

DAIMLER

Fact Sheet for Q2 2015 and H1 2015

July 23, 2015

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Stock Market Information

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Earnings per share (in EUR)												
basic	2.56	1.72	1.02	1.53	1.83	0.96	2.12	1.97	+8%	3.96	2.93	+35%
diluted	2.56	1.72	1.02	1.53	1.83	0.96	2.12	1.97	+8%	3.96	2.93	+35%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)												
basic	1,069.8	1,069.4	1,069.8	1,069.7	1,069.8	1,069.8	1,069.8	1,069.8	0%	1,069.8	1,069.8	0%
diluted	1,069.8	1,069.6	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	0%	1,069.8	1,069.8	0%
Number of shares outstanding (at period end, in millions)	1,069.8	1,069.6	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	0%			
Share price Frankfurt (at period end, in EUR)	60.73	57.62	68.97	62.90	89.73	68.59	81.64	68.40	+19%			
Market capitalization Frankfurt (at period end, in billions of EUR)	64.97	61.63	73.79	67.29	96.00	73.38	87.34	73.18	+19%			

Key Figures and Ratios

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Unit Sales (in units)	637,423	594,874	713,906	651,326	641,614	565,799	714,759	628,857	+14%	1,356,373	1,194,656	+14%
Revenue	33,122	30,099	35,749	32,089	34,236	29,457	37,527	31,544	+19%	71,763	61,001	+18%
EBIT	3,732	2,231	2,138	2,425	2,906	1,787	3,718	3,095	+20%	6,624	4,882	+36%
Net profit (loss), Group	2,821	1,897	1,187	1,676	2,050	1,086	2,372	2,196	+8%	4,422	3,282	+35%
Profit (loss) attributable to shareholders of Daimler AG	2,735	1,836	1,096	1,636	1,963	1,027	2,269	2,104	+8%	4,232	3,131	+35%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	1,227	1,102	1,326	1,113	1,367	1,218	1,286	1,228	+5%	2,653	2,446	+8%
R&D expenditure total	1,414	1,317	1,599	1,441	1,526	1,351	1,621	1,316	+23%	3,147	2,667	+18%
Expensed R&D costs*	1,129	1,022	1,254	1,126	1,126	1,076	1,189	1,073	+11%	2,315	2,149	+8%
Capitalized development costs	285	295	345	315	400	275	432	243	+78%	832	518	+61%
Amortization on capitalized development costs	293	298	302	302	300	311	311	306	+2%	611	617	-1%
Capital expenditure total	1,565	1,567	2,076	2,909	1,599	1,499	1,827	1,350	+35%	3,426	2,849	+20%
Investment in pp&e	1,169	1,126	1,587	1,754	1,027	1,043	1,045	1,045	0%	2,072	2,088	-1%
Capitalized development costs	285	295	345	315	400	275	432	243	+78%	832	518	+61%
Financial investments and other intangible assets	111	146	144	840	172	181	350	62	+465%	522	243	+115%

* The 2013 figures have been adjusted due to a reclassification in the functional costs.

Free Cash Flow and Net Liquidity of the Industrial Business

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Net liquidity												
at the beginning of the period	12,696	11,326	17,875	12,577	16,953	13,834	20,522	14,474	+42%	16,953	13,834	+23%
Free cash flow	5,375	1,577	-1,343	963	2,292	694	1,073	753	+42%	3,365	1,447	+133%
thereof: working capital*	-325	-42	-1,268	36	-434	-177	-859	-549	.	-1,293	-726	.
Other	-196	-326	421	294	1,277	-54	-3,160	-2,531	.	-1,883	-2,585	.
thereof: dividends Daimler AG	0	0	0	0	0	0	-2,621	-2,407	.	-2,621	-2,407	.
Net liquidity												
at the end of the period	17,875	12,577	16,953	13,834	20,522	14,474	18,435	12,696	+45%	18,435	12,696	+45%

