

DAIMLER

Fact Sheet for Q1 2013

April 24, 2013

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Stock Market Information

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Earnings per share (in EUR)*									
basic	1.39	1.51	1.06	1.21	2.11	1.61	0.50	1.26	-60%
diluted	1.39	1.51	1.06	1.21	2.11	1.61	0.50	1.26	-60%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)									
basic	1,066.4	1,065.7	1,067.0	1,066.2	1,067.4	1,066.3	1,067.7	1,066.4	+0%
diluted	1,066.8	1,067.3	1,067.3	1,066.8	1,067.5	1,066.3	1,068.1	1,067.3	+0%
Number of shares outstanding (at period end, in millions)	1,066.5	1,065.8	1,067.3	1,066.3	1,067.6	1,066.3	1,067.9	1,066.4	+0%
Share price Frankfurt (at period end, in EUR)	35.35	51.90	37.67	33.63	41.32	33.92	42.45	45.21	-6%
Market capitalization Frankfurt (at period end, in billions of EUR)	37.70	55.32	40.20	35.86	44.11	36.17	45.33	48.21	-6%

* The 2012 figures were adjusted for the effects of the application of the revised IAS 19.

Key Figures and Ratios

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Unit Sales (in units)	570,343	527,644	528,559	525,517	597,041	596,203	501,600	502,086	-0%
Revenue	28,884	26,338	28,572	26,407	29,830	29,066	26,102	27,011	-3%
EBIT*	2,268	2,581	1,923	1,968	2,309	2,175	917	2,098	-56%
Net profit (loss), Group*	1,565	1,704	1,238	1,360	2,383	1,785	564	1,425	-60%
Profit (loss) attributable to shareholders of Daimler AG*	1,477	1,607	1,135	1,286	2,250	1,715	536	1,347	-60%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	1,003	897	1,027	902	1,018	877	1,059	1,019	+4%
R&D expenditure total	1,381	1,302	1,431	1,434	1,452	1,621	1,332	1,380	-3%
Expensed R&D costs	1,033	944	1,052	1,030	1,053	1,247	1,013	1,041	-3%
Capitalized development costs	348	358	379	404	399	374	319	339	-6%
Amortization on capitalized development costs	241	197	247	206	251	234	256	243	+5%
Capital expenditure (Property, plant & equipment)	1,310	997	1,021	1,023	1,454	1,381	1,058	1,042	+2%

* The 2012 figures were adjusted for the effects of the application of the revised IAS 19.

Free Cash Flow and Net Liquidity of the Industrial Business

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Net liquidity at the beginning of the period	10,093	12,415	8,438	11,489	8,207	10,442	11,508	11,981	-4%
Free cash flow	1,005	1,129	-209	-774	2,633	1,150	-1,152	-1,977	.
thereof: working capital*	758	-30	-786	-200	1,252	180	-447	-1,998	.
Other	-2,660	-2,055	-22	-273	668	389	-337	89	.
thereof: dividends Daimler AG	-2,346	-1,971	0	0	0	0	0	0	.
Net liquidity at the end of the period	8,438	11,489	8,207	10,442	11,508	11,981	10,019	10,093	-1%

* Inventories, trade receivables and trade payables

Liquidity

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Group liquidity									
Cash and cash equivalents	12,094	9,841	12,279	9,827	10,996	9,576	11,355	11,837	-4%
Marketable securities and term deposits	2,504	1,614	4,023	1,901	5,598	2,281	6,331	1,723	+267%
Gross liquidity	14,598	11,455	16,302	11,728	16,594	11,857	17,686	13,560	+30%
Financing liabilities (nominal)	-72,367	-54,302	-75,591	-57,786	-75,586	-62,536	-78,512	-65,507	.
Net debt	-57,769	-42,847	-59,289	-46,058	-58,992	-50,679	-60,826	-51,947	.
Liquidity of the industrial business									
Cash and cash equivalents	11,081	8,981	11,057	8,811	9,887	8,908	10,348	10,862	-5%
Marketable securities and term deposits	811	725	2,305	864	3,841	1,171	4,284	559	+666%
Gross liquidity	11,892	9,706	13,362	9,675	13,728	10,079	14,632	11,421	+28%
Financing liabilities (nominal)	-3,454	1,783	-5,155	767	-2,220	1,902	-4,613	-1,328	.
Net liquidity	8,438	11,489	8,207	10,442	11,508	11,981	10,019	10,093	-1%

