

DAIMLER

Fact Sheet for Q2 2013 and H1 2013

July 24, 2013

Contents

Daimler Group

- Stock Market Information 3
- Earnings and Financial Situation 4 - 13

Information for Divisions

- Mercedes-Benz Cars 14 - 17
- Daimler Trucks 18 - 22
- Mercedes-Benz Vans 23 - 25
- Daimler Buses 26 - 27
- Daimler Financial Services 28

Stock Market Information

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Earnings per share (in EUR)*												
basic	1.06	1.21	2.31	1.61	0.50	1.26	2.65	1.39	+91%	3.16	2.65	+19%
diluted	1.06	1.21	2.31	1.61	0.50	1.26	2.65	1.39	+91%	3.16	2.65	+19%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)												
basic	1,067.0	1,066.2	1,067.4	1,066.3	1,067.7	1,066.4	1,068.4	1,066.4	+0%	1,068.0	1,066.4	+0%
diluted	1,067.3	1,066.8	1,067.5	1,066.3	1,068.1	1,067.3	1,068.7	1,066.8	+0%	1,068.3	1,066.9	+0%
Number of shares outstanding (at period end, in millions)	1,067.3	1,066.3	1,067.6	1,066.3	1,067.9	1,066.4	1,069.0	1,066.5	+0%			
Share price Frankfurt (at period end, in EUR)	37.67	33.63	41.32	33.92	42.45	45.21	46.49	35.35	+32%			
Market capitalization Frankfurt (at period end, in billions of EUR)	40.20	35.86	44.11	36.17	45.33	48.21	49.70	37.70	+32%			

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Key Figures and Ratios

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Unit Sales (in units)	528,559	525,517	597,041	596,203	501,600	502,086	605,823	570,343	+6%	1,107,423	1,072,429	+3%
Revenue	28,572	26,407	29,830	29,066	26,102	27,011	29,692	28,884	+3%	55,794	55,895	-0%
EBIT*	1,923	1,968	2,531	2,175	917	2,098	5,242	2,268	+131%	6,159	4,366	+41%
Net profit (loss), Group*	1,238	1,360	2,602	1,785	564	1,425	4,583	1,565	+193%	5,147	2,990	+72%
Profit (loss) attributable to shareholders of Daimler AG*	1,135	1,286	2,469	1,715	536	1,347	2,834	1,477	+92%	3,370	2,824	+19%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	1,027	902	1,018	877	1,059	1,019	1,094	1,003	+9%	2,153	2,022	+6%
R&D expenditure total	1,431	1,434	1,452	1,621	1,332	1,380	1,348	1,381	-2%	2,680	2,761	-3%
Expensed R&D costs	1,052	1,030	1,053	1,247	1,013	1,041	993	1,033	-4%	2,006	2,074	-3%
Capitalized development costs	379	404	399	374	319	339	355	348	+2%	674	687	-2%
Amortization on capitalized development costs	247	206	251	234	256	243	278	241	+15%	534	484	+10%
Capital expenditure (Property, plant & equipment)	1,021	1,023	1,454	1,381	1,058	1,042	1,037	1,310	-21%	2,095	2,352	-11%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Free Cash Flow and Net Liquidity of the Industrial Business

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Net liquidity at the beginning of the period	8,438	11,489	8,207	10,442	11,508	11,981	10,019	10,093	-1%	11,508	11,981	-4%
Free cash flow	-209	-774	2,633	1,150	-1,152	-1,977	3,454	1,005	+244%	2,302	-972	.
thereof: working capital*	-786	-200	1,252	180	-447	-1,998	-177	758	.	-624	-1,240	.
Other	-22	-273	668	389	-337	89	-2,147	-2,660	.	-2,484	-2,571	.
thereof: dividends Daimler AG	0	0	0	0	0	0	-2,349	-2,346	.	-2,349	-2,346	.
Net liquidity at the end of the period	8,207	10,442	11,508	11,981	10,019	10,093	11,326	8,438	+34%	11,326	8,438	+34%

