

DAIMLER

Daimler Trucks Capital Market Day 2018
Portland, USA – June 6, 2018



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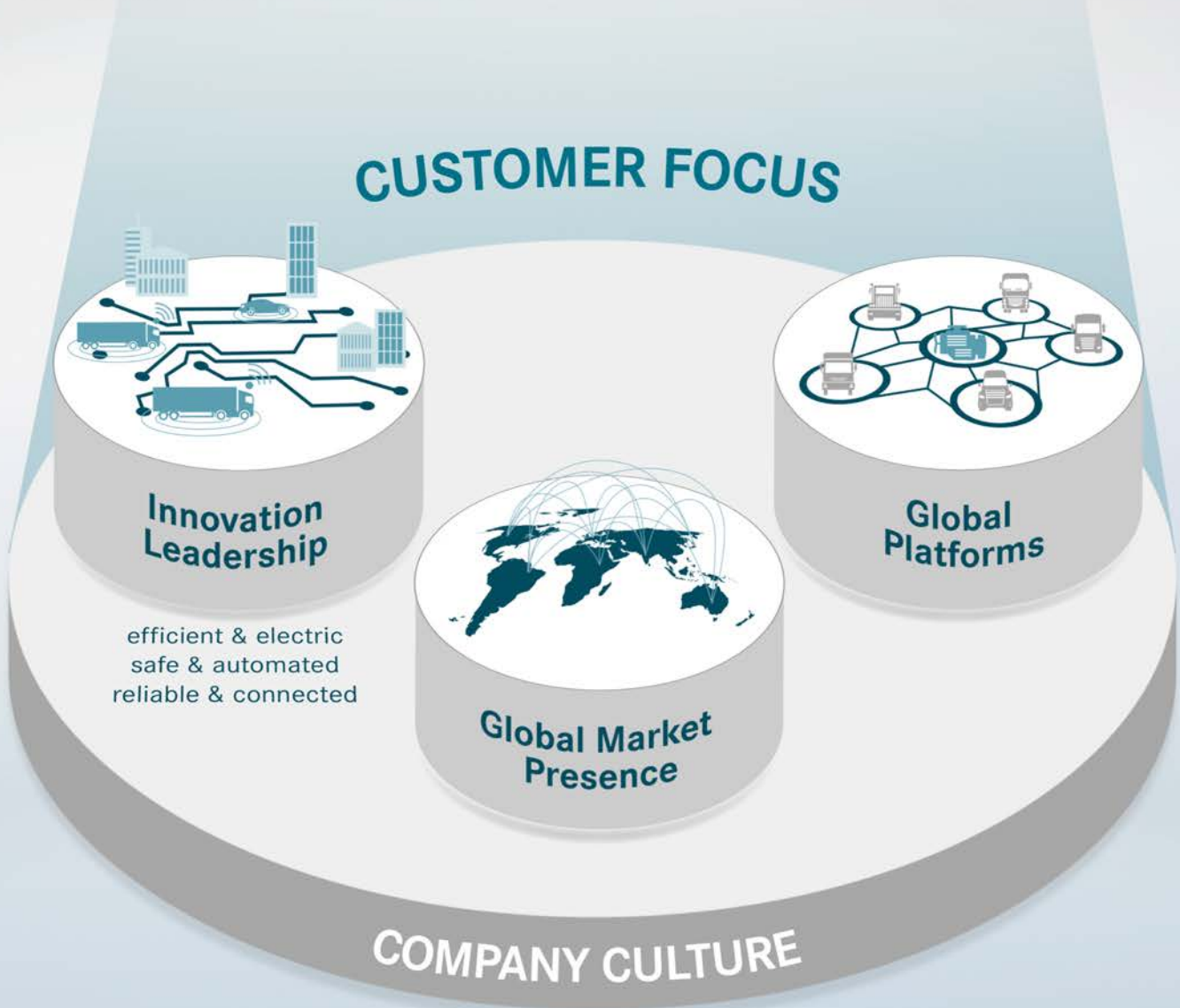
Daimler Trucks Technology