* Inventories, trade receivables and trade payables

Liquidity

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			End of		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	Q2 2015	2014	Change
Group liquidity												
Cash and cash equivalents	12,610	10,615	9,667	11,053	12,219	11,819	9,843	10,794	-9%	9,843	9,667	+2%
Marketable securities and term deposits	6,840	7,219	6,634	7,066	6,751	6,474	6,269	6,115	+3%	6,269	6,634	-6%
Gross liquidity	19,450	17,834	16,301	18,119	18,970	18,293	16,112	16,909	-5%	16,112	16,301	-1%
Financing liabilities (nominal)	-83,401	-76,239	-86,419	-77,741	-93,412	-77,691	-94,223	-81,164	.	-94,223	-86,419	.
Net debt	-63,951	-58,405	-70,118	-59,622	-74,442	-59,398	-78,111	-64,255	.	-78,111	-70,118	.
Liquidity of the industrial business												
Cash and cash equivalents	11,659	9,862	8,341	9,845	11,095	10,925	8,822	9,487	-7%	8,822	8,341	+6%
Marketable securities and term deposits	5,357	5,523	5,156	5,303	5,316	4,811	5,015	4,597	+9%	5,015	5,156	-3%
Gross liquidity	17,016	15,385	13,497	15,148	16,411	15,736	13,837	14,084	-2%	13,837	13,497	+3%
Financing liabilities (nominal)	859	-2,808	3,456	-1,314	4,111	-1,262	4,598	-1,388	.	4,598	3,456	+33%
Net liquidity	17,875	12,577	16,953	13,834	20,522	14,474	18,435	12,696	+45%	18,435	16,953	+9%

Pension and Health-Care Benefits

(in billions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			End of		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	Q2 2015	2014	Change
Pension benefits												
Benefit obligations	-27.5	-23.6	-30.1	-23.2	-33.0	-24.7	-28.2	-25.8	.	-28.2	-30.1	.
Plan assets	15.4	14.1	18.6	14.6	19.5	14.8	18.9	15.2	+24%	18.9	18.6	+2%
Funded status	-12.1	-9.5	-11.5	-8.6	-13.5	-9.9	-9.3	-10.6	.	-9.3	-11.5	.
Health-care benefits												
Benefit obligations	-1.1	-1.3	-1.2	-1.2	-1.2	-1.3	-1.2	-1.0	.	-1.2	-1.2	.
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.	0.0	0.0	.
Reimbursement Medicare Act	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0%	0.1	0.1	0%
Funded status	-1.0	-1.2	-1.1	-1.1	-1.1	-1.2	-1.1	-0.9	.	-1.1	-1.1	.

Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Mercedes-Benz Cars	431,041	395,446	483,359	423,895	459,708	389,476	500,694	418,685	+20%	960,402	808,161	+19%
Daimler Trucks	125,556	124,465	135,517	134,550	112,424	108,529	125,113	126,066	-1%	237,537	234,595	+1%
Mercedes-Benz Vans	72,207	65,314	85,259	82,771	63,805	61,119	81,611	76,009	+7%	145,416	137,128	+6%
Daimler Buses	8,619	9,649	9,771	10,110	5,677	6,675	7,341	8,097	-9%	13,018	14,772	-12%
Daimler Group	637,423	594,874	713,906	651,326	641,614	565,799	714,759	628,857	+14%	1,356,373	1,194,656	+14%

Production Volume

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Mercedes-Benz Cars	459,259	391,934	480,759	410,674	494,970	407,458	503,950	406,639	+24%	998,920	814,097	+23%
Daimler Trucks	124,366	128,289	123,599	123,440	122,236	122,094	126,972	127,651	-1%	249,208	249,745	-0%
Mercedes-Benz Vans	73,140	62,843	70,442	71,852	74,722	73,939	86,507	81,487	+6%	161,229	155,426	+4%
Daimler Buses	8,034	9,488	6,860	8,352	7,758	7,736	7,972	8,855	-10%	15,730	16,591	-5%
Daimler Group	664,799	592,554	681,660	614,318	699,686	611,227	725,401	624,632	+16%	1,425,087	1,235,859	+15%

Revenue

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Mercedes-Benz Cars	18,677	16,521	20,132	17,352	19,509	17,004	21,136	17,771	+19%	40,645	34,775	+17%
Daimler Trucks	8,463	7,982	8,839	8,502	8,414	7,121	9,441	7,966	+19%	17,855	15,087	+18%
Mercedes-Benz Vans	2,515	2,253	2,747	2,696	2,415	2,212	2,829	2,494	+13%	5,244	4,706	+11%
Daimler Buses	1,034	1,127	1,277	1,293	877	859	1,037	1,048	-1%	1,914	1,907	+0%
Daimler Financial Services	3,998	3,657	4,356	3,740	4,549	3,809	4,769	3,828	+25%	9,318	7,637	+22%
Reconciliation	-1,565	-1,441	-1,602	-1,494	-1,528	-1,548	-1,685	-1,563	.	-3,213	-3,111	.
Daimler Group	33,122	30,099	35,749	32,089	34,236	29,457	37,527	31,544	+19%	71,763	61,001	+18%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)