* Inventories, trade receivables and trade payables

Liquidity

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			End of		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	Q2 2013	2012	Change
Group liquidity												
Cash and cash equivalents	12,279	9,827	10,996	9,576	11,355	11,837	11,607	12,094	-4%	11,607	10,996	+6%
Marketable securities and term deposits	4,023	1,901	5,598	2,281	6,331	1,723	7,263	2,504	+190%	7,263	5,598	+30%
Gross liquidity	16,302	11,728	16,594	11,857	17,686	13,560	18,870	14,598	+29%	18,870	16,594	+14%
Financing liabilities (nominal)	-75,591	-57,786	-75,586	-62,536	-78,512	-65,507	-78,262	-72,367	.	-78,262	-75,586	.
Net debt	-59,289	-46,058	-58,992	-50,679	-60,826	-51,947	-59,392	-57,769	.	-59,392	-58,992	.
Liquidity of the industrial business												
Cash and cash equivalents	11,057	8,811	9,887	8,908	10,348	10,862	10,691	11,081	-4%	10,691	9,887	+8%
Marketable securities and term deposits	2,305	864	3,841	1,171	4,284	559	5,452	811	+572%	5,452	3,841	+42%
Gross liquidity	13,362	9,675	13,728	10,079	14,632	11,421	16,143	11,892	+36%	16,143	13,728	+18%
Financing liabilities (nominal)	-5,155	767	-2,220	1,902	-4,613	-1,328	-4,817	-3,454	.	-4,817	-2,220	.
Net liquidity	8,207	10,442	11,508	11,981	10,019	10,093	11,326	8,438	+34%	11,326	11,508	-2%

Pension and Health-Care Benefits*

(in billions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			End of		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	Q2 2013	2012	Change
Pension benefits												
Benefit obligations	-22.2	-18.0	-23.9	-19.1	-24.0	-19.8	-23.5	-20.2	.	-23.5	-23.9	.
Plan assets	13.3	12.4	14.2	12.6	14.3	12.9	13.9	12.9	+8%	13.9	14.2	-2%
Funded status	-8.9	-5.6	-9.7	-6.5	-9.7	-6.9	-9.6	-7.3	.	-9.6	-9.7	.
Health-care benefits												
Benefit obligations	-1.4	-1.1	-1.5	-1.4	-1.5	-1.3	-1.4	-1.4	.	-1.4	-1.5	.
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.	0.0	0.0	.
Reimbursement Medicare Act	0.1	0.1	0.2	0.2	0.2	0.1	0.1	0.1	+0%	0.1	0.2	-50%
Funded status	-1.3	-1.0	-1.3	-1.2	-1.3	-1.2	-1.3	-1.3	.	-1.3	-1.3	.

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars	345,418	337,163	397,464	375,900	341,511	338,303	404,711	370,384	+9%	746,222	708,687	+5%
Daimler Trucks	119,142	115,634	112,931	129,404	101,433	107,664	123,763	122,217	+1%	225,196	229,881	-2%
Mercedes-Benz Vans	55,742	63,518	76,129	78,668	52,623	51,223	69,436	69,324	+0%	122,059	120,547	+1%
Daimler Buses	8,257	9,202	10,517	12,231	6,033	4,896	7,913	8,418	-6%	13,946	13,314	+5%
Daimler Group	528,559	525,517	597,041	596,203	501,600	502,086	605,823	570,343	+6%	1,107,423	1,072,429	+3%

Production Volume

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars	367,199	334,084	368,864	367,049	374,041	364,009	412,009	355,578	+16%	786,050	719,587	+9%
Daimler Trucks	118,892	128,347	96,253	121,547	111,150	114,563	127,401	120,914	+5%	238,551	235,477	+1%
Mercedes-Benz Vans	55,159	64,256	71,568	71,154	63,169	62,974	72,811	67,795	+7%	135,980	130,769	+4%
Daimler Buses	9,207	10,805	7,935	10,810	7,358	6,370	9,269	7,872	+18%	16,627	14,242	+17%
Daimler Group	550,457	537,492	544,620	570,560	555,718	547,916	621,490	552,159	+13%	1,177,208	1,100,075	+7%

