

DAIMLER

Fact Sheet for Q3 and January-September 2013

October 24, 2013

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Stock Market Information

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Earnings per share (in EUR)*												
basic	2.31	1.61	0.50	1.26	2.65	1.39	1.72	1.06	+62%	4.87	3.71	+31%
diluted	2.31	1.61	0.50	1.26	2.65	1.39	1.72	1.06	+62%	4.87	3.71	+31%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)												
basic	1,067.4	1,066.3	1,067.7	1,066.4	1,068.4	1,066.4	1,069.4	1,067.0	+0%	1,068.5	1,066.6	+0%
diluted	1,067.5	1,066.3	1,068.1	1,067.3	1,068.7	1,066.8	1,069.6	1,067.3	+0%	1,068.8	1,066.9	+0%
Number of shares outstanding (at period end, in millions)												
	1,067.6	1,066.3	1,067.9	1,066.4	1,069.0	1,066.5	1,069.6	1,067.3	+0%			
Share price Frankfurt (at period end, in EUR)												
	41.32	33.92	42.45	45.21	46.49	35.35	57.62	37.67	+53%			
Market capitalization Frankfurt (at period end, in billions of EUR)												
	44.11	36.17	45.33	48.21	49.70	37.70	61.63	40.20	+53%			

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Key Figures and Ratios

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Unit Sales (in units)	597,041	596,203	501,600	502,086	605,823	570,343	594,874	528,559	+13%	1,702,297	1,600,988	+6%
Revenue	29,830	29,066	26,102	27,011	29,692	28,884	30,099	28,572	+5%	85,893	84,467	+2%
EBIT*	2,531	2,175	917	2,098	5,242	2,268	2,231	1,923	+16%	8,390	6,289	+33%
Net profit (loss), Group*	2,602	1,785	564	1,425	4,583	1,565	1,897	1,238	+53%	7,044	4,228	+67%
Profit (loss) attributable to shareholders of Daimler AG*	2,469	1,715	536	1,347	2,834	1,477	1,836	1,135	+62%	5,206	3,959	+31%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	1,018	877	1,059	1,019	1,094	1,003	1,102	1,027	+7%	3,255	3,049	+7%
R&D expenditure total	1,452	1,621	1,332	1,380	1,348	1,381	1,288	1,431	-10%	3,968	4,192	-5%
Expensed R&D costs	1,053	1,247	1,013	1,041	993	1,033	993	1,052	-6%	2,999	3,126	-4%
Capitalized development costs	399	374	319	339	355	348	295	379	-22%	969	1,066	-9%
Amortization on capitalized development costs	251	234	256	243	278	241	298	247	+21%	832	731	+14%
Capital expenditure (Property, plant & equipment)	1,454	1,381	1,058	1,042	1,037	1,310	1,126	1,021	+10%	3,221	3,373	-5%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Free Cash Flow and Net Liquidity of the Industrial Business

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Net liquidity at the beginning of the period	8,207	10,442	11,508	11,981	10,019	10,093	11,326	8,438	+34%	11,508	11,981	-4%
Free cash flow	2,633	1,150	-1,152	-1,977	3,454	1,005	1,577	-209	.	3,879	-1,181	.
thereof: working capital*	1,252	180	-447	-1,998	-177	758	-42	-786	.	-666	-2,026	.
Other	668	389	-337	89	-2,147	-2,660	-326	-22	.	-2,810	-2,593	.
thereof: dividends Daimler AG	0	0	0	0	-2,349	-2,346	0	0	.	-2,349	-2,346	.
Net liquidity at the end of the period	11,508	11,981	10,019	10,093	11,326	8,438	12,577	8,207	+53%	12,577	8,207	+53%