(EBIT in millions of EUR, RoS in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Mercedes-Benz Cars												
EBIT	1,584	1,200	1,677	1,305	1,841	1,183	2,227	1,409	+58%	4,068	2,592	+57%
RoS	8.5%	7.3%	8.3%	7.5%	9.4%	7.0%	10.5%	7.9%	.	10.0%	7.5%	.
Daimler Trucks												
EBIT	588	522	494	565	472	341	682	455	+50%	1,154	796	+45%
RoS	6.9%	6.5%	5.6%	6.6%	5.6%	4.8%	7.2%	5.7%	.	6.5%	5.3%	.
Mercedes-Benz Vans												
EBIT	176	152	141	194	215	123	234	242	-3%	449	365	+23%
RoS	7.0%	6.7%	5.1%	7.2%	8.9%	5.6%	8.3%	9.7%	.	8.6%	7.8%	.
Daimler Buses												
EBIT	64	59	30	69	34	53	57	50	+14%	91	103	-12%
RoS	6.2%	5.2%	2.3%	5.3%	3.9%	6.2%	5.5%	4.8%	.	4.8%	5.4%	.
Daimler Financial Services												
EBIT	355	322	299	313	409	397	445	336	+32%	854	733	+17%
Return on equity (RoE)	19.4%	19.3%	15.8%	18.8%	20.4%	23.7%	20.7%	19.2%	.	20.5%	21.4%	.
Reconciliation												
	965	-24	-503	-21	-65	-310	73	603	-88%	8	293	-97%
Daimler Group												
	3,732	2,231	2,138	2,425	2,906	1,787	3,718	3,095	+20%	6,624	4,882	+36%

EBIT and RoS from Ongoing Business

(EBIT in millions of EUR, RoS in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Mercedes-Benz Cars												
EBIT	1,614	1,251	1,758	1,385	1,794	1,183	2,252	1,409	+60%	4,046	2,592	+56%
RoS	8.6%	7.6%	8.7%	8.0%	9.2%	7.0%	10.7%	7.9%	.	10.0%	7.5%	.
Daimler Trucks												
EBIT	618	530	583	578	536	346	717	526	+36%	1,253	872	+44%
RoS	7.3%	6.6%	6.6%	6.8%	6.4%	4.9%	7.6%	6.6%	.	7.0%	5.8%	.
Mercedes-Benz Vans												
EBIT	176	152	158	194	221	123	240	181	+33%	461	304	+52%
RoS	7.0%	6.7%	5.8%	7.2%	9.2%	5.6%	8.5%	7.3%	.	8.8%	6.5%	.
Daimler Buses												
EBIT	64	61	35	82	35	54	57	58	-2%	92	112	-18%
RoS	6.2%	5.4%	2.7%	6.3%	4.0%	6.3%	5.5%	5.5%	.	4.8%	5.9%	.
Daimler Financial Services												
EBIT	355	322	299	313	409	397	445	336	+32%	854	733	+17%
Return on equity (RoE)	19.4%	19.3%	15.8%	18.8%	20.4%	23.7%	20.7%	19.2%	.	20.5%	21.4%	.
Reconciliation												
	-40	-16	-9	11	-65	-31	73	-47	.	8	-78	.
Daimler Group												
	2,787	2,300	2,824	2,563	2,930	2,072	3,784	2,463	+54%	6,714	4,535	+48%

