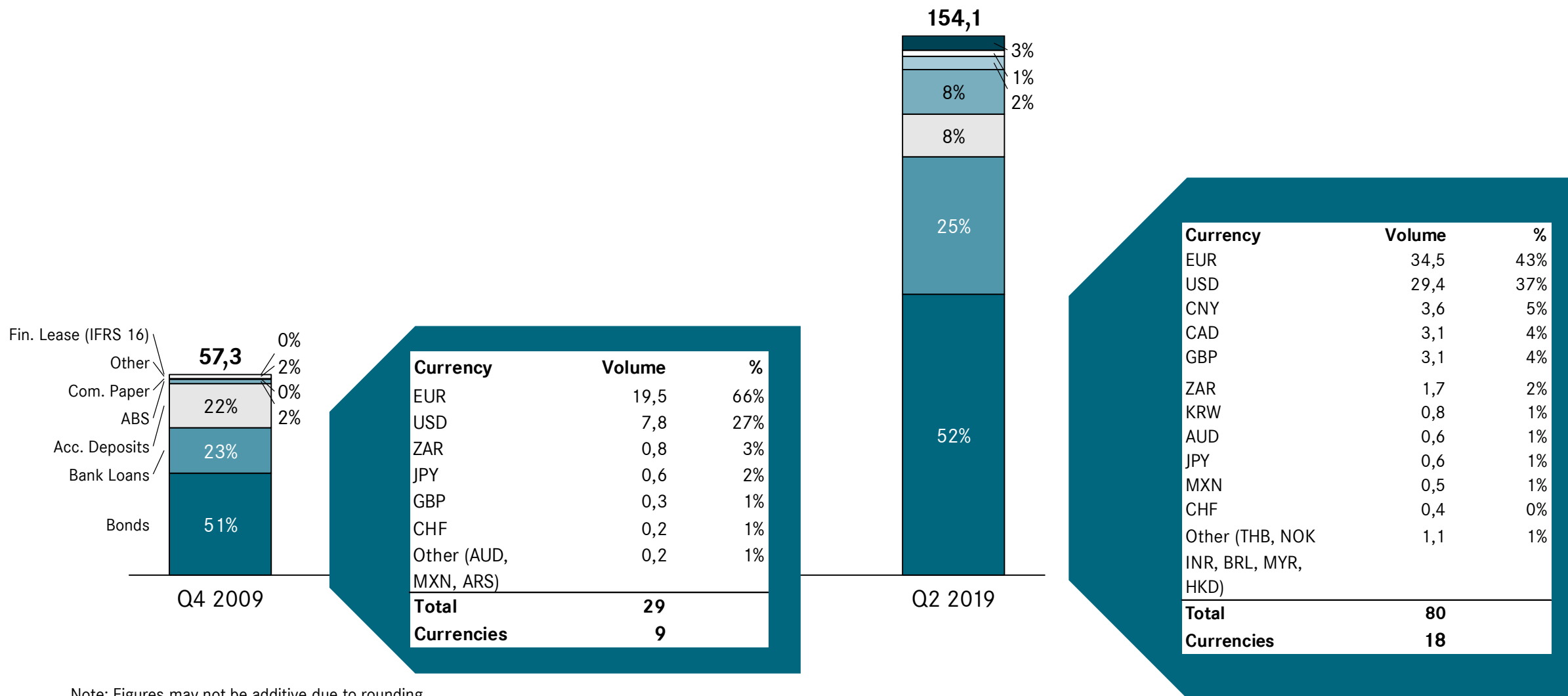
Note: Figures may not be additive due to rounding.

Consequent Development to Global Capital Market Funding Diversification will continue