* Inventories, trade receivables and trade payables

Liquidity

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			End of		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	Q3 2013	2012	Change
Group liquidity												
Cash and cash equivalents	10,996	9,576	11,355	11,837	11,607	12,094	10,615	12,279	-14%	10,615	10,996	-3%
Marketable securities and term deposits	5,598	2,281	6,331	1,723	7,263	2,504	7,219	4,023	+79%	7,219	5,598	+29%
Gross liquidity	16,594	11,857	17,686	13,560	18,870	14,598	17,834	16,302	+9%	17,834	16,594	+7%
Financing liabilities (nominal)	-75,586	-62,536	-78,512	-65,507	-78,262	-72,367	-76,239	-75,591	.	-76,239	-75,586	.
Net debt	-58,992	-50,679	-60,826	-51,947	-59,392	-57,769	-58,405	-59,289	.	-58,405	-58,992	.
Liquidity of the industrial business												
Cash and cash equivalents	9,887	8,908	10,348	10,862	10,691	11,081	9,862	11,057	-11%	9,862	9,887	-0%
Marketable securities and term deposits	3,841	1,171	4,284	559	5,452	811	5,523	2,305	+140%	5,523	3,841	+44%
Gross liquidity	13,728	10,079	14,632	11,421	16,143	11,892	15,385	13,362	+15%	15,385	13,728	+12%
Financing liabilities (nominal)	-2,220	1,902	-4,613	-1,328	-4,817	-3,454	-2,808	-5,155	.	-2,808	-2,220	.
Net liquidity	11,508	11,981	10,019	10,093	11,326	8,438	12,577	8,207	+53%	12,577	11,508	+9%

Pension and Health-Care Benefits*

(in billions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			End of		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	Q3 2013	2012	Change
Pension benefits												
Benefit obligations	-23.9	-19.1	-24.0	-19.8	-23.5	-20.2	-23.6	-22.2	.	-23.6	-23.9	.
Plan assets	14.2	12.6	14.3	12.9	13.9	12.9	14.1	13.3	+6%	14.1	14.2	-1%
Funded status	-9.7	-6.5	-9.7	-6.9	-9.6	-7.3	-9.5	-8.9	.	-9.5	-9.7	.
Health-care benefits												
Benefit obligations	-1.5	-1.4	-1.5	-1.3	-1.4	-1.4	-1.3	-1.4	.	-1.3	-1.5	.
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.	0.0	0.0	.
Reimbursement Medicare Act	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.1	+0%	0.1	0.2	-50%
Funded status	-1.3	-1.2	-1.3	-1.2	-1.3	-1.3	-1.2	-1.3	.	-1.2	-1.3	.

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Unit Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars	397,464	375,900	341,511	338,303	404,711	370,384	395,446	345,418	+14%	1,141,668	1,054,105	+8%
Daimler Trucks	112,931	129,404	101,433	107,664	123,763	122,217	124,465	119,142	+4%	349,661	349,023	+0%
Mercedes-Benz Vans	76,129	78,668	52,623	51,223	69,436	69,324	65,314	55,742	+17%	187,373	176,289	+6%
Daimler Buses	10,517	12,231	6,033	4,896	7,913	8,418	9,649	8,257	+17%	23,595	21,571	+9%
Daimler Group	597,041	596,203	501,600	502,086	605,823	570,343	594,874	528,559	+13%	1,702,297	1,600,988	+6%

Production Volume

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars	368,864	367,049	374,041	364,009	412,009	355,578	391,934	367,199	+7%	1,177,984	1,086,786	+8%
Daimler Trucks	96,253	121,547	111,150	114,563	127,401	120,914	128,289	118,892	+8%	366,840	354,369	+4%
Mercedes-Benz Vans	71,568	71,154	63,169	62,974	72,811	67,795	62,843	55,159	+14%	198,823	185,928	+7%
Daimler Buses	7,935	10,810	7,358	6,370	9,269	7,872	9,488	9,207	+3%	26,115	23,449	+11%
Daimler Group	544,620	570,560	555,718	547,916	621,490	552,159	592,554	550,457	+8%	1,769,762	1,650,532	+7%

Revenue

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars	16,121	15,077	14,110	14,937	16,324	15,364	16,521	15,238	+8%	46,955	45,539	+3%
Daimler Trucks	7,782	8,242	7,024	7,383	7,965	8,129	7,982	8,095	-1%	22,971	23,607	-3%
Mercedes-Benz Vans	2,478	2,737	1,986	2,088	2,434	2,420	2,253	2,084	+8%	6,673	6,592	+1%
Daimler Buses	1,232	1,380	751	730	934	1,016	1,127	951	+19%	2,812	2,697	+4%
Daimler Financial Services	3,626	3,133	3,577	3,140	3,548	3,260	3,657	3,524	+4%	10,782	9,924	+9%
Reconciliation	-1,409	-1,503	-1,346	-1,267	-1,513	-1,305	-1,441	-1,320	.	-4,300	-3,892	.
Daimler Group	29,830	29,066	26,102	27,011	29,692	28,884	30,099	28,572	+5%	85,893	84,467	+2%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)*