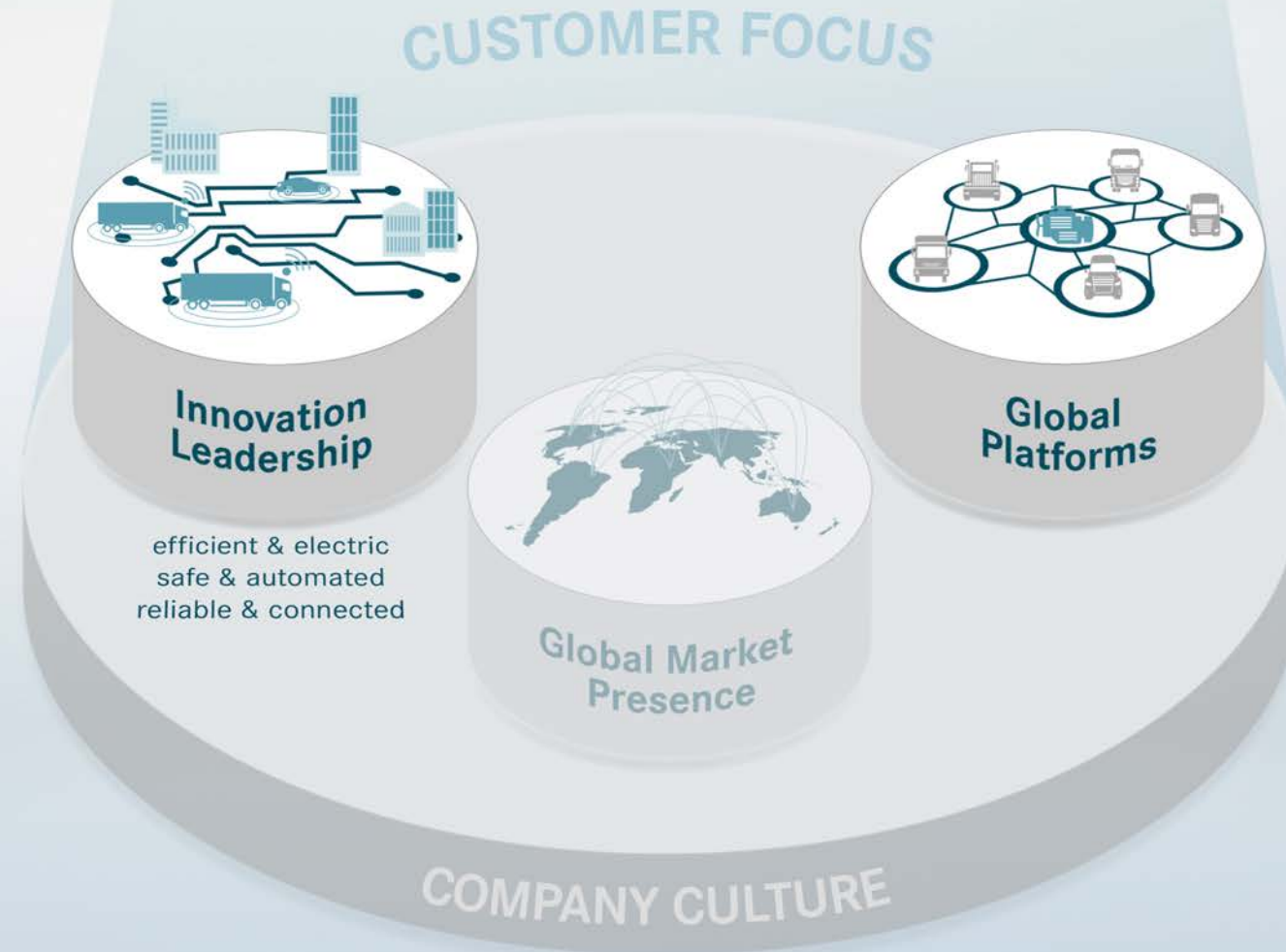
Sven Ennerst

Executive Vice President
Truck Product Engineering,
Global Procurement and
Daimler Trucks China

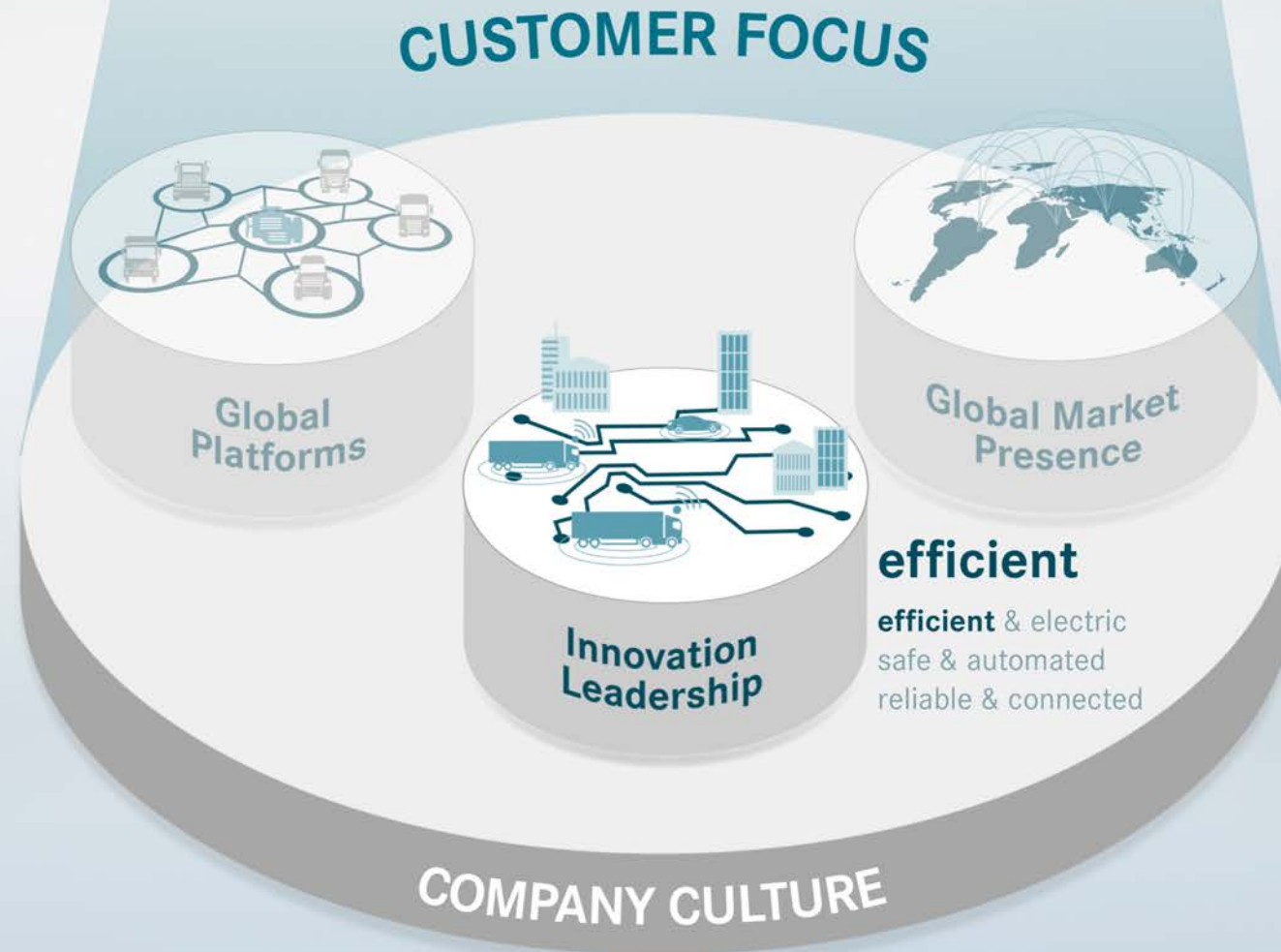
Our strategy @ Daimler Trucks



Now focus on these two pillars:
We develop leading technology in a very efficient way