Special Items affecting EBIT

(in millions of EUR)		3rd Quarter		4th Quarter		1st Quarter		2nd Quarter		January - June	
		2014	2013	2014	2013	2015	2014	2015	2014	2015	2014
Mercedes-Benz Cars	Impairment of investments in the area of alternative drive systems	-30	-51	-	-80	-	-	-	-	-	-
	Restructuring of sales organization in Germany*	-	-	-81	-	-20	-	-34	-	-54	-
	Relocation of headquarters of MBUSA	-	-	-	-	-20	-	9	-	-11	-
	Sale of real estate in the United States	-	-	-	-	87	-	-	-	87	-
Daimler Trucks	Workforce adjustments**	-30	-8	-43	-13	-5	-5	-20	-71	-25	-76
	Impairment of investment in Kamaz	-	-	-30	-	-	-	-	-	-	-
	Restructuring of sales organization in Germany*	-	-	-16	-	-4	-	-15	-	-19	-
	Sale of Atlantis Foundries	-	-	-	-	-55	-	-	-	-55	-
Mercedes-Benz Vans	Reversal of impairment of investment in FBAC	-	-	-	-	-	-	-	61	-	61
	Restructuring of sales organization in Germany*	-	-	-17	-	-4	-	-6	-	-10	-
	Relocation of headquarters of MBUSA	-	-	-	-	-2	-	-	-	-2	-
Daimler Buses	Business repositioning	-	-2	-3	-13	-	-1	-	-8	-	-9
	Restructuring of sales organization in Germany*	-	-	-2	-	-1	-	-	-	-1	-
Reconciliation	Divestiture of EADS shares	-	13	-	1	-	-	-	-	-	-
	Measurement of put option for Rolls-Royce Power Systems Holding	-	-21	-	-10	-	-118	-	-	-	-118
	Sale of shares in Rolls-Royce Power Systems Holding	1,006	-	-	-	-	-	-	-	-	-
	Hedge of Tesla share price	-1	-	106	-23	-	-161	-	-68	-	-229
	Remeasurement of Tesla shares	-	-	-	-	-	-	-	718	-	718
	EU antitrust proceedings	-	-	-600	-	-	-	-	-	-	-

* We expect expenses for the restructuring of the sales organization in Germany in a total of up to €500 million in 2015 and 2016.

** Daimler Trucks expects expenses of up to €50 million in 2015.

Mercedes-Benz Cars Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Unit sales (units)	431,041	395,446	483,359	423,895	459,708	389,476	500,694	418,685	+20%	960,402	808,161	+19%
Retail sales* (units)	431,690	390,116	477,825	426,088	458,346	397,708	502,243	432,628	+16%	960,589	830,336	+16%
Production (units)	459,259	391,934	480,759	410,674	494,970	407,458	503,950	406,639	+24%	998,920	814,097	+23%
Revenue (millions of EUR)	18,677	16,521	20,132	17,352	19,509	17,004	21,136	17,771	+19%	40,645	34,775	+17%
EBIT (millions of EUR)	1,584	1,200	1,677	1,305	1,841	1,183	2,227	1,409	+58%	4,068	2,592	+57%
Return on sales (%)	8.5%	7.3%	8.3%	7.5%	9.4%	7.0%	10.5%	7.9%	.	10.0%	7.5%	.

* Including vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units; Q3 2014: 6,918 units; Q4 2014: 6,838 units; Q1 2015: 6,650 units; Q2 2015: 8,564 units).

Mercedes-Benz Cars Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Mercedes-Benz Cars	431,041	395,446	483,359	423,895	459,708	389,476	500,694	418,685	+20%	960,402	808,161	+19%
Western Europe	160,264	151,438	184,085	160,786	176,345	152,329	200,939	171,900	+17%	377,284	324,229	+16%
of which Germany	66,201	69,908	73,931	69,082	65,394	59,106	78,689	73,221	+7%	144,083	132,327	+9%
NAFTA	94,874	91,758	114,884	104,978	99,333	86,351	106,241	94,608	+12%	205,574	180,959	+14%
of which USA	84,085	80,106	101,515	93,927	87,714	76,851	90,383	81,914	+10%	178,097	158,765	+12%
Asia	127,744	107,445	129,374	109,775	140,180	114,188	142,228	104,327	+36%	282,408	218,515	+29%
of which China	76,233	64,808	78,026	67,464	87,426	70,343	91,152	68,061	+34%	178,578	138,404	+29%
Rest of World	48,159	44,805	55,016	48,356	43,850	36,608	51,286	47,850	+7%	95,136	84,458	+13%