(EBIT in millions of EUR, RoS in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars												
EBIT	851	1,230	460	1,230	1,041	1,337	1,200	973	+23%	2,701	3,540	-24%
RoS	5.3%	8.2%	3.3%	8.2%	6.4%	8.7%	7.3%	6.4%	.	5.8%	7.8%	.
Daimler Trucks												
EBIT	294	422	116	376	434	524	522	501	+4%	1,072	1,401	-23%
RoS	3.8%	5.1%	1.7%	5.1%	5.4%	6.4%	6.5%	6.2%	.	4.7%	5.9%	.
Mercedes-Benz Vans												
EBIT	101	256	81	167	204	200	152	75	+103%	437	442	-1%
RoS	4.1%	9.4%	4.1%	8.0%	8.4%	8.3%	6.7%	3.6%	.	6.5%	6.7%	.
Daimler Buses												
EBIT	-21	109	-31	-105	27	-59	59	-36	.	55	-200	.
RoS	-1.7%	7.9%	-4.1%	-14.4%	2.9%	-5.8%	5.2%	-3.8%	.	2.0%	-7.4%	.
Daimler Financial Services												
EBIT	289	314	314	344	319	338	322	322	0%	955	1,004	-5%
Return on equity (RoE)	18.7%	23.3%	19.6%	25.2%	19.1%	23.5%	19.3%	21.2%	.	19.3%	23.2%	.
Reconciliation												
	1,017	-156	-23	86	3,217	-72	-24	88	.	3,170	102	.
thereof: share of result of EADS	969**	57	34	133	3,209	17	13	105	-88%	3,256	255	.
Daimler Group												
	2,531	2,175	917	2,098	5,242	2,268	2,231	1,923	+16%	8,390	6,289	+33%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

** thereof gain on the sale of EADS shares: 913 million EUR.

EBIT and RoS from Ongoing Business*

(EBIT in millions of EUR, RoS in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars												
EBIT	851	1,230	460	1,230	1,041	1,337	1,200	973	+23%	2,701	3,540	-24%
RoS	5.3%	8.2%	3.3%	8.2%	6.4%	8.7%	7.3%	6.4%	.	5.8%	7.8%	.
Daimler Trucks												
EBIT	294	454	129	376	516	524	530	501	+6%	1,175	1,401	-16%
RoS	3.8%	5.5%	1.8%	5.1%	6.5%	6.4%	6.6%	6.2%	.	5.1%	5.9%	.
Mercedes-Benz Vans												
EBIT	165	256	81	167	204	200	152	75	+103%	437	442	-1%
RoS	6.7%	9.4%	4.1%	8.0%	8.4%	8.3%	6.7%	3.6%	.	6.5%	6.7%	.
Daimler Buses												
EBIT	36	109	-27	-69	47	-13	61	-20	.	81	-102	.
RoS	2.9%	7.9%	-3.6%	-9.5%	5.0%	-1.3%	5.4%	-2.1%	.	2.9%	-3.8%	.
Daimler Financial Services												
EBIT	289	295	314	344	319	338	322	322	0%	955	1,004	-5%
Return on equity (RoE)	18.7%	21.9%	19.6%	25.2%	19.1%	23.5%	19.3%	21.2%	.	19.3%	23.2%	.
Reconciliation												
thereof: share of result of EADS	104	-156	-23	86	8	-72	-37	88	.	-52	102	.
	56	57	34	133	0	17	0	105	-100%	34	255	-87%
Daimler Group												
	1,739	2,188	934	2,134	2,135	2,314	2,228	1,939	+15%	5,297	6,387	-17%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Special Items affecting EBIT

		4th Quarter		1st Quarter		2nd Quarter		3rd Quarter		January - September	
		2012	2011	2013	2012	2013	2012	2013	2012	2013	2012
(in millions of EUR)											
Daimler Trucks	Natural disaster in Japan (Q2 2011: primarily insurance compensation)	-	-23	-	-	-	-	-	-	-	-
	Impairment of investment in Kamaz	-	-9	-	-	-	-	-	-	-	-
	Workforce adjustments*	-	-	-13	-	-82	-	-8	-	-103	-
Mercedes-Benz Vans	Impairment of investment in Fujian Benz Automotive Corporation	-64	-	-	-	-	-	-	-	-	-
Daimler Buses	Business repositioning**	-57	-	-4	-36	-20	-46	-2	-16	-26	-98
DFS	Natural disaster in Japan	-	19	-	-	-	-	-	-	-	-
Reconciliation	Divestiture of EADS shares	913	-	-	-	3,209	-	13	-	3,222	-

* Daimler Trucks expects special items from workforce adjustments of up to €250 million, thereof up to €150 million in 2013.