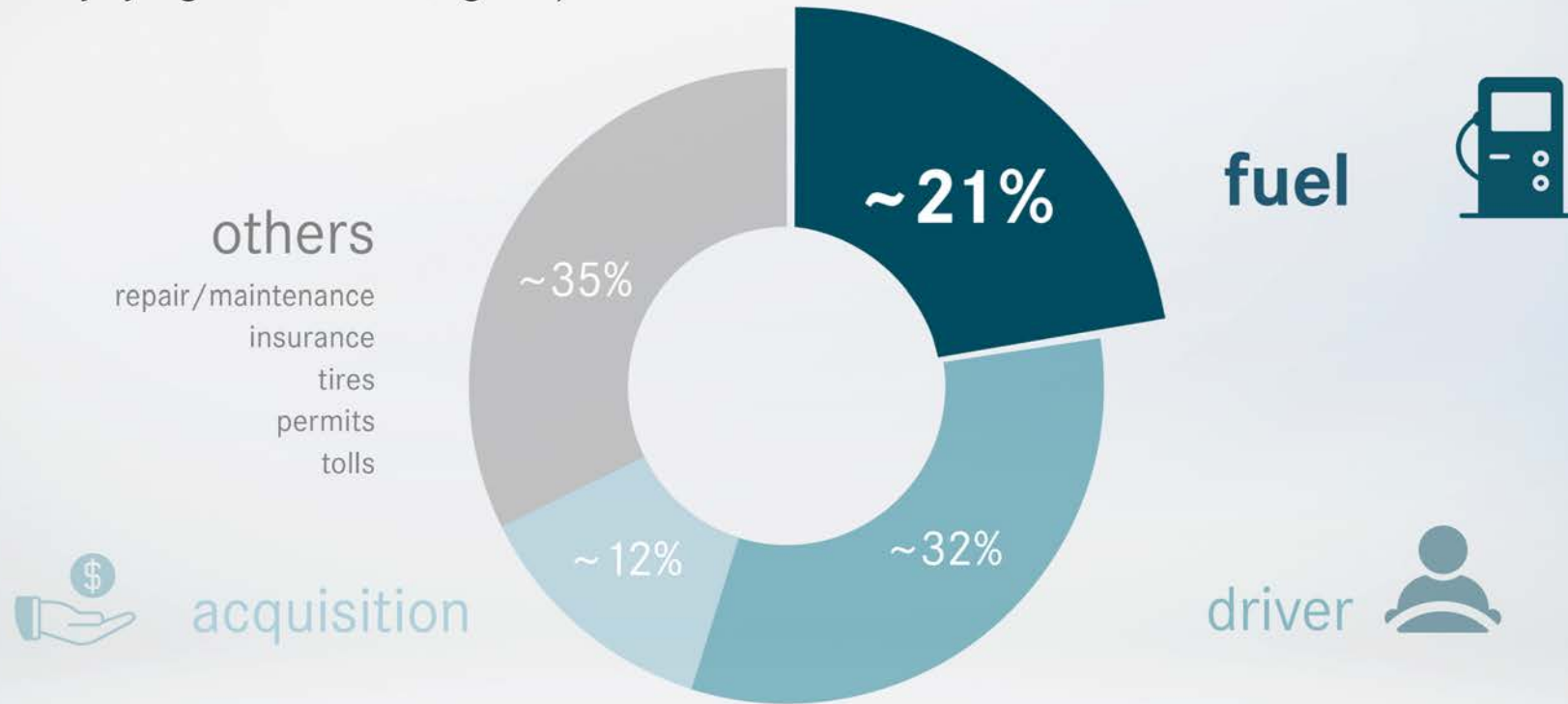


Start with an update on Innovation Leadership – topic #1: fuel efficiency



Fuel efficiency addresses a big part of Total Cost of Ownership

Overview of Total Cost of Ownership (NAFTA view)
(exact figures vary by region and market segment)