Pension and Health-Care Benefits*

(in billions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Pension benefits									
Benefit obligations	-20.2	-17.8	-22.2	-18.0	-23.9	-19.1	-24.0	-19.8	.
Plan assets	12.9	11.5	13.3	12.4	14.2	12.6	14.3	12.9	+11%
Funded status	-7.3	-6.3	-8.9	-5.6	-9.7	-6.5	-9.7	-6.9	.
Health-care benefits									
Benefit obligations	-1.4	-1.0	-1.4	-1.1	-1.5	-1.4	-1.5	-1.3	.
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.
Reimbursement Medicare Act	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.1	+100%
Funded status	-1.3	-0.9	-1.3	-1.0	-1.3	-1.2	-1.3	-1.2	.

* The 2012 figures were adjusted for the effects of the application of the revised IAS 19.

Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Mercedes-Benz Cars	370,384	357,636	345,418	337,163	397,464	375,900	341,511	338,303	+1%
Daimler Trucks	122,217	91,458	119,142	115,634	112,931	129,404	101,433	107,664	-6%
Mercedes-Benz Vans	69,324	67,989	55,742	63,518	76,129	78,668	52,623	51,223	+3%
Daimler Buses	8,418	10,561	8,257	9,202	10,517	12,231	6,033	4,896	+23%
Daimler Group	570,343	527,644	528,559	525,517	597,041	596,203	501,600	502,086	-0%

Production Volume

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Mercedes-Benz Cars	355,578	349,242	367,199	334,084	368,864	367,049	374,041	364,009	+3%
Daimler Trucks	120,914	92,297	118,892	128,347	96,253	121,547	111,150	114,563	-3%
Mercedes-Benz Vans	67,795	69,169	55,159	64,256	71,568	71,154	63,169	62,974	+0%
Daimler Buses	7,872	10,631	9,207	10,805	7,935	10,810	7,358	6,370	+16%
Daimler Group	552,159	521,339	550,457	537,492	544,620	570,560	555,718	547,916	+1%

Revenue

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Mercedes-Benz Cars	15,364	14,647	15,238	13,826	16,121	15,077	14,110	14,937	-6%
Daimler Trucks	8,129	6,648	8,095	7,619	7,782	8,242	7,024	7,383	-5%
Mercedes-Benz Vans	2,420	2,243	2,084	2,222	2,478	2,737	1,986	2,088	-5%
Daimler Buses	1,016	1,166	951	1,041	1,232	1,380	751	730	+3%
Daimler Financial Services	3,260	2,907	3,524	3,006	3,626	3,133	3,577	3,140	+14%
Reconciliation	-1,305	-1,273	-1,320	-1,307	-1,409	-1,503	-1,346	-1,267	.
Daimler Group	28,884	26,338	28,572	26,407	29,830	29,066	26,102	27,011	-3%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)*

(EBIT in millions of EUR, RoS in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Mercedes-Benz Cars									
EBIT	1,337	1,566	973	1,108	851	1,230	460	1,230	-63%
RoS	8.7%	10.7%	6.4%	8.0%	5.3%	8.2%	3.3%	8.2%	.
Daimler Trucks									
EBIT	524	486	501	555	294	422	116	376	-69%
RoS	6.4%	7.3%	6.2%	7.3%	3.8%	5.1%	1.7%	5.1%	.
Mercedes-Benz Vans									
EBIT	200	206	75	200	101	256	81	167	-51%
RoS	8.3%	9.2%	3.6%	9.0%	4.1%	9.4%	4.1%	8.0%	.
Daimler Buses									
EBIT	-59	61	-36	25	-21	109	-31	-105	.
RoS	-5.8%	5.2%	-3.8%	2.4%	-1.7%	7.9%	-4.1%	-14.4%	.
Daimler Financial Services									
	338	340	322	337	289	314	314	344	-9%
Reconciliation									
	-72	-78	88	-257	795	-156	-23	86	.
thereof: share of result of EADS	17	-3	105	15	747 **	57	34	133	-74%
Daimler Group									
	2,268	2,581	1,923	1,968	2,309	2,175	917	2,098	-56%

* The 2012 figures were adjusted for the effects of the application of the revised IAS 19.