** Daimler Buses expects special items from the business repositioning of around €30 million in 2013.

Mercedes-Benz Cars Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Unit sales (units)	397,464	375,900	341,511	338,303	404,711	370,384	395,446	345,418	+14%	1,141,668	1,054,105	+8%
Retail sales (units)	379,899	366,079	350,530	340,877	395,774	367,640	390,116	335,393	+16%	1,136,420	1,043,910	+9%
Production (units)	368,864	367,049	374,041	364,009	412,009	355,578	391,934	367,199	+7%	1,177,984	1,086,786	+8%
Revenue (millions of EUR)	16,121	15,077	14,110	14,937	16,324	15,364	16,521	15,238	+8%	46,955	45,539	+3%
EBIT (millions of EUR)	851	1,230	460	1,230	1,041	1,337	1,200	973	+23%	2,701	3,540	-24%
Return on sales (%)	5.3%	8.2%	3.3%	8.2%	6.4%	8.7%	7.3%	6.4%	.	5.8%	7.8%	.

Mercedes-Benz Cars Unit Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars	397,464	375,900	341,511	338,303	404,711	370,384	395,446	345,418	+14%	1,141,668	1,054,105	+8%
Western Europe	162,619	159,336	149,691	156,274	178,247	169,347	151,438	143,183	+6%	479,376	468,804	+2%
of which Germany	75,865	78,587	61,130	64,668	79,774	80,911	69,908	68,479	+2%	210,812	214,058	-2%
NAFTA	102,814	93,159	77,775	78,471	88,546	76,851	91,758	83,984	+9%	258,079	239,306	+8%
of which USA	91,438	82,430	67,998	68,603	76,476	65,453	80,106	74,247	+8%	224,580	208,303	+8%
Asia	93,387	90,933	78,745	73,492	93,100	88,910	107,445	82,497	+30%	279,290	244,899	+14%
of which China	59,163	62,430	46,412	42,518	60,043	59,686	64,808	47,127	+38%	171,263	149,331	+15%
Rest of World	38,644	32,472	35,300	30,066	44,818	35,276	44,805	35,754	+25%	124,923	101,096	+24%

Mercedes-Benz Cars Retail Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Mercedes-Benz Cars	379,899	366,079	350,530	340,877	395,774	367,640	390,116	335,393	+16%	1,136,420	1,043,910	+9%
Western Europe	156,818	157,148	151,833	153,121	173,633	169,412	158,372	145,099	+9%	483,838	467,632	+3%
of which Germany	76,602	78,889	60,394	63,680	78,686	80,136	71,297	68,543	+4%	210,377	212,359	-1%
NAFTA	95,816	87,229	81,002	73,133	86,509	81,300	86,891	75,273	+15%	254,402	229,706	+11%
of which USA	85,043	76,651	71,473	63,809	75,038	69,550	75,549	65,612	+15%	222,060	198,971	+12%
Asia	88,354	89,374	83,135	85,798	92,568	81,485	101,332	79,982	+27%	277,035	247,265	+12%
of which China	55,205	60,434	50,049	56,123	57,468	52,016	61,402	48,716	+26%	168,919	156,855	+8%
Rest of World	38,911	32,328	34,560	28,825	43,064	35,443	43,521	35,039	+24%	121,145	99,307	+22%

Mercedes-Benz Cars Market Shares*

(in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change in % pts.	2013	2012	Change in % pts.
Western Europe	5.5	5.0	5.4	4.9	5.6	5.3	5.7	5.5	+0.2	5.6	5.3	+0.3
of which Germany	10.5	10.2	10.4	9.4	10.5	10.4	10.5	10.0	+0.5	10.5	9.9	+0.6
USA	2.4	2.4	1.9	1.8	1.8	1.8	1.9	1.8	+0.1	1.9	1.8	+0.1
China	1.4	1.4	1.3	1.4	1.5	1.4	1.3	1.4	-0.1	1.3	1.4	-0.1
Japan	1.3	0.9	0.9	0.8	1.2	0.9	1.3	1.0	+0.3	1.2	0.9	+0.3

* Based on estimates in certain markets.