Source: American Transport Research Institute, 2016

We won't stop here and strive for making our trucks even more fuel efficient

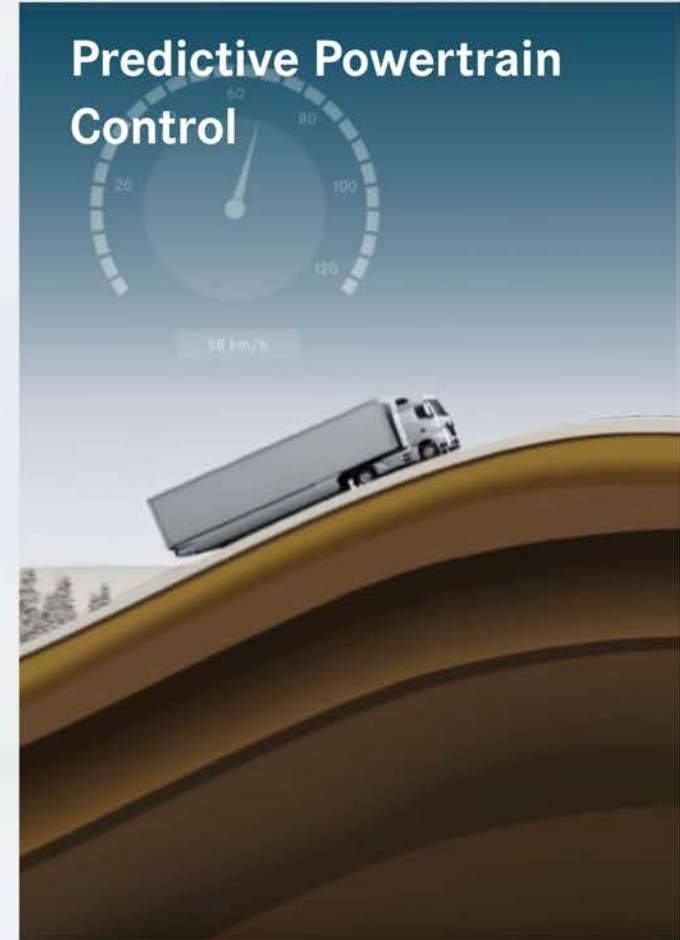
Powertrain 2020



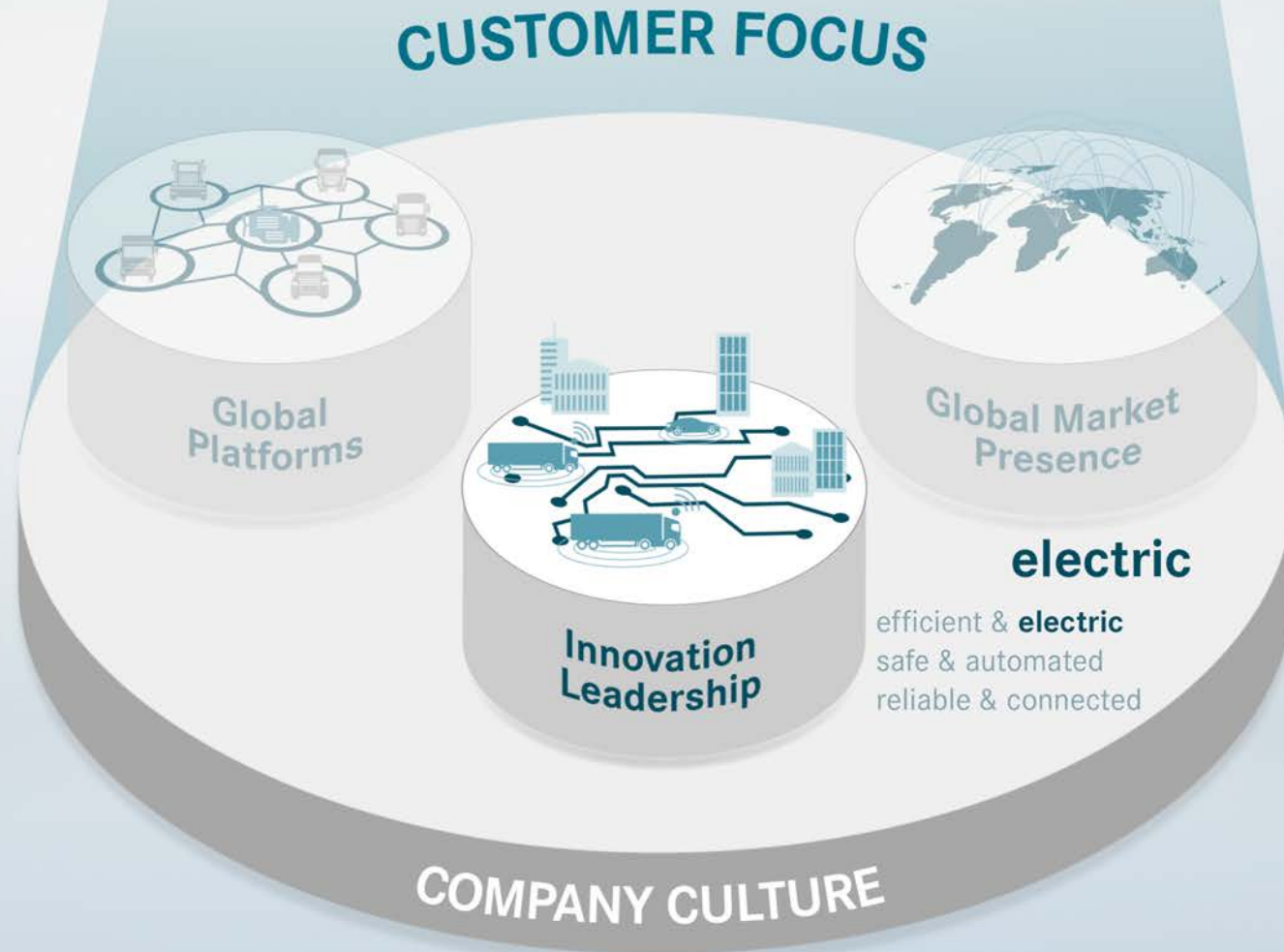
Aerodynamics



Predictive Powertrain Control



Innovation Leadership – topic #2: electric



We are pioneering electric trucks and buses for many years



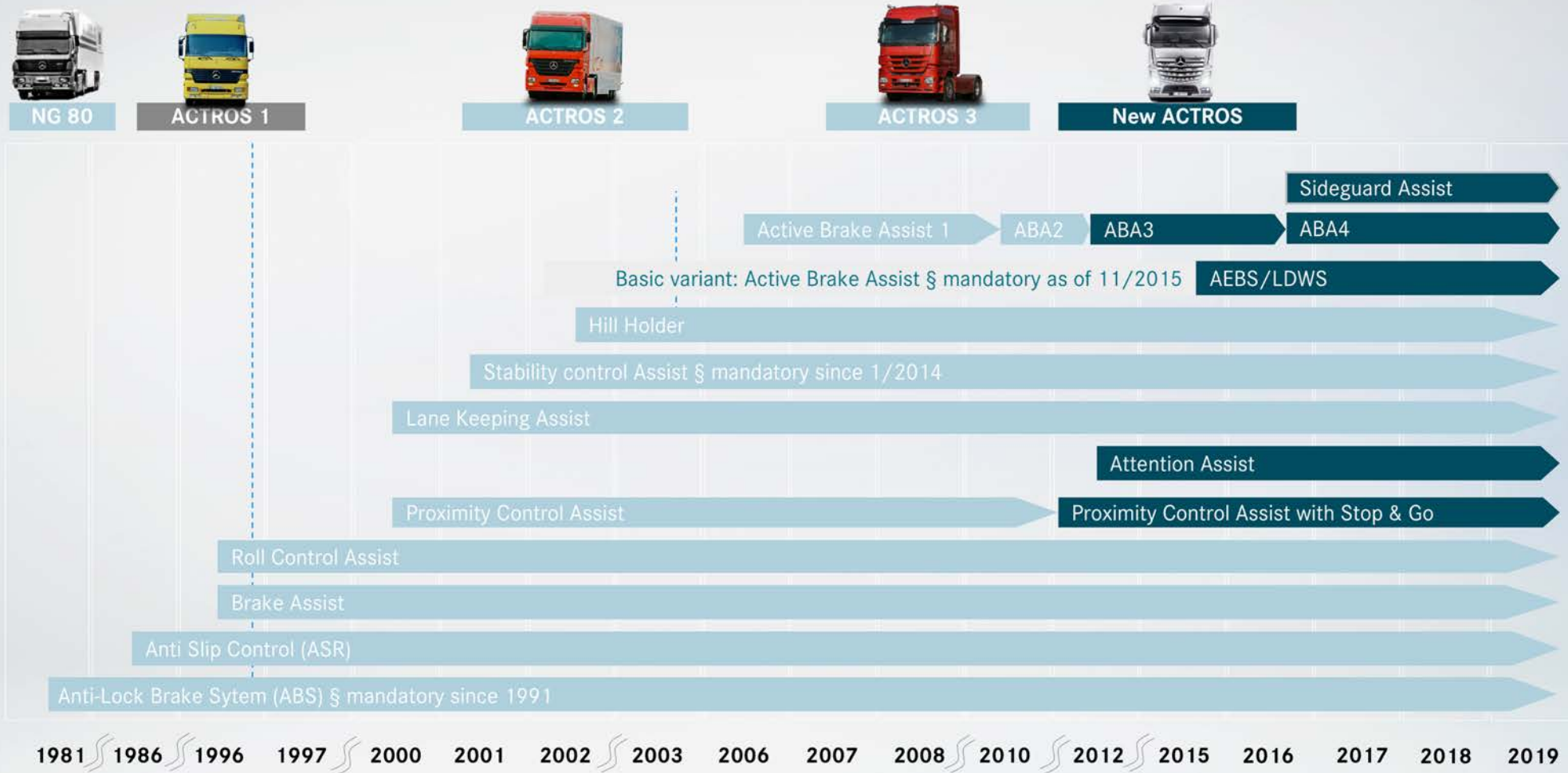
Four vehicles ready to increase quality of life in urban areas