Revenue

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars	15,238	13,826	16,121	15,077	14,110	14,937	16,324	15,364	+6%	30,434	30,301	+0%
Daimler Trucks	8,095	7,619	7,782	8,242	7,024	7,383	7,965	8,129	-2%	14,989	15,512	-3%
Mercedes-Benz Vans	2,084	2,222	2,478	2,737	1,986	2,088	2,434	2,420	+1%	4,420	4,508	-2%
Daimler Buses	951	1,041	1,232	1,380	751	730	934	1,016	-8%	1,685	1,746	-3%
Daimler Financial Services	3,524	3,006	3,626	3,133	3,577	3,140	3,548	3,260	+9%	7,125	6,400	+11%
Reconciliation	-1,320	-1,307	-1,409	-1,503	-1,346	-1,267	-1,513	-1,305	.	-2,859	-2,572	.
Daimler Group	28,572	26,407	29,830	29,066	26,102	27,011	29,692	28,884	+3%	55,794	55,895	-0%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)*

(EBIT in millions of EUR, RoS in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars												
EBIT	973	1,108	851	1,230	460	1,230	1,041	1,337	-22%	1,501	2,567	-42%
RoS	6.4%	8.0%	5.3%	8.2%	3.3%	8.2%	6.4%	8.7%	.	4.9%	8.5%	.
Daimler Trucks												
EBIT	501	555	294	422	116	376	434	524	-17%	550	900	-39%
RoS	6.2%	7.3%	3.8%	5.1%	1.7%	5.1%	5.4%	6.4%	.	3.7%	5.8%	.
Mercedes-Benz Vans												
EBIT	75	200	101	256	81	167	204	200	+2%	285	367	-22%
RoS	3.6%	9.0%	4.1%	9.4%	4.1%	8.0%	8.4%	8.3%	.	6.4%	8.1%	.
Daimler Buses												
EBIT	-36	25	-21	109	-31	-105	27	-59	.	-4	-164	.
RoS	-3.8%	2.4%	-1.7%	7.9%	-4.1%	-14.4%	2.9%	-5.8%	.	-0.2%	-9.4%	.
Daimler Financial Services												
EBIT	322	337	289	314	314	344	319	338	-6%	633	682	-7%
Return on equity (RoE)	21.2%	25.6%	18.7%	23.3%	19.6%	25.2%	19.1%	23.5%	.	19.3%	24.3%	.
Reconciliation												
	88	-257	1,017	-156	-23	86	3,217	-72	.	3,194	14	.
thereof: share of result of EADS	105	15	969 **	57	34	133	3,209	17	.	3,243	150	.
Daimler Group												
	1,923	1,968	2,531	2,175	917	2,098	5,242	2,268	+131%	6,159	4,366	+41%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

** Thereof gain on the sale of EADS shares: 913 million EUR.

EBIT and RoS from Ongoing Business*

(EBIT in millions of EUR, RoS in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars												
EBIT	973	1,108	851	1,230	460	1,230	1,041	1,337	-22%	1,501	2,567	-42%
RoS	6.4%	8.0%	5.3%	8.2%	3.3%	8.2%	6.4%	8.7%	.	4.9%	8.5%	.
Daimler Trucks												
EBIT	501	587	294	454	129	376	516	524	-2%	645	900	-28%
RoS	6.2%	7.7%	3.8%	5.5%	1.8%	5.1%	6.5%	6.4%	.	4.3%	5.8%	.
Mercedes-Benz Vans												
EBIT	75	200	165	256	81	167	204	200	+2%	285	367	-22%
RoS	3.6%	9.0%	6.7%	9.4%	4.1%	8.0%	8.4%	8.3%	.	6.4%	8.1%	.
Daimler Buses												
EBIT	-20	25	36	109	-27	-69	47	-13	.	20	-82	.
RoS	-2.1%	2.4%	2.9%	7.9%	-3.6%	-9.5%	5.0%	-1.3%	.	1.2%	-4.7%	.
Daimler Financial Services												
EBIT	322	337	289	295	314	344	319	338	-6%	633	682	-7%
Return on equity (RoE)	21.2%	25.6%	18.7%	21.9%	19.6%	25.2%	19.1%	23.5%	.	19.3%	24.3%	.
Reconciliation												
	88	-147	104	-156	-23	86	8	-72	.	-15	14	.
thereof: share of result of EADS	105	15	56	57	34	133	0	17	-100%	34	150	-77%
Daimler Group												
	1,939	2,110	1,739	2,188	934	2,134	2,135	2,314	-8%	3,069	4,448	-31%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Special Items affecting EBIT