** thereof gain on the sale of EADS shares: 709 million EUR.

EBIT and RoS from Ongoing Business*

(EBIT in millions of EUR, RoS in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Mercedes-Benz Cars									
EBIT	1,337	1,566	973	1,108	851	1,230	460	1,230	-63%
RoS	8.7%	10.7%	6.4%	8.0%	5.3%	8.2%	3.3%	8.2%	.
Daimler Trucks									
EBIT	524	475	501	587	294	454	129	376	-66%
RoS	6.4%	7.1%	6.2%	7.7%	3.8%	5.5%	1.8%	5.1%	.
Mercedes-Benz Vans									
EBIT	200	206	75	200	165	256	81	167	-51%
RoS	8.3%	9.2%	3.6%	9.0%	6.7%	9.4%	4.1%	8.0%	.
Daimler Buses									
EBIT	-13	61	-20	25	36	109	-27	-69	.
RoS	-1.3%	5.2%	-2.1%	2.4%	2.9%	7.9%	-3.6%	-9.5%	.
Daimler Financial Services									
	338	340	322	337	289	295	314	344	-9%
Reconciliation									
	-72	-78	88	-147	86	-156	-23	86	.
thereof: share of result of EADS	17	-3	105	15	38	57	34	133	-74%
Daimler Group									
	2,314	2,570	1,939	2,110	1,721	2,188	934	2,134	-56%

* The 2012 figures were adjusted for the effects of the application of the revised IAS 19.

Special Items affecting EBIT

(in millions of EUR)

		2nd Quarter		3rd Quarter		4th Quarter		1st Quarter	
		2012	2011	2012	2011	2012	2011	2013	2012
Daimler Trucks	Natural disaster in Japan (Q2 2011: primarily insurance compensation)	-	11	-	-9	-	-23	-	-
	Impairment of investment in Kamaz	-	-	-	-23	-	-9	-	-
	Workforce adjustments*	-	-	-	-	-	-	-13	-
Mercedes-Benz Vans	Impairment of investment in Fujian Benz Automotive Corporation	-	-	-	-	-64	-	-	-
Daimler Buses	Business repositioning**	-46	-	-16	-	-57	-	-4	-36
DFS	Natural disaster in Japan	-	-	-	-	-	19	-	-
Reconciliation	Impairment of investment in Renault	-	-	-	-110	-	-	-	-
	Sale of EADS shares	-	-	-	-	709	-	-	-

* Daimler Trucks expects special items from workforce adjustments of up to €250 million.

** Daimler Buses expects special items from the business repositioning of up to €30 million in 2013.

Mercedes-Benz Cars Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Unit sales (units)	370,384	357,636	345,418	337,163	397,464	375,900	341,511	338,303	+1%
Retail sales (units)	367,640	359,799	335,393	331,523	379,899	366,079	350,530	340,877	+3%
Production (units)	355,578	349,242	367,199	334,084	368,864	367,049	374,041	364,009	+3%
Revenue (millions of EUR)	15,364	14,647	15,238	13,826	16,121	15,077	14,110	14,937	-6%
EBIT (millions of EUR)	1,337	1,566	973	1,108	851	1,230	460	1,230	-63%
Return on sales (%)	8.7%	10.7%	6.4%	8.0%	5.3%	8.2%	3.3%	8.2%	.

Mercedes-Benz Cars Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Mercedes-Benz Cars	370,384	357,636	345,418	337,163	397,464	375,900	341,511	338,303	+1%
Western Europe	169,347	176,235	143,183	149,683	162,619	159,336	149,691	156,274	-4%
of which Germany	80,911	82,826	68,479	73,496	75,865	78,587	61,130	64,668	-5%
NAFTA	76,851	64,496	83,984	63,265	102,814	93,159	77,775	78,471	-1%
of which USA	65,453	54,193	74,247	55,122	91,438	82,430	67,998	68,603	-1%
Asia	88,910	79,174	82,497	90,037	93,387	90,933	78,745	73,492	+7%
of which China	59,686	52,498	47,127	59,270	59,163	62,430	46,412	42,518	+9%
Rest of World	35,276	37,731	35,754	34,178	38,644	32,472	35,300	30,066	+17%