Mercedes-Benz Cars Retail Sales*

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Mercedes-Benz Cars	431,690	390,116	477,825	426,088	458,346	397,708	502,243	432,628	+16%	960,589	830,336	+16%
Western Europe	167,219	158,372	175,138	158,154	188,056	158,488	205,098	180,158	+14%	393,154	338,646	+16%
of which Germany	69,642	71,297	75,959	71,743	68,408	61,556	82,240	75,190	+9%	150,648	136,746	+10%
NAFTA	96,800	86,891	112,659	111,554	90,628	84,901	103,228	93,302	+11%	193,856	178,203	+9%
of which USA	85,125	75,549	99,285	99,756	79,778	74,820	88,919	81,393	+9%	168,697	156,213	+8%
Asia	120,129	101,332	132,618	108,622	135,039	117,142	141,702	111,666	+27%	276,741	228,808	+21%
of which China	72,069	61,402	82,206	66,725	82,618	71,661	90,935	73,480	+24%	173,553	145,141	+20%
Rest of World	47,542	43,521	57,410	47,758	44,623	37,177	52,215	47,502	+10%	96,838	84,679	+14%

* Including vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units; Q3 2014: 6,918 units; Q4 2014: 6,838 units; Q1 2015: 6,650 units; Q2 2015: 8,564 units).

Mercedes-Benz Cars Market Shares*

(in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change in % pts.	2015	2014	Change in % pts.
Western Europe	5.5	5.7	5.7	5.6	5.8	5.3	5.8	5.4	+0.4	5.8	5.4	+0.4
of which Germany	9.5	10.5	9.9	9.7	9.9	9.8	10.1	9.6	+0.5	10.0	9.7	+0.3
USA	2.0	1.9	2.5	2.6	2.0	2.0	1.9	1.8	+0.1	2.0	1.9	+0.1
China	1.5	1.3	1.5	1.5	1.7	1.5	1.9	1.5	+0.4	1.8	1.5	+0.3
Japan	1.5	1.3	1.4	1.4	1.4	1.1	1.5	1.0	+0.5	1.5	1.1	+0.4

* Based on estimates in certain markets.

Daimler Trucks Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Incoming orders (units)	118,966	125,901	172,863	119,564	134,148	134,014	123,539	124,694	-1%	257,687	258,708	-0%
Unit sales (units)	125,556	124,465	135,517	134,550	112,424	108,529	125,113	126,066	-1%	237,537	234,595	+1%
Retail sales (units)	119,409	118,448	146,002	141,996	104,783	102,098	121,927	123,795	-2%	226,710	225,893	+0%
Production (units)	124,366	128,289	123,599	123,440	122,236	122,094	126,972	127,651	-1%	249,208	249,745	-0%
Revenue (millions of EUR)	8,463	7,982	8,839	8,502	8,414	7,121	9,441	7,966	+19%	17,855	15,087	+18%
EBIT (millions of EUR)	588	522	494	565	472	341	682	455	+50%	1,154	796	+45%
Return on sales (%)	6.9%	6.5%	5.6%	6.6%	5.6%	4.8%	7.2%	5.7%	.	6.5%	5.3%	.

Daimler Trucks Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Daimler Trucks	125,556	124,465	135,517	134,550	112,424	108,529	125,113	126,066	-1%	237,537	234,595	+1%
Western Europe	14,822	16,662	17,718	22,968	11,453	11,632	15,234	13,241	+15%	26,687	24,873	+7%
of which Germany	6,947	7,861	8,459	11,796	5,042	6,503	7,555	7,129	+6%	12,597	13,632	-8%
NAFTA	43,868	35,125	41,917	34,508	40,844	34,558	49,388	41,142	+20%	90,232	75,700	+19%
of which USA	39,125	30,665	36,099	30,467	35,735	30,592	43,703	35,803	+22%	79,438	66,395	+20%
Latin America (excl. Mexico)	12,528	16,204	12,468	14,080	7,236	10,151	8,549	11,931	-28%	15,785	22,082	-29%
Asia	38,582	41,115	45,163	44,366	37,277	40,640	35,416	42,838	-17%	72,693	83,478	-13%
of which Japan	10,679	10,081	10,787	10,634	12,299	13,439	10,400	8,946	+16%	22,699	22,385	+1%
Indonesia	10,427	16,927	14,170	14,360	9,997	14,159	9,468	19,521	-51%	19,465	33,680	-42%
India	3,026	1,762	2,372	1,433	3,607	2,203	3,043	2,681	+14%	6,650	4,884	+36%
Rest of World	15,756	15,359	18,251	18,628	15,614	11,548	16,526	16,914	-2%	32,140	28,462	+13%
BFDA - Beijing Foton Daimler Automotive Co. Ltd. (Auman Trucks)	18,051	24,129	23,294	27,939	15,902	26,643	18,929	31,242	-39%	34,831	57,885	-40%
Daimler Trucks including BFDA	143,607	148,594	158,811	162,489	128,326	135,172	144,042	157,308	-8%	272,368	292,480	-7%