		3rd Quarter		4th Quarter		1st Quarter		2nd Quarter		January - June	
		2012	2011	2012	2011	2013	2012	2013	2012	2013	2012
(in millions of EUR)											
Daimler Trucks	Natural disaster in Japan (Q2 2011: primarily insurance compensation)	-	-9	-	-23	-	-	-	-	-	-
	Impairment of investment in Kamaz	-	-23	-	-9	-	-	-	-	-	-
	Workforce adjustments*	-	-	-	-	-13	-	-82	-	-95	-
Mercedes-Benz Vans	Impairment of investment in Fujian Benz Automotive Corporation	-	-	-64	-	-	-	-	-	-	-
Daimler Buses	Business repositioning**	-16	-	-57	-	-4	-36	-20	-46	-24	-82
DFS	Natural disaster in Japan	-	-	-	19	-	-	-	-	-	-
Reconciliation	Impairment of investment in Renault	-	-110	-	-	-	-	-	-	-	-
	Divestiture of EADS shares	-	-	913	-	-	-	3,209	-	3,209	-

* Daimler Trucks expects special items from workforce adjustments of up to €250 million.

** Daimler Buses expects special items from the business repositioning of up to €30 million in 2013.

Mercedes-Benz Cars Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Unit sales (units)	345,418	337,163	397,464	375,900	341,511	338,303	404,711	370,384	+9%	746,222	708,687	+5%
Retail sales (units)	335,393	331,523	379,899	366,079	350,530	340,877	395,774	367,640	+8%	746,304	708,517	+5%
Production (units)	367,199	334,084	368,864	367,049	374,041	364,009	412,009	355,578	+16%	786,050	719,587	+9%
Revenue (millions of EUR)	15,238	13,826	16,121	15,077	14,110	14,937	16,324	15,364	+6%	30,434	30,301	+0%
EBIT (millions of EUR)	973	1,108	851	1,230	460	1,230	1,041	1,337	-22%	1,501	2,567	-42%
Return on sales (%)	6.4%	8.0%	5.3%	8.2%	3.3%	8.2%	6.4%	8.7%	.	4.9%	8.5%	.

Mercedes-Benz Cars Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars	345,418	337,163	397,464	375,900	341,511	338,303	404,711	370,384	+9%	746,222	708,687	+5%
Western Europe	143,183	149,683	162,619	159,336	149,691	156,274	178,247	169,347	+5%	327,938	325,621	+1%
of which Germany	68,479	73,496	75,865	78,587	61,130	64,668	79,774	80,911	-1%	140,904	145,579	-3%
NAFTA	83,984	63,265	102,814	93,159	77,775	78,471	88,546	76,851	+15%	166,321	155,322	+7%
of which USA	74,247	55,122	91,438	82,430	67,998	68,603	76,476	65,453	+17%	144,474	134,056	+8%
Asia	82,497	90,037	93,387	90,933	78,745	73,492	93,100	88,910	+5%	171,845	162,402	+6%
of which China	47,127	59,270	59,163	62,430	46,412	42,518	60,043	59,686	+1%	106,455	102,204	+4%
Rest of World	35,754	34,178	38,644	32,472	35,300	30,066	44,818	35,276	+27%	80,118	65,342	+23%