Funding base further diversified to a true global set-up

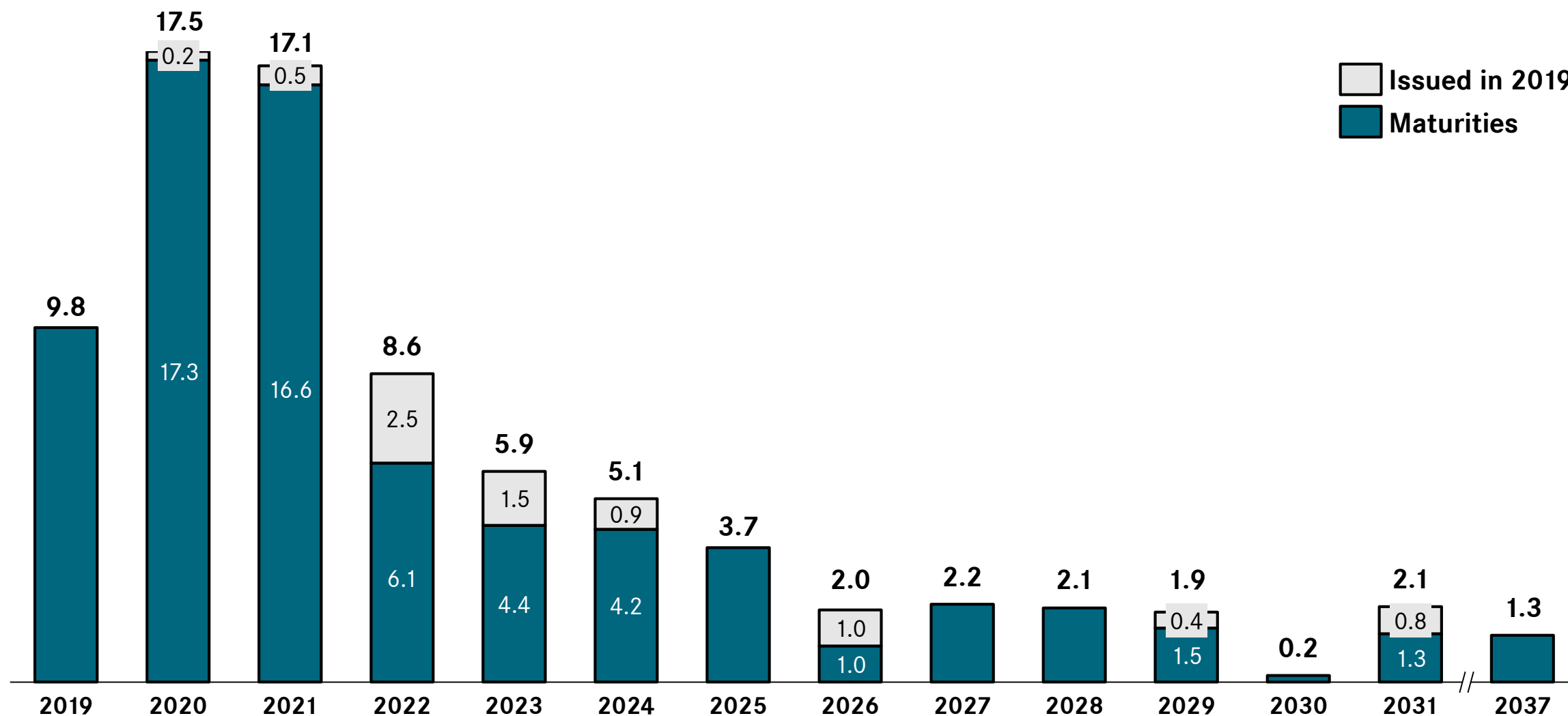
in billions of EUR



Note: Figures may not be additive due to rounding.

Maturity profile further lengthened

in billions of EUR as of 30 June 2019



Project Future – Continuation of the “One Credit” Approach

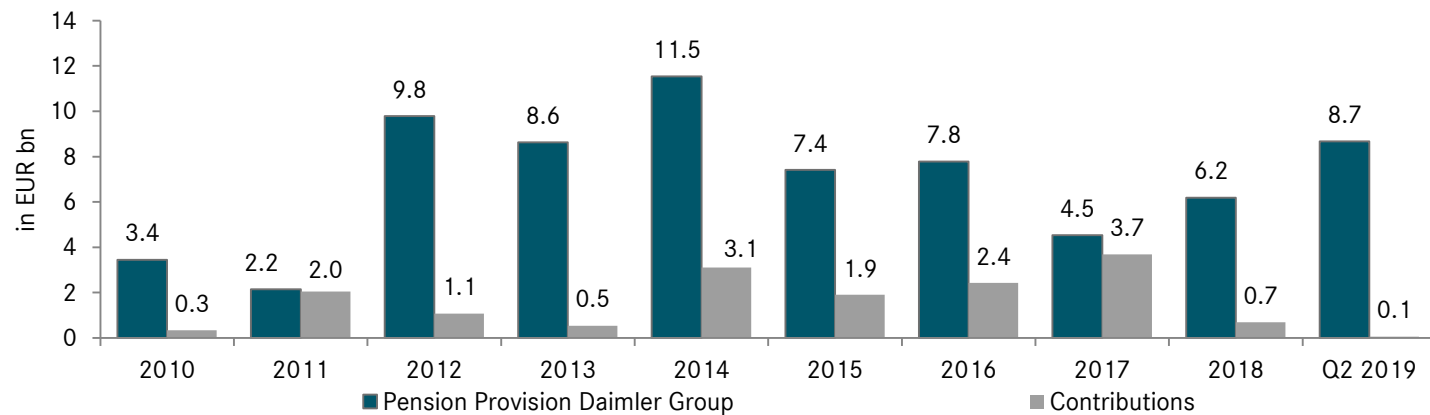
- 1**
DPLTA*
 - **DPLTAs** between **Daimler AG** and **new entities** as **centerpiece** of the **new structure** from a financing perspective
 - Maintains **access to all operating cash flows** (contingent on up-stream dividend payments to Parent Co's)
- 2**
Group Funding
 - **Centralized steering of group funding** supported by written guarantees will remain in place
 - **Operational and Financial Guarantees to be provided by Daimler AG** (vs. contractual guarantees, i.e. buyback)
- 3**
Liquidity Management
 - Direct and unrestricted **access to group liquidity** by Daimler AG
- 4**
Management of Market Price Risks
 - Continued **centralized management** of the **impact of market fluctuations** (FX, interest rates, commodities) of the divisions and the Group
- 5**
Rating
 - **Strong commitment to maintain** Daimler's **strong credit profile**