Mercedes-Benz Cars Retail Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Mercedes-Benz Cars	367,640	359,799	335,393	331,523	379,899	366,079	350,530	340,877	+3%
Western Europe	169,412	177,576	145,099	152,820	156,818	157,148	151,833	153,121	-1%
of which Germany	80,136	82,552	68,543	73,630	76,602	78,889	60,394	63,680	-5%
NAFTA	81,300	69,567	75,273	68,956	95,816	87,229	81,002	73,133	+11%
of which USA	69,550	58,862	65,612	60,358	85,043	76,651	71,473	63,809	+12%
Asia	81,485	79,119	79,982	75,368	88,354	89,374	83,135	85,798	-3%
of which China	52,016	52,339	48,716	46,284	55,205	60,434	50,049	56,123	-11%
Rest of World	35,443	33,537	35,039	34,379	38,911	32,328	34,560	28,825	+20%

Mercedes-Benz Cars Market Shares*

(in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change in % pts.
Western Europe	5.3	4.9	5.5	5.2	5.5	5.0	5.6	4.9	+0.7
of which Germany	10.4	9.9	10.0	10.2	10.5	10.2	10.4	9.4	+1.0
USA	1.8	1.8	1.8	1.9	2.4	2.4	1.9	1.8	+0.1
China	1.4	1.4	1.4	1.4	1.4	1.4	1.3	1.4	-0.1
Japan	0.9	1.2	1.0	1.0	1.3	0.9	0.9	0.8	+0.1

* Based on estimates in certain markets.

Daimler Trucks Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Incoming orders (units)	106,054	121,295	95,432	107,221	108,964	118,134	126,877	106,610	+19%
Unit sales (units)	122,217	91,458	119,142	115,634	112,931	129,404	101,433	107,664	-6%
Retail sales (units)	116,976	87,314	116,689	107,980	116,903	127,630	100,748	104,765	-4%
Production (units)	120,914	92,297	118,892	128,347	96,253	121,547	111,150	114,563	-3%
Revenue (millions of EUR)	8,129	6,648	8,095	7,619	7,782	8,242	7,024	7,383	-5%
EBIT (millions of EUR)	524	486	501	555	294	422	116	376	-69%
Return on sales (%)	6.4%	7.3%	6.2%	7.3%	3.8%	5.1%	1.7%	5.1%	.

Daimler Trucks Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Daimler Trucks	122,217	91,458	119,142	115,634	112,931	129,404	101,433	107,664	-6%
Western Europe	15,041	15,705	14,193	15,967	15,722	18,223	11,968	13,066	-8%
of which Germany	8,189	8,152	7,954	8,372	8,542	9,498	6,212	6,401	-3%
NAFTA	34,573	27,315	35,177	32,762	32,639	31,681	30,642	32,639	-6%
of which USA	28,415	23,302	29,863	27,645	28,116	26,738	26,641	27,432	-3%
Latin America (excl. Mexico)	10,209	13,495	12,541	17,354	13,516	17,278	12,987	9,931	+31%
Asia	46,193	22,840	42,698	35,127	34,796	46,442	35,221	40,047	-12%
of which Japan	8,812	5,120	8,167	6,821	8,218	9,447	8,862	9,778	-9%
Rest of World	16,201	12,103	14,533	14,424	16,258	15,780	10,615	11,981	-11%
BFDA - Beijing Foton Daimler Automotive Co. Ltd. (Auman Trucks)	-	-	13,308	-	18,064	-	23,001	-	.
Daimler Trucks including BFDA	122,217	91,458	132,450	115,634	130,995	129,404	124,434	107,664	+16%