Mercedes-Benz Cars Retail Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars	335,393	331,523	379,899	366,079	350,530	340,877	395,774	367,640	+8%	746,304	708,517	+5%
Western Europe	145,099	152,820	156,818	157,148	151,833	153,121	173,633	169,412	+2%	325,466	322,533	+1%
of which Germany	68,543	73,630	76,602	78,889	60,394	63,680	78,686	80,136	-2%	139,080	143,816	-3%
NAFTA	75,273	68,956	95,816	87,229	81,002	73,133	86,509	81,300	+6%	167,511	154,433	+8%
of which USA	65,612	60,358	85,043	76,651	71,473	63,809	75,038	69,550	+8%	146,511	133,359	+10%
Asia	79,982	75,368	88,354	89,374	83,135	85,798	92,568	81,485	+14%	175,703	167,283	+5%
of which China	48,716	46,284	55,205	60,434	50,049	56,123	57,468	52,016	+10%	107,517	108,139	-1%
Rest of World	35,039	34,379	38,911	32,328	34,560	28,825	43,064	35,443	+22%	77,624	64,268	+21%

Mercedes-Benz Cars Market Shares*

(in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change in % pts.	2013	2012	Change in % pts.
Western Europe	5.5	5.2	5.5	5.0	5.4	4.9	5.6	5.3	+0.3	5.5	5.2	+0.3
of which Germany	10.0	10.2	10.5	10.2	10.4	9.4	10.5	10.4	+0.1	10.4	9.9	+0.5
USA	1.8	1.9	2.4	2.4	1.9	1.8	1.8	1.8	+0.0	1.9	1.8	+0.1
China	1.4	1.4	1.4	1.4	1.3	1.4	1.5	1.4	+0.1	1.4	1.4	+0.0
Japan	1.0	1.0	1.3	0.9	0.9	0.8	1.2	0.9	+0.3	1.1	0.8	+0.3

* Based on estimates in certain markets.

Daimler Trucks Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Incoming orders (units)	95,432	107,221	108,964	118,134	126,877	106,610	125,791	106,054	+19%	252,668	212,664	+19%
Unit sales (units)	119,142	115,634	112,931	129,404	101,433	107,664	123,763	122,217	+1%	225,196	229,881	-2%
Retail sales (units)	116,689	107,980	116,903	127,630	100,748	104,765	124,065	116,976	+6%	224,813	221,741	+1%
Production (units)	118,892	128,347	96,253	121,547	111,150	114,563	127,401	120,914	+5%	238,551	235,477	+1%
Revenue (millions of EUR)	8,095	7,619	7,782	8,242	7,024	7,383	7,965	8,129	-2%	14,989	15,512	-3%
EBIT (millions of EUR)	501	555	294	422	116	376	434	524	-17%	550	900	-39%
Return on sales (%)	6.2%	7.3%	3.8%	5.1%	1.7%	5.1%	5.4%	6.4%	.	3.7%	5.8%	.

Daimler Trucks Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Daimler Trucks	119,142	115,634	112,931	129,404	101,433	107,664	123,763	122,217	+1%	225,196	229,881	-2%
Western Europe	14,193	15,967	15,722	18,223	11,968	13,066	14,270	15,041	-5%	26,238	28,107	-7%
of which Germany	7,954	8,372	8,542	9,498	6,212	6,401	7,623	8,189	-7%	13,835	14,590	-5%
NAFTA	35,177	32,762	32,639	31,681	30,642	32,639	34,924	34,573	+1%	65,566	67,212	-2%
of which USA	29,863	27,645	28,116	26,738	26,641	27,432	30,011	28,415	+6%	56,652	55,847	+1%
Latin America (excl. Mexico)	12,541	17,354	13,516	17,278	12,987	9,931	16,051	10,209	+57%	29,038	20,140	+44%
Asia	42,698	35,127	34,796	46,442	35,221	40,047	41,955	46,193	-9%	77,176	86,240	-11%
of which Japan	8,167	6,821	8,218	9,447	8,862	9,778	8,758	8,812	-1%	17,620	18,590	-5%
Rest of World	14,533	14,424	16,258	15,780	10,615	11,981	16,563	16,201	+2%	27,178	28,182	-4%
BFDA - Beijing Foton Daimler Automotive Co. Ltd. (Auman Trucks)	13,942	-	17,430	-	23,001	-	28,229	-	.	51,230	-	.
Daimler Trucks including BFDA	133,084	115,634	130,361	129,404	124,434	107,664	151,992	122,217	+24%	276,426	229,881	+20%