Innovation Leadership – topic #3: safe



There are many „firsts“ on our record



With the roll-out of leading safety systems in all regions we take full advantage of our global platforms



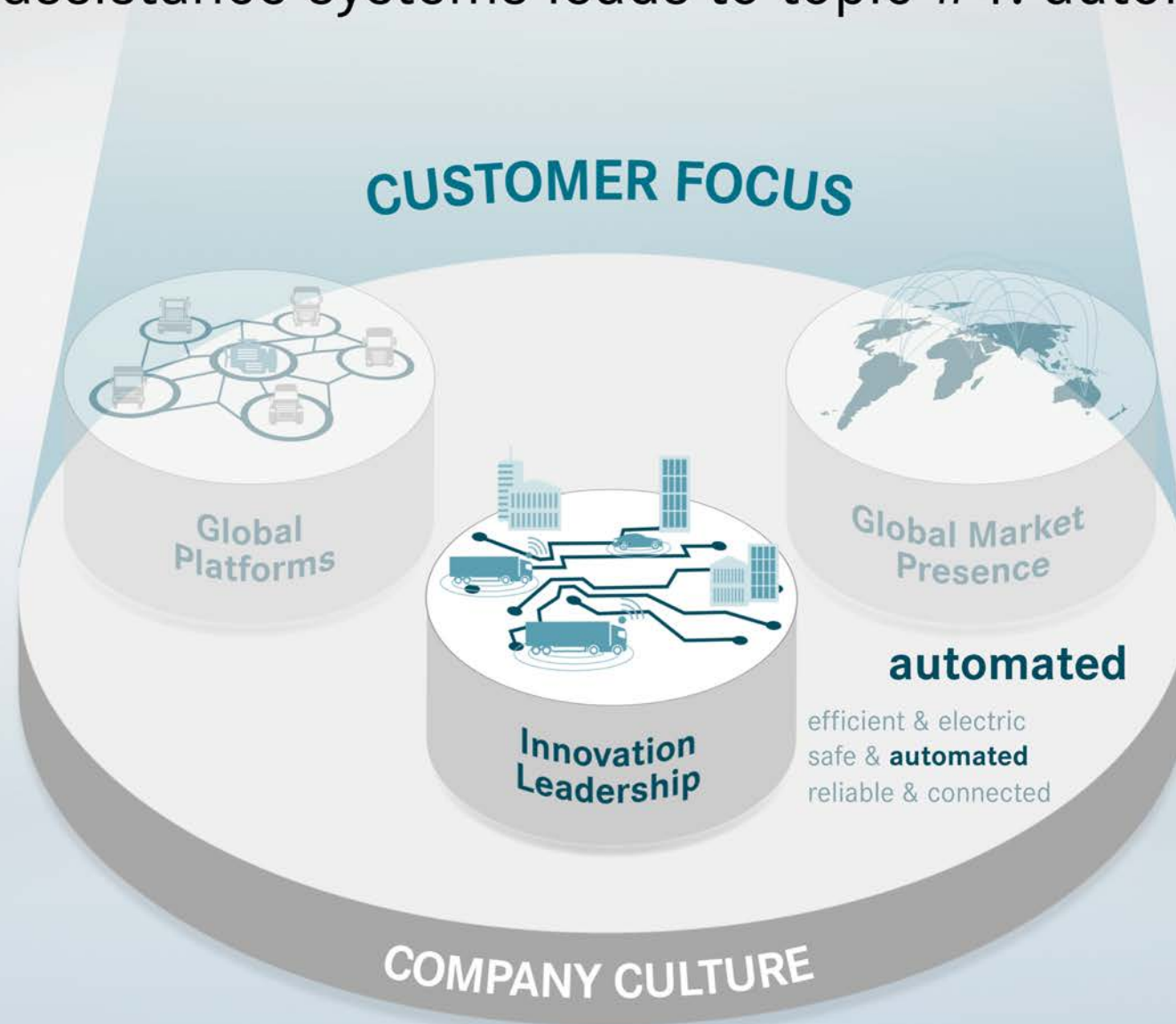
Active Brake Assist 4



Sideguard Assist



Evolution of assistance systems leads to topic #4: automated



We're pioneering automated trucking for many years

**Mercedes-Benz
Future Truck 2025**



**Freightliner
Inspiration Truck**



**Test license for
German autobahn**



**Automated
snow clearance**



**Platooning trials
in entire triad**



2014

2015

2016 - 2018

How far have we come on the roadmap towards fully automated driving?