* DPLTA: Domination and Profit & Loss Transfer Agreement

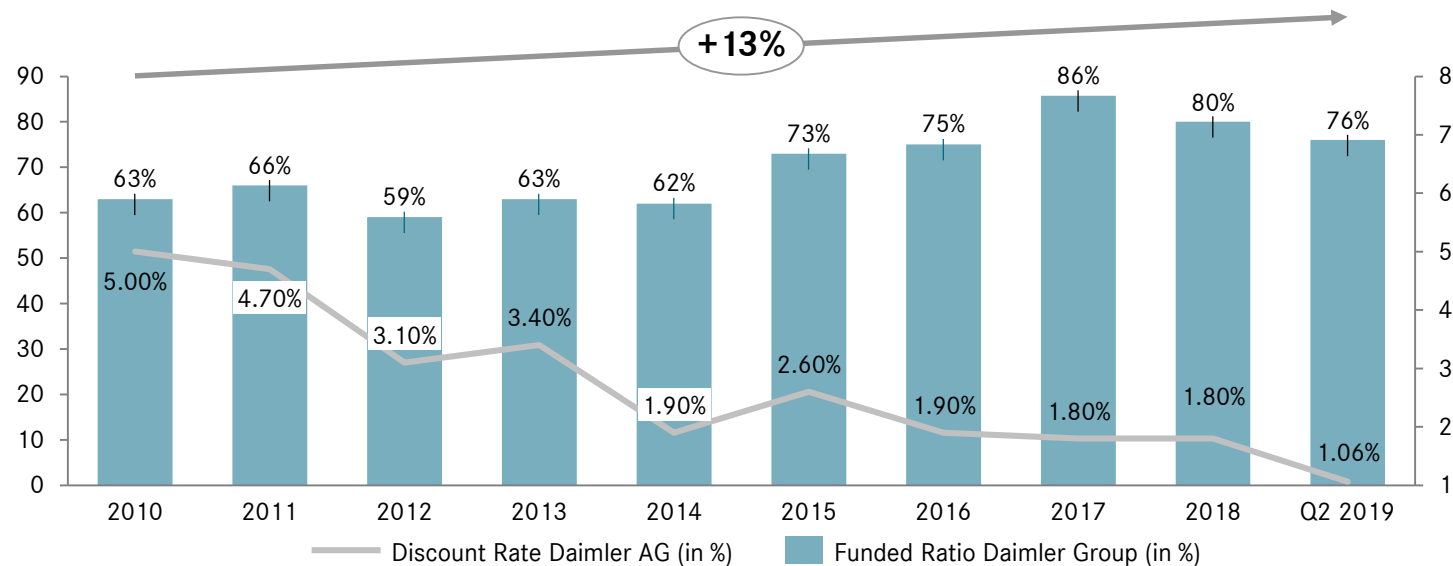
Solid Rating supports Daimler's Funding

Current ratings:	S&P:	A negative	A-1
	Moody's:	A2 negative	P-1
	Fitch:	A- stable	F1
	DBRS:	A stable	R-1 (low)
	Scope:	A stable	S-1
Daimler target:	Sustaining the A rating at all rating agencies		

In low Interest Rate Environment high Contributions stabilized Funding Ratio



■ Significant contributions of EUR 15.9bn since 2010 support the solid capital structure



■ Even though German Discount Rate decreased significantly since 2010, Funded Ratio increased by 13%

Disclaimer

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates and tariff regulations; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.