Daimler Trucks Retail Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Daimler Trucks	116,976	87,314	116,689	107,980	116,903	127,630	100,748	104,765	-4%
Western Europe	15,630	15,649	14,373	15,379	16,088	17,966	12,020	12,878	-7%
of which Germany	8,189	8,152	7,954	8,372	8,542	9,498	6,212	6,401	-3%
NAFTA	29,642	23,923	33,704	26,852	33,846	29,463	31,896	30,395	+5%
of which USA	24,808	19,870	28,793	22,774	28,607	24,800	27,981	26,110	+7%
Latin America (excl. Mexico)	10,096	13,440	12,027	17,347	15,222	17,278	12,070	10,024	+20%
Asia	45,888	22,893	42,698	35,152	34,815	46,354	35,188	39,938	-12%
of which Japan	8,812	5,120	8,339	6,821	8,228	9,447	8,849	9,778	-10%
Rest of World	15,720	11,409	13,887	13,250	16,932	16,569	9,574	11,530	-17%

Daimler Trucks Incoming Orders

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Daimler Trucks	106,054	121,295	95,432	107,221	108,964	118,134	126,877	106,610	+19%
Western Europe	13,760	14,634	11,984	15,204	13,950	14,752	15,256	14,897	+2%
of which Germany	7,151	7,417	6,384	7,565	6,470	7,273	7,617	8,803	-13%
NAFTA	22,417	32,758	23,663	27,862	35,194	38,773	35,933	27,946	+29%
of which USA	19,151	27,959	20,665	23,744	31,880	31,463	31,193	23,663	+32%
Latin America* (excl. Mexico)	8,921	14,055	11,643	16,627	12,138	14,688	13,806	9,863	+40%
Asia	44,624	39,501	32,219	35,267	34,729	36,621	45,422	39,544	+15%
of which Japan	9,215	7,585	8,368	7,734	8,548	8,436	9,890	8,913	+11%
Rest of World	16,332	20,347	15,923	12,261	12,953	13,300	16,460	14,360	+15%

* Due to the business model, incoming orders in Brazil correspond with unit sales.

Daimler Trucks Market Shares*

(in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		Change in % pts.
	2012	2011	2012	2011	2012	2011	2013	2012	
Trucks Europe / Latin America									
(Mercedes-Benz)									
Western Europe MDT/HDT	23.3	20.8	24.0	23.1	22.0	23.7	22.5	22.5	+0.0
Germany MDT/HDT	38.0	34.2	39.9	39.4	39.6	40.4	41.2	39.4	+1.8
Brazil MDT/HDT	26.3	24.7	25.3	24.8	24.2	25.1	22.9	27.1	-4.2
Trucks NAFTA									
(Freightliner/Western Star)									
NAFTA Class 8	29.9	31.3	32.6	28.5	34.4	30.6	42.1	35.4	+6.7
NAFTA Class 6-7	35.7	33.3	35.4	31.0	37.2	35.8	46.7	41.1	+5.6
Trucks Asia									
(Fuso)									
Japan Trucks Total	20.8	20.0	21.5	19.1	19.4	22.8	19.2	20.2	-1.0

* Based on estimates in certain markets.

Mercedes-Benz Vans Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Unit sales (units)	69,324	67,989	55,742	63,518	76,129	78,668	52,623	51,223	+3%
Retail sales (units)	68,184	66,778	58,874	64,011	71,089	74,922	52,752	52,131	+1%
Production (units)	67,795	69,169	55,159	64,256	71,568	71,154	63,169	62,974	+0%
Revenue (millions of EUR)	2,420	2,243	2,084	2,222	2,478	2,737	1,986	2,088	-5%
EBIT (millions of EUR)	200	206	75	200	101	256	81	167	-51%
Return on sales (%)	8.3%	9.2%	3.6%	9.0%	4.1%	9.4%	4.1%	8.0%	.

Mercedes-Benz Vans Unit Sales

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Wholesales (in units)	69,324	67,989	55,742	63,518	76,129	78,668	52,623	51,223	+3%
Western Europe	46,519	45,791	33,085	40,136	50,909	54,876	32,646	34,394	-5%
of which Germany	20,832	19,574	14,409	18,362	22,358	25,014	12,595	13,445	-6%
Eastern Europe	6,497	5,706	5,821	5,494	7,111	6,774	5,213	4,597	+13%
NAFTA	7,601	6,100	6,884	6,367	7,096	5,922	5,120	4,802	+7%
of which USA	6,310	4,755	5,836	5,578	5,771	4,633	3,976	3,557	+12%
Latin America (excl. Mexico)	2,346	3,112	4,307	3,613	4,355	4,260	4,109	2,946	+39%
Asia	3,407	4,985	3,241	5,381	4,234	4,208	3,035	2,243	+35%
of which China	2,358	3,944	2,270	4,380	3,147	3,150	2,371	1,061	+123%
Rest of World	2,954	2,295	2,404	2,527	2,424	2,628	2,500	2,241	+12%