Automated Truck R&D Center opening in Portland

Pioneering
automated
driving

Global R&D
network
US, Europe,
Asia

Global
modular
technology
platform
across brands

Automated Truck R&D Center

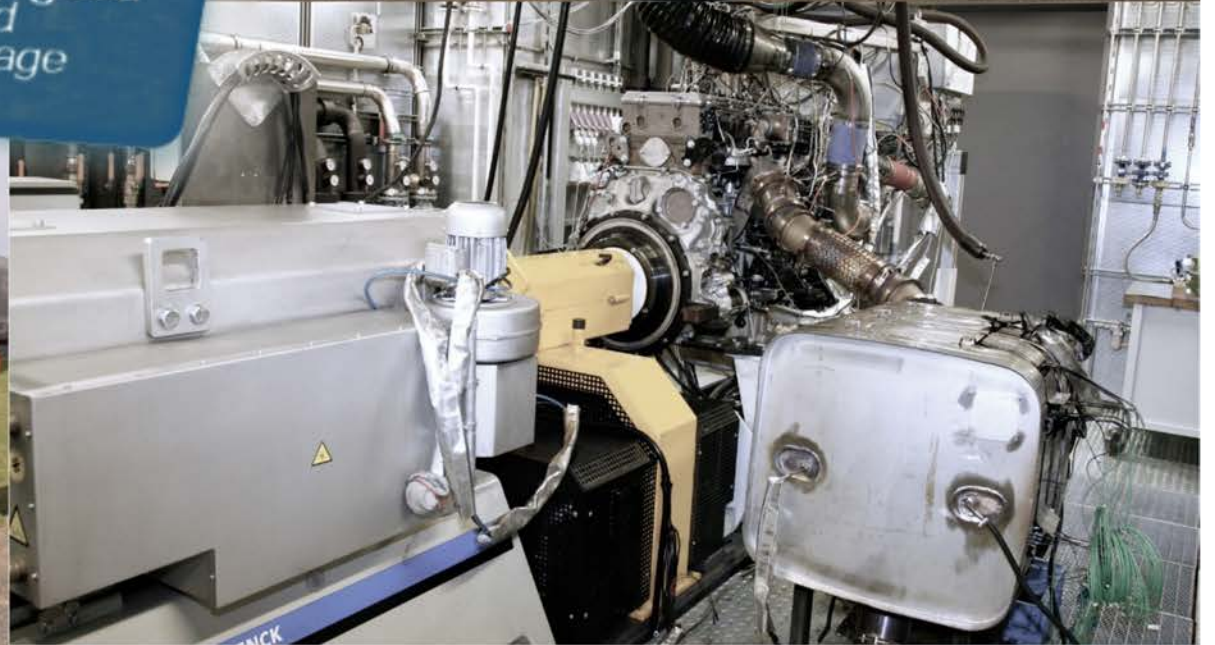
Synergies with
Daimler car
technology

Defining the
future of
transportation

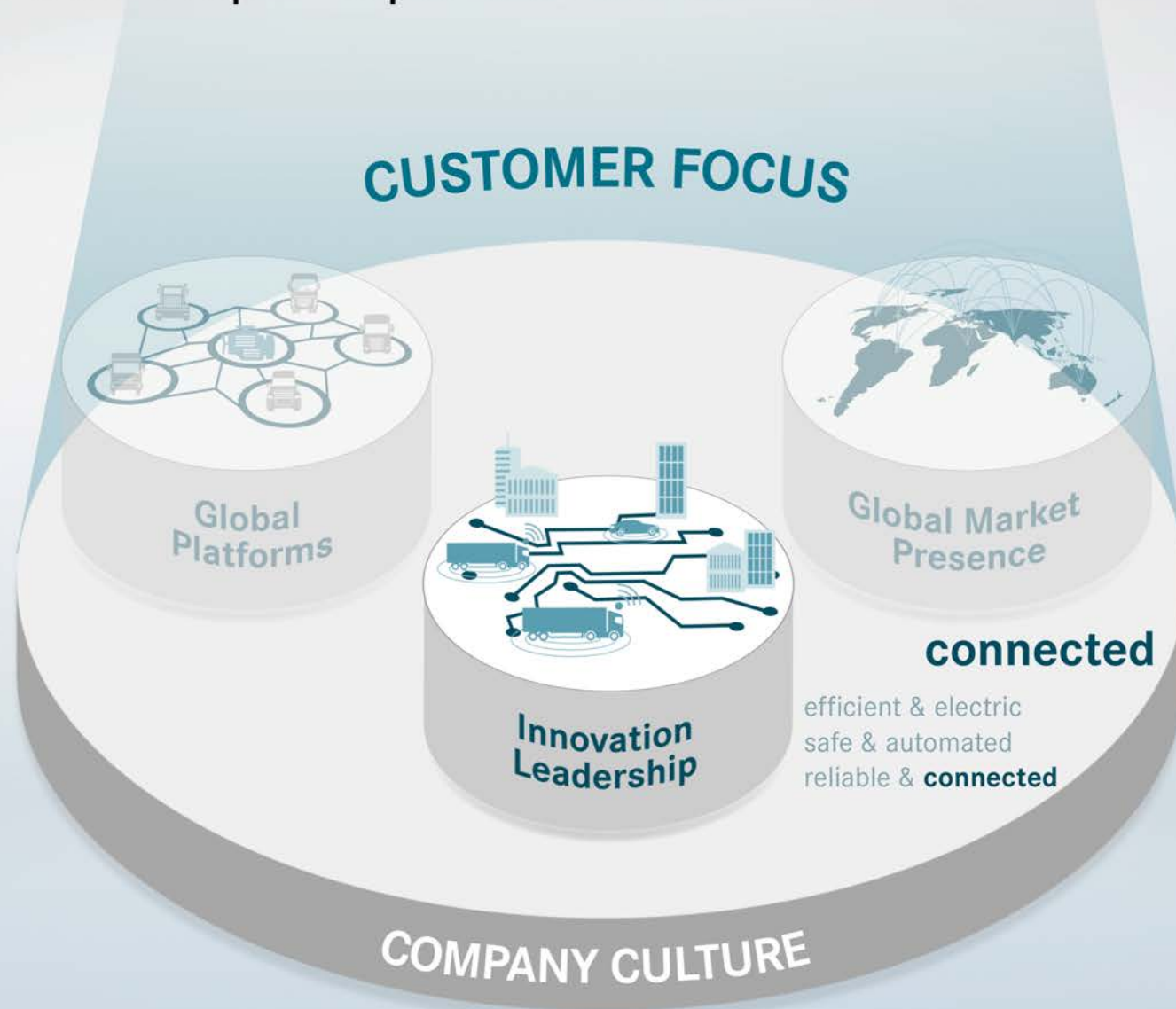
Innovation Leadership – topic #5: reliable