Daimler Trucks Retail Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Daimler Trucks	119,409	118,448	146,002	141,996	104,783	102,098	121,927	123,795	-2%	226,710	225,893	+0%
Western Europe	13,683	14,760	17,712	24,770	11,591	12,131	15,237	13,193	+15%	26,828	25,324	+6%
of which Germany	6,947	7,861	8,459	11,796	5,042	6,503	7,555	7,129	+6%	12,597	13,632	-8%
NAFTA	41,049	33,901	44,119	36,627	38,215	32,476	46,241	39,509	+17%	84,456	71,985	+17%
of which USA	36,574	29,459	38,021	31,974	33,769	29,024	40,694	34,243	+19%	74,463	63,267	+18%
Latin America (excl. Mexico)	12,697	14,870	13,770	15,108	5,717	9,542	9,360	11,744	-20%	15,077	21,286	-29%
Asia	36,899	39,491	51,211	46,733	33,248	36,304	35,164	42,414	-17%	68,412	78,718	-13%
of which Japan	10,639	10,034	10,887	10,500	12,397	13,767	10,084	8,567	+18%	22,481	22,334	+1%
Indonesia	9,473	15,402	21,843	21,044	7,527	11,545	8,826	16,280	-46%	16,353	27,825	-41%
India	2,880	1,800	2,444	1,483	3,376	2,425	3,164	2,653	+19%	6,540	5,078	+29%
Rest of World	15,081	15,426	19,190	18,758	16,012	11,645	15,925	16,935	-6%	31,937	28,580	+12%

Daimler Trucks Incoming Orders

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Daimler Trucks	118,966	125,901	172,863	119,564	134,148	134,014	123,539	124,694	-1%	257,687	258,708	-0%
Western Europe	13,252	22,348	14,585	9,863	17,254	12,627	16,993	14,388	+18%	34,247	27,015	+27%
of which Germany	5,770	12,523	6,450	5,165	8,206	6,339	7,520	5,901	+27%	15,726	12,240	+28%
NAFTA	39,154	33,002	85,340	42,069	52,343	52,172	39,836	39,899	-0%	92,179	92,071	+0%
of which USA	34,057	30,251	75,554	37,521	47,929	45,199	34,822	34,993	-0%	82,751	80,192	+3%
Latin America (excl. Mexico)*	10,594	14,764	13,403	9,812	7,259	9,803	8,063	12,168	-34%	15,322	21,971	-30%
Asia	39,376	37,714	41,295	43,358	36,996	43,728	37,816	40,178	-6%	74,812	83,906	-11%
of which Japan	11,297	10,681	10,140	11,690	11,123	10,952	12,591	12,008	+5%	23,714	22,960	+3%
Indonesia	11,893	9,372	12,862	19,811	10,345	18,832	6,161	10,569	-42%	16,506	29,401	-44%
India	2,574	1,648	3,350	1,670	2,678	2,813	3,640	2,850	+28%	6,318	5,663	+12%
Rest of World	16,590	18,073	18,240	14,462	20,296	15,684	20,831	18,061	+15%	41,127	33,745	+22%

* Change in the reporting methodology of incoming orders in Brazil as of January 1, 2015.

Daimler Trucks Market Shares*

(in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change in % pts.	2015	2014	Change in % pts.
Trucks Europe / Latin America												
(Mercedes-Benz)												
Western Europe MDT/HDT	24.7	24.3	23.9	24.6	21.1	22.0	20.0	26.2	-6.2	20.4	24.7	-4.3
Germany MDT/HDT	39.4	40.3	38.1	39.0	33.2	38.1	31.1	43.1	-12.0	31.9	41.4	-9.5
Brazil MDT/HDT	27.1	24.5	25.8	25.5	22.9	23.7	26.2	25.7	+0.5	24.9	24.9	0.0
Trucks NAFTA												
(Freightliner/Western Star)												
NAFTA Class 8	35.9	35.4	36.6	34.3	41.5	37.7	35.9	33.8	+2.1	37.9	35.2	+2.7
NAFTA Class 6-7	40.0	44.6	38.3	39.6	41.1	45.3	40.9	40.5	+0.4	41.0	42.1	-1.1
Trucks Asia												
(FUSO)												
Japan Trucks Total	21.4	21.1	18.6	20.3	18.5	19.6	21.0	21.4	-0.4	20.1	20.8	-0.7
Indonesia Trucks Total	47.7	45.5	48.2	49.1	48.0	48.4	48.2	45.6	+2.6	48.1	46.7	+1.4
(BharatBenz)												
India upper MDT/HDT	5.6	3.8	7.5	4.8	6.0	5.1	7.9	6.0	+1.9	7.1	5.6	+1.5

* Based on estimates in certain markets.