Daimler Trucks Retail Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Daimler Trucks	116,689	107,980	116,903	127,630	100,748	104,765	124,065	116,976	+6%	224,813	221,741	+1%
Western Europe	14,373	15,379	16,088	17,966	12,020	12,878	14,286	15,630	-9%	26,306	28,508	-8%
of which Germany	7,954	8,372	8,542	9,498	6,212	6,401	7,623	8,189	-7%	13,835	14,590	-5%
NAFTA	33,704	26,852	33,846	29,463	31,896	30,395	35,910	29,642	+21%	67,806	60,037	+13%
of which USA	28,793	22,774	28,607	24,800	27,981	26,110	30,673	24,808	+24%	58,654	50,918	+15%
Latin America (excl. Mexico)	12,027	17,347	15,222	17,278	12,070	10,024	16,206	10,096	+61%	28,276	20,120	+41%
Asia	42,698	35,152	34,815	46,354	35,188	39,938	41,383	45,888	-10%	76,571	85,826	-11%
of which Japan	8,339	6,821	8,228	9,447	8,849	9,778	8,618	8,812	-2%	17,467	18,590	-6%
Rest of World	13,887	13,250	16,932	16,569	9,574	11,530	16,280	15,720	+4%	25,854	27,250	-5%

Daimler Trucks Incoming Orders

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Daimler Trucks	95,432	107,221	108,964	118,134	126,877	106,610	125,791	106,054	+19%	252,668	212,664	+19%
Western Europe	11,984	15,204	13,950	14,752	15,256	14,897	17,263	13,760	+25%	32,519	28,657	+13%
of which Germany	6,384	7,565	6,470	7,273	7,617	8,803	8,046	7,151	+13%	15,663	15,954	-2%
NAFTA	23,663	27,862	35,194	38,773	35,933	27,946	31,730	22,417	+42%	67,663	50,363	+34%
of which USA	20,665	23,744	31,880	31,463	31,193	23,663	26,968	19,151	+41%	58,161	42,814	+36%
Latin America* (excl. Mexico)	11,643	16,627	12,138	14,688	13,806	9,863	15,239	8,921	+71%	29,045	18,784	+55%
Asia	32,219	35,267	34,729	36,621	45,422	39,544	43,512	44,624	-2%	88,934	84,168	+6%
of which Japan	8,368	7,734	8,548	8,436	9,890	8,913	11,808	9,215	+28%	21,698	18,128	+20%
Rest of World	15,923	12,261	12,953	13,300	16,460	14,360	18,047	16,332	+11%	34,507	30,692	+12%

* Due to the business model, incoming orders in Brazil correspond with unit sales.

Daimler Trucks Market Shares*

(in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change in % pts.	2013	2012	Change in % pts.
Trucks Europe / Latin America												
(Mercedes-Benz)												
Western Europe MDT/HDT	24.0	23.1	22.0	23.7	22.5	22.5	24.0	23.3	+0.8	23.5	23.0	+0.5
Germany MDT/HDT	39.9	39.4	39.6	40.4	41.2	39.4	39.5	38.0	+1.5	40.0	38.4	+1.6
Brazil MDT/HDT	25.3	24.8	24.2	25.1	22.9	27.1	24.9	26.3	-1.4	24.2	26.6	-2.4
Trucks NAFTA												
(Freightliner/Western Star)												
NAFTA Class 8	32.6	28.5	34.4	30.6	42.1	35.4	35.9	29.9	+6.0	38.1	31.8	+6.3
NAFTA Class 6-7	35.4	31.0	37.2	35.8	46.7	41.1	43.7	35.7	+8.1	44.9	37.7	+7.2
Trucks Asia												
(Fuso)												
Japan Trucks Total	21.5	19.1	19.4	22.8	19.2	20.2	19.9	20.8	-1.0	19.7	20.6	-1.0

* Based on estimates in certain markets.