Mercedes-Benz Vans Retail Sales and Market Shares

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Retail sales (in units)	68,184	66,778	58,874	64,011	71,089	74,922	52,752	52,131	+1%
Western Europe	46,056	45,442	35,891	41,730	46,468	52,144	33,100	35,174	-6%
of which Germany	20,832	19,574	14,409	18,362	22,358	25,014	12,595	13,445	-6%
Eastern Europe	5,940	5,471	5,911	5,196	7,329	6,920	4,856	4,440	+9%
NAFTA	7,238	5,663	7,224	6,286	7,056	5,470	4,896	4,293	+14%
of which USA	6,147	4,446	6,126	5,357	5,527	4,125	3,834	3,129	+23%
Latin America (excl. Mexico)	2,928	3,108	3,833	3,230	4,003	3,856	4,296	2,817	+53%
Asia	3,247	4,812	3,636	4,877	3,878	4,142	3,177	3,092	+3%
of which China	2,249	3,660	2,463	3,447	2,792	3,001	2,504	2,066	+21%
Rest of World	2,775	2,282	2,379	2,692	2,355	2,390	2,427	2,315	+5%
Market shares* (in percent)									
Western Europe small	-	-	-	-	2.3	-	3.3	-	+3.3 pts.
Western Europe midsize/large	18.0	16.8	18.4	18.9	19.4	18.8	15.3	16.9	-1.6 pts.
Germany midsize/large	26.9	26.8	25.3	27.4	29.6	30.0	24.7	25.0	-0.3 pts.

* Based on estimates in certain markets.

Daimler Buses Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Unit sales* (units)	8,418	10,561	8,257	9,202	10,517	12,231	6,033	4,896	+23%
Production (units)	7,872	10,631	9,207	10,805	7,935	10,810	7,358	6,370	+16%
Revenue (millions of EUR)	1,016	1,166	951	1,041	1,232	1,380	751	730	+3%
EBIT (millions of EUR)	-59	61	-36	25	-21	109	-31	-105	.
Return on sales (%)	-5.8%	5.2%	-3.8%	2.4%	-1.7%	7.9%	-4.1%	-14.4%	.

* Due to the sales structure, retail sales correspond with wholesales.

Daimler Buses Unit Sales and Market Shares

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
Wholesales* (in units)	8,418	10,561	8,257	9,202	10,517	12,231	6,033	4,896	+23%
Western Europe	1,377	1,348	1,625	1,531	2,217	2,445	538	632	-15%
of which Germany	460	472	382	532	988	984	231	209	+11%
Eastern Europe	531	593	322	297	552	369	447	286	+56%
NAFTA	1,112	1,030	1,026	988	1,253	1,392	366	552	-34%
of which USA	163	129	78	146	103	178	17	41	-59%
Latin America (excl. Mexico)	4,689	6,943	4,807	5,576	5,514	6,960	4,141	2,790	+48%
Asia	553	292	390	406	674	657	404	269	+50%
Rest of World	156	355	87	404	307	408	137	367	-63%
Market shares** (in percent)									
Western Europe heavy	29.6	26.6	33.9	24.9	30.1	26.6	30.8	27.0	+3.8 pts.
Germany heavy	56.0	48.7	44.2	49.4	50.2	47.3	56.3	48.1	+8.2 pts.
Brazil heavy	48.4	45.4	39.7	44.8	38.6	42.3	36.2	50.8	-14.6 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** Based on estimates in certain markets.

Daimler Financial Services Overview

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2012	2011	2012	2011	2012	2011	2013	2012	Change
New business	9,380	8,387	9,968	8,601	10,471	9,627	8,619	8,257	+4%
Contract volume (end of period)	76,096	63,120	77,464	65,767	79,986	71,730	81,656	71,587	+14%
Revenue	3,260	2,907	3,524	3,006	3,626	3,133	3,577	3,140	+14%
EBIT	338	340	322	337	289	314	314	344	-9%