Mercedes-Benz Vans Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Unit sales (units)	72,207	65,314	85,259	82,771	63,805	61,119	81,611	76,009	+7%	145,416	137,128	+6%
Retail sales* (units)	66,485	66,984	77,424	80,163	57,582	53,906	73,652	68,502	+8%	131,234	122,408	+7%
Production (units)	73,140	62,843	70,442	71,852	74,722	73,939	86,507	81,487	+6%	161,229	155,426	+4%
Revenue (millions of EUR)	2,515	2,253	2,747	2,696	2,415	2,212	2,829	2,494	+13%	5,244	4,706	+11%
EBIT (millions of EUR)	176	152	141	194	215	123	234	242	-3%	449	365	+23%
Return on sales (%)	7.0%	6.7%	5.1%	7.2%	8.9%	5.6%	8.3%	9.7%	.	8.6%	7.8%	.

* Excluding vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units; Q3 2014: 6,918 units; Q4 2014: 6,838 units; Q1 2015: 6,650 units; Q2 2015: 8,564 units).

Mercedes-Benz Vans Unit Sales

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Wholesales (in units)	72,207	65,314	85,259	82,771	63,805	61,119	81,611	76,009	+7%	145,416	137,128	+6%
Western Europe	47,116	39,528	54,267	54,521	41,720	39,057	54,254	49,579	+9%	95,974	88,636	+8%
of which Germany	20,707	17,323	22,008	23,029	18,001	15,657	22,550	21,526	+5%	40,551	37,183	+9%
Eastern Europe	7,006	7,180	11,346	7,240	6,982	5,994	7,847	6,412	+22%	14,829	12,406	+20%
NAFTA	7,852	6,773	8,632	8,590	7,540	6,320	10,337	8,662	+19%	17,877	14,982	+19%
of which USA	6,531	5,546	7,093	7,172	6,212	5,020	8,040	7,188	+12%	14,252	12,208	+17%
Latin America (excl. Mexico)	3,574	5,176	4,812	5,133	3,658	3,647	3,778	4,030	-6%	7,436	7,677	-3%
Asia	4,252	4,347	4,034	4,696	1,622	3,614	2,751	4,971	-45%	4,373	8,585	-49%
of which China	3,208	3,466	3,057	3,558	892	2,695	1,909	3,877	-51%	2,801	6,572	-57%
Rest of World	2,407	2,310	2,168	2,591	2,283	2,487	2,644	2,355	+12%	4,927	4,842	+2%

Mercedes-Benz Vans Retail Sales and Market Shares

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Retail sales* (in units)	66,485	66,984	77,424	80,163	57,582	53,906	73,652	68,502	+8%	131,234	122,408	+7%
Western Europe	42,652	40,879	47,644	52,335	36,917	34,503	48,010	44,935	+7%	84,927	79,438	+7%
of which Germany	17,574	17,323	18,922	23,029	14,809	13,305	18,733	19,267	-3%	33,542	32,572	+3%
Eastern Europe	6,458	7,139	11,438	7,604	5,590	4,990	6,681	5,847	+14%	12,271	10,837	+13%
NAFTA	7,898	6,959	9,317	8,121	6,902	5,767	9,933	8,384	+18%	16,835	14,151	+19%
of which USA	6,302	5,457	7,960	6,876	5,559	4,624	7,975	6,859	+16%	13,534	11,483	+18%
Latin America (excl. Mexico)	3,832	5,312	4,309	4,891	3,902	3,979	3,758	4,009	-6%	7,660	7,988	-4%
Asia	3,270	4,330	2,492	4,764	1,920	2,418	2,511	3,124	-20%	4,431	5,542	-20%
of which China	2,404	3,532	1,809	3,578	1,121	1,854	1,622	2,446	-34%	2,743	4,300	-36%
Rest of World	2,375	2,365	2,224	2,448	2,351	2,249	2,759	2,203	+25%	5,110	4,452	+15%
Market shares** (in percent)												
Western Europe*** small	3.4	3.2	3.4	3.0	2.7	3.2	3.1	2.9	+0.2 pts.	2.9	3.0	-0.1 pts.
Western Europe*** midsize/large	19.1	18.8	18.3	19.8	16.8	17.6	17.5	17.8	-0.3 pts.	17.1	17.7	-0.6 pts.
Germany midsize/large	27.2	26.5	26.6	29.5	25.3	26.8	25.7	25.7	0.0 pts.	25.5	26.1	-0.6 pts.
USA large	9.0	9.4	11.3	9.8	8.2	7.9	8.7	7.7	+1.0 pts.	8.5	7.8	+0.7 pts.