Mercedes-Benz Vans Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Unit sales (units)	55,742	63,518	76,129	78,668	52,623	51,223	69,436	69,324	+0%	122,059	120,547	+1%
Retail sales (units)	58,874	64,011	71,089	74,922	52,752	52,131	68,631	68,184	+1%	121,383	120,315	+1%
Production (units)	55,159	64,256	71,568	71,154	63,169	62,974	72,811	67,795	+7%	135,980	130,769	+4%
Revenue (millions of EUR)	2,084	2,222	2,478	2,737	1,986	2,088	2,434	2,420	+1%	4,420	4,508	-2%
EBIT (millions of EUR)	75	200	101	256	81	167	204	200	+2%	285	367	-22%
Return on sales (%)	3.6%	9.0%	4.1%	9.4%	4.1%	8.0%	8.4%	8.3%	.	6.4%	8.1%	.

Mercedes-Benz Vans Unit Sales

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Wholesales (in units)	55,742	63,518	76,129	78,668	52,623	51,223	69,436	69,324	+0%	122,059	120,547	+1%
Western Europe	33,085	40,136	50,909	54,876	32,646	34,394	42,480	46,519	-9%	75,126	80,913	-7%
of which Germany	14,409	18,362	22,358	25,014	12,595	13,445	18,573	20,832	-11%	31,168	34,277	-9%
Eastern Europe	5,821	5,494	7,111	6,774	5,213	4,597	7,243	6,497	+11%	12,456	11,094	+12%
NAFTA	6,884	6,367	7,096	5,922	5,120	4,802	7,585	7,601	-0%	12,705	12,403	+2%
of which USA	5,836	5,578	5,771	4,633	3,976	3,557	6,108	6,310	-3%	10,084	9,867	+2%
Latin America (excl. Mexico)	4,307	3,613	4,355	4,260	4,109	2,946	5,162	2,346	+120%	9,271	5,292	+75%
Asia	3,241	5,381	4,234	4,208	3,035	2,243	4,692	3,407	+38%	7,727	5,650	+37%
of which China	2,270	4,380	3,147	3,150	2,371	1,061	3,310	2,358	+40%	5,681	3,419	+66%
Rest of World	2,404	2,527	2,424	2,628	2,500	2,241	2,274	2,954	-23%	4,774	5,195	-8%

Mercedes-Benz Vans Retail Sales and Market Shares

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Retail sales (in units)	58,874	64,011	71,089	74,922	52,752	52,131	68,631	68,184	+1%	121,383	120,315	+1%
Western Europe	35,891	41,730	46,468	52,144	33,100	35,174	43,391	46,056	-6%	76,491	81,230	-6%
of which Germany	14,409	18,362	22,358	25,014	12,595	13,445	18,573	20,832	-11%	31,168	34,277	-9%
Eastern Europe	5,911	5,196	7,329	6,920	4,856	4,440	6,690	5,940	+13%	11,546	10,380	+11%
NAFTA	7,224	6,286	7,056	5,470	4,896	4,293	6,978	7,238	-4%	11,874	11,531	+3%
of which USA	6,126	5,357	5,527	4,125	3,834	3,129	5,649	6,147	-8%	9,483	9,276	+2%
Latin America (excl. Mexico)	3,833	3,230	4,003	3,856	4,296	2,817	4,672	2,928	+60%	8,968	5,745	+56%
Asia	3,636	4,877	3,878	4,142	3,177	3,092	4,411	3,247	+36%	7,588	6,339	+20%
of which China	2,463	3,447	2,792	3,001	2,504	2,066	3,199	2,249	+42%	5,703	4,315	+32%
Rest of World	2,379	2,692	2,355	2,390	2,427	2,315	2,489	2,775	-10%	4,916	5,090	-3%
Market shares* (in percent)												
Western Europe** small	-	-	2.1	-	3.3	-	3.3	-	+3.3 pts.	3.4	-	+3.4 pts.
Western Europe** midsize/large	20.1	19.8	18.9	18.8	16.1	17.2	16.1	18.0	-1.9 pts.	16.1	17.4	-1.3 pts.
Germany midsize/large	25.3	27.4	29.6	30.0	24.7	25.8	23.5	24.7	-1.2 pts.	23.9	25.1	-1.2 pts.