Reliability has always been a priority for us



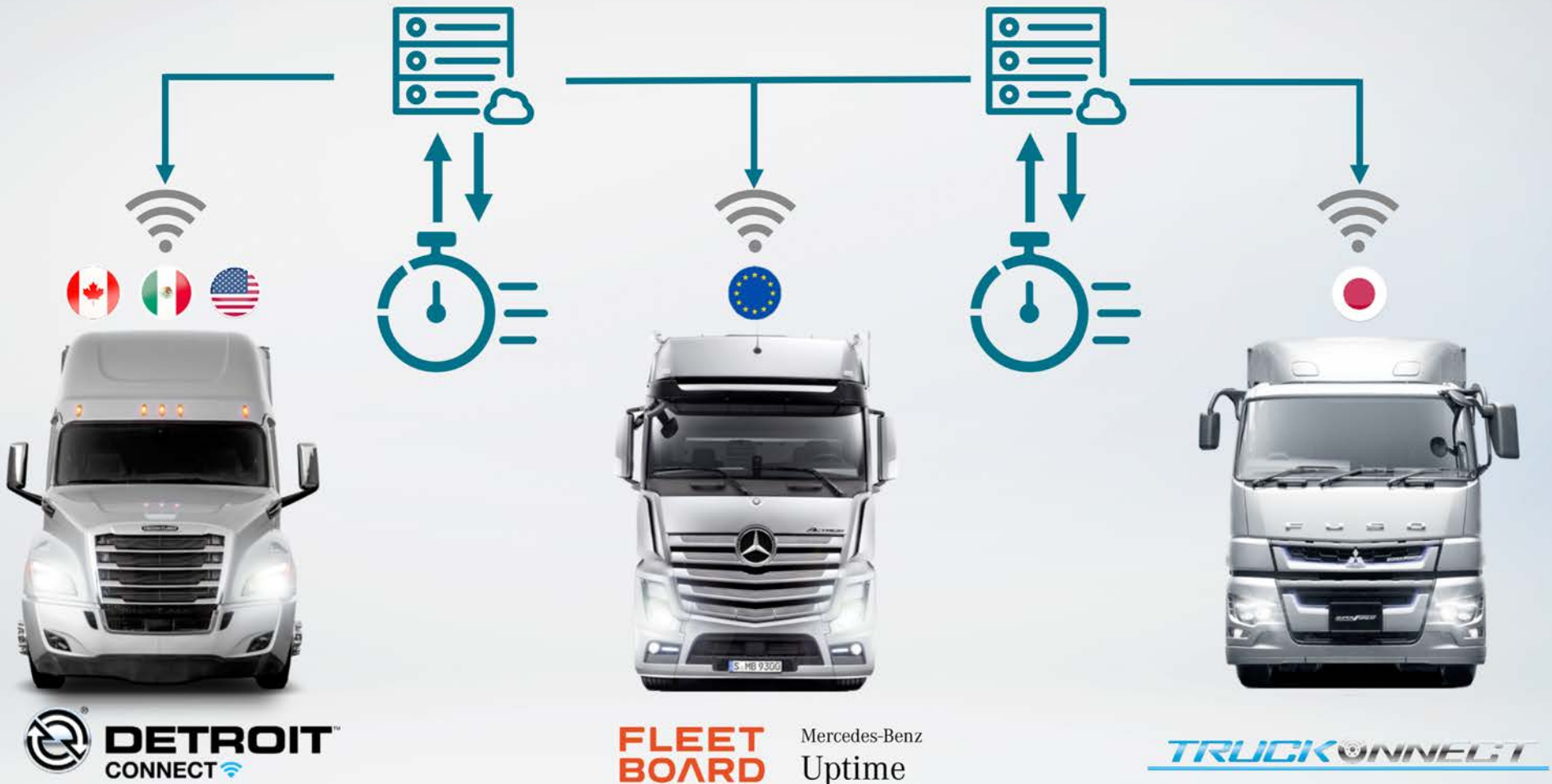
Innovation Leadership – topic #6: connected



Today Daimler trucks are online in every region ...



... with real benefits for our customers to optimize uptime ...



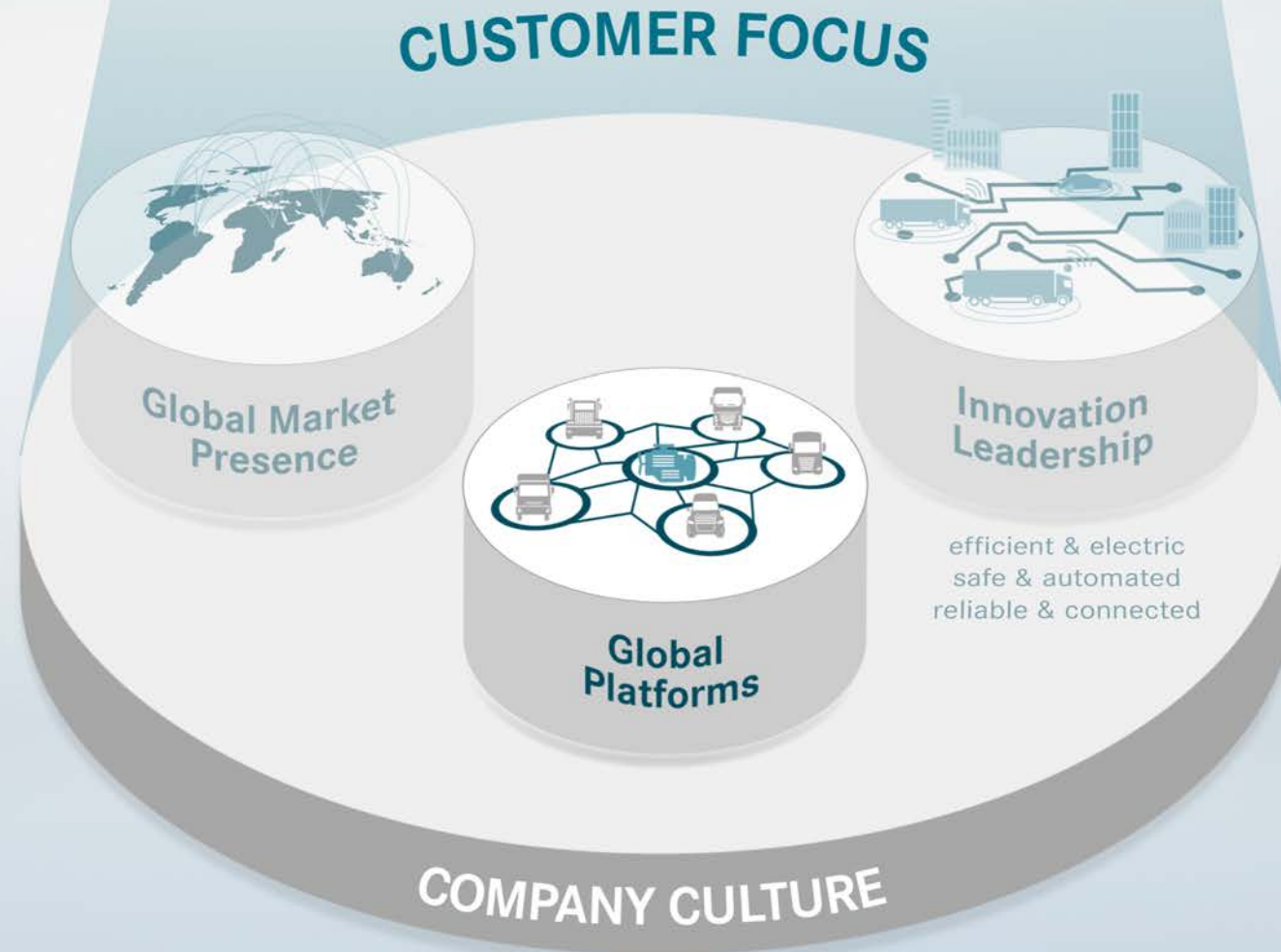
... and for ourselves to optimize our products ...