* Excluding vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units; Q3 2014: 6,918 units; Q4 2014: 6,838 units; Q1 2015: 6,650 units; Q2 2015: 8,564 units).

** Based on estimates in certain markets.

*** Excluding United Kingdom.

Daimler Buses Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Unit sales* (units)	8,619	9,649	9,771	10,110	5,677	6,675	7,341	8,097	-9%	13,018	14,772	-12%
Production (units)	8,034	9,488	6,860	8,352	7,758	7,736	7,972	8,855	-10%	15,730	16,591	-5%
Revenue (millions of EUR)	1,034	1,127	1,277	1,293	877	859	1,037	1,048	-1%	1,914	1,907	+0%
EBIT (millions of EUR)	64	59	30	69	34	53	57	50	+14%	91	103	-12%
Return on sales (%)	6.2%	5.2%	2.3%	5.3%	3.9%	6.2%	5.5%	4.8%	.	4.8%	5.4%	.

* Due to the sales structure, retail sales correspond with wholesales.

Daimler Buses Unit Sales and Market Shares

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
Wholesales* (in units)	8,619	9,649	9,771	10,110	5,677	6,675	7,341	8,097	-9%	13,018	14,772	-12%
Western Europe	1,857	1,696	2,908	2,992	1,249	1,086	1,769	1,706	+4%	3,018	2,792	+8%
of which Germany	493	573	1,111	1,133	321	533	691	728	-5%	1,012	1,261	-20%
Eastern Europe	271	405	448	457	443	405	590	459	+29%	1,033	864	+20%
NAFTA	932	944	1,005	1,014	581	739	951	1,012	-6%	1,532	1,751	-13%
of which Mexico	917	923	993	983	577	725	945	998	-5%	1,522	1,723	-12%
Latin America (excl. Mexico)	4,692	5,750	4,640	4,698	2,932	3,992	3,307	4,290	-23%	6,239	8,282	-25%
of which Brazil	3,295	3,798	3,336	3,480	2,207	3,479	1,901	3,464	-45%	4,108	6,943	-41%
Asia	420	435	300	516	138	86	242	311	-22%	380	397	-4%
Rest of World	447	419	470	433	334	367	482	319	+51%	816	686	+19%
Market shares** (in percent)												
Western Europe heavy	33.2	33.5	32.7	28.1	31.7	39.0	34.1	34.0	+0.1 pts.	33.3	36.2	-2.9 pts.
Germany heavy	61.0	56.1	47.9	47.7	37.4	62.3	55.8	65.1	-9.3 pts.	48.8	64.8	-16.0 pts.
Brazil heavy	49.7	45.4	56.7	50.2	51.1	45.5	55.8	45.7	+10.1 pts.	52.9	45.6	+7.3 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** Based on estimates in certain markets.

Daimler Financial Services Overview

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2014	2013	2014	2013	2015	2014	2015	2014	Change	2015	2014	Change
New business	12,406	10,379	14,153	11,243	13,227	9,838	14,765	11,515	+28%	27,992	21,353	+31%
Contract volume (end of period)	93,721	81,962	98,967	83,539	108,728	84,328	110,593	88,084	+26%	110,593	88,084	+26%
Revenue	3,998	3,657	4,356	3,740	4,549	3,809	4,769	3,828	+25%	9,318	7,637	+22%
EBIT	355	322	299	313	409	397	445	336	+32%	854	733	+17%
Return on equity (%)	19.4%	19.3%	15.8%	18.8%	20.4%	23.7%	20.7%	19.2%	.	20.5%	21.4%	.