* Based on estimates in certain markets.

** Excluding United Kingdom.

Daimler Buses Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Unit sales* (units)	8,257	9,202	10,517	12,231	6,033	4,896	7,913	8,418	-6%	13,946	13,314	+5%
Production (units)	9,207	10,805	7,935	10,810	7,358	6,370	9,269	7,872	+18%	16,627	14,242	+17%
Revenue (millions of EUR)	951	1,041	1,232	1,380	751	730	934	1,016	-8%	1,685	1,746	-3%
EBIT (millions of EUR)	-36	25	-21	109	-31	-105	27	-59	.	-4	-164	.
Return on sales (%)	-3.8%	2.4%	-1.7%	7.9%	-4.1%	-14.4%	2.9%	-5.8%	.	-0.2%	-9.4%	.

* Due to the sales structure, retail sales correspond with wholesales.

Daimler Buses Unit Sales and Market Shares

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
Wholesales* (in units)	8,257	9,202	10,517	12,231	6,033	4,896	7,913	8,418	-6%	13,946	13,314	+5%
Western Europe	1,625	1,531	2,217	2,445	538	632	1,488	1,377	+8%	2,026	2,009	+1%
of which Germany	382	532	988	984	231	209	503	460	+9%	734	669	+10%
Eastern Europe	322	297	552	369	447	286	632	531	+19%	1,079	817	+32%
NAFTA	1,026	988	1,253	1,392	366	552	712	1,112	-36%	1,078	1,664	-35%
of which USA	78	146	103	178	17	41	7	163	-96%	24	204	-88%
Latin America (excl. Mexico)	4,807	5,576	5,514	6,960	4,141	2,790	4,529	4,689	-3%	8,670	7,479	+16%
Asia	390	406	674	657	404	269	349	553	-37%	753	822	-8%
Rest of World	87	404	307	408	137	367	203	156	+30%	340	523	-35%
Market shares** (in percent)												
Western Europe heavy	33.9	24.9	30.1	26.6	30.8	27.0	29.1	29.6	-0.5 pts.	28.8	27.5	+1.3 pts.
Germany heavy	44.2	49.4	50.2	47.3	56.3	48.1	52.0	56.0	-4.0 pts.	53.6	52.1	+1.5 pts.
Brazil heavy	39.7	44.8	38.6	42.3	36.2	53.3	43.5	51.8	-8.3 pts.	38.9	51.7	-12.8 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** Based on estimates in certain markets.

Daimler Financial Services Overview

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2012	2011	2012	2011	2013	2012	2013	2012	Change	2013	2012	Change
New business	9,968	8,601	10,471	9,627	8,619	8,257	10,292	9,380	+10%	18,911	17,637	+7%
Contract volume (end of period)	77,464	65,767	79,986	71,730	81,656	71,587	81,404	76,096	+7%	81,404	76,096	+7%
Revenue	3,524	3,006	3,626	3,133	3,577	3,140	3,548	3,260	+9%	7,125	6,400	+11%
EBIT	322	337	289	314	314	344	319	338	-6%	633	682	-7%
Return on equity (%)	21.2%	25.6%	18.7%	23.3%	19.6%	25.2%	19.1%	23.5%	.	19.3%	24.3%	.