... while using our Truck Data Center as global connectivity hub



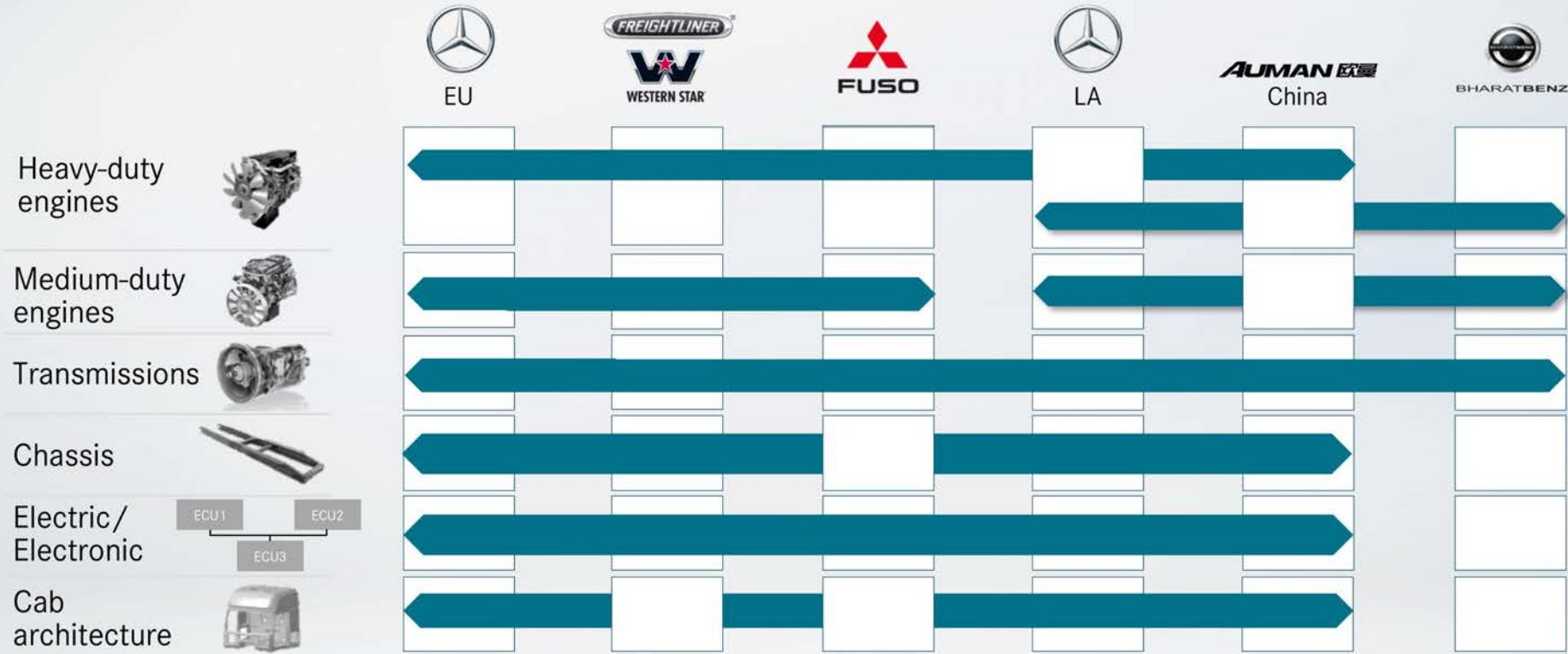
Brings me to second pillar: global platforms



Our R&D network: >5.000 employees connect to one global brain



Our global platform roll-out has come far



Global platforms are a great competitive advantage
– they achieve several goals at the same time:

Speed of Innovation



Global platforms enable fast rollout of innovations

Economies of Scale



Global platforms can secure pass-car-like volumes.

R&D Efficiency



Common base development in an efficient R&D network.

Bottom line: We develop leading technology in a very efficient way
– today and tomorrow, in all regions and for all brands



Disclaimer

This document contains forward-looking statements that reflect our current views about future events. The words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” “may,” “can,” “could,” “plan,” “project,” “should” and similar expressions are used to identify forward-looking statements. These statements are subject to many risks and uncertainties, including an adverse development of global economic conditions, in particular a decline of demand in our most important markets; a deterioration of our refinancing possibilities on the credit and financial markets; events of force majeure including natural disasters, acts of terrorism, political unrest, armed conflicts, industrial accidents and their effects on our sales, purchasing, production or financial services activities; changes in currency exchange rates; a shift in consumer preferences towards smaller, lower-margin vehicles; a possible lack of acceptance of our products or services which limits our ability to achieve prices and adequately utilize our production capacities; price increases for fuel or raw materials; disruption of production due to shortages of materials, labor strikes or supplier insolvencies; a decline in resale prices of used vehicles; the effective implementation of cost-reduction and efficiency-optimization measures; the business outlook for companies in which we hold a significant equity interest; the successful implementation of strategic cooperations and joint ventures; changes in laws, regulations and government policies, particularly those relating to vehicle emissions, fuel economy and safety; the resolution of pending government investigations or of investigations requested by governments and the conclusion of pending or threatened future legal proceedings; and other risks and uncertainties, some of which we describe under the heading “Risk and Opportunity Report” in the current Annual Report. If any of these risks and uncertainties materializes or if the assumptions underlying any of our forward-looking statements prove to be incorrect, the actual results may be materially different from those we express or imply by such statements. We do not intend or assume any obligation to update these forward-looking statements since they are based solely on the circumstances at the date of publication.