Daimler Trucks Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Incoming orders (units)	108,964	118,134	126,877	106,610	125,791	106,054	125,901	95,432	+32%	378,569	308,096	+23%
Unit sales (units)	112,931	129,404	101,433	107,664	123,763	122,217	124,465	119,142	+4%	349,661	349,023	+0%
Retail sales (units)	116,903	127,630	100,748	104,765	124,065	116,976	118,448	116,689	+2%	343,261	338,430	+1%
Production (units)	96,253	121,547	111,150	114,563	127,401	120,914	128,289	118,892	+8%	366,840	354,369	+4%
Revenue (millions of EUR)	7,782	8,242	7,024	7,383	7,965	8,129	7,982	8,095	-1%	22,971	23,607	-3%
EBIT (millions of EUR)	294	422	116	376	434	524	522	501	+4%	1,072	1,401	-23%
Return on sales (%)	3.8%	5.1%	1.7%	5.1%	5.4%	6.4%	6.5%	6.2%	.	4.7%	5.9%	.

Daimler Trucks Unit Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Daimler Trucks	112,931	129,404	101,433	107,664	123,763	122,217	124,465	119,142	+4%	349,661	349,023	+0%
Western Europe	15,722	18,223	11,968	13,066	14,270	15,041	16,662	14,193	+17%	42,900	42,300	+1%
of which Germany	8,542	9,498	6,212	6,401	7,623	8,189	7,861	7,954	-1%	21,696	22,544	-4%
NAFTA	32,639	31,681	30,642	32,639	34,924	34,573	35,125	35,177	-0%	100,691	102,389	-2%
of which USA	28,116	26,738	26,641	27,432	30,011	28,415	30,665	29,863	+3%	87,317	85,710	+2%
Latin America (excl. Mexico)	13,516	17,278	12,987	9,931	16,051	10,209	16,204	12,541	+29%	45,242	32,681	+38%
Asia	34,796	46,442	35,221	40,047	41,955	46,193	41,115	42,698	-4%	118,291	128,938	-8%
of which Japan	8,218	9,447	8,862	9,778	8,758	8,812	10,081	8,167	+23%	27,701	26,757	+4%
Rest of World	16,258	15,780	10,615	11,981	16,563	16,201	15,359	14,533	+6%	42,537	42,715	-0%
BFDA - Beijing Foton Daimler Automotive Co. Ltd. (Auman Trucks)	17,430	-	23,001	-	28,229	-	24,129	13,942	+73%	75,359	13,942	.*
Daimler Trucks including BFDA	130,361	129,404	124,434	107,664	151,992	122,217	148,594	133,084	+12%	425,020	362,965	+17%

* Comparison with prior-year numbers not reasonable, as production started in July 2012.

Daimler Trucks Retail Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Daimler Trucks	116,903	127,630	100,748	104,765	124,065	116,976	118,448	116,689	+2%	343,261	338,430	+1%
Western Europe	16,088	17,966	12,020	12,878	14,286	15,630	14,760	14,373	+3%	41,066	42,881	-4%
of which Germany	8,542	9,498	6,212	6,401	7,623	8,189	7,861	7,954	-1%	21,696	22,544	-4%
NAFTA	33,846	29,463	31,896	30,395	35,910	29,642	33,901	33,704	+1%	101,707	93,741	+8%
of which USA	28,607	24,800	27,981	26,110	30,673	24,808	29,459	28,793	+2%	88,113	79,711	+11%
Latin America (excl. Mexico)	15,222	17,278	12,070	10,024	16,206	10,096	14,870	12,027	+24%	43,146	32,147	+34%
Asia	34,815	46,354	35,188	39,938	41,383	45,888	39,491	42,698	-8%	116,062	128,524	-10%
of which Japan	8,228	9,447	8,849	9,778	8,618	8,812	10,034	8,339	+20%	27,501	26,929	+2%
Rest of World	16,932	16,569	9,574	11,530	16,280	15,720	15,426	13,887	+11%	41,280	41,137	+0%

Daimler Trucks Incoming Orders

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Daimler Trucks	108,964	118,134	126,877	106,610	125,791	106,054	125,901	95,432	+32%	378,569	308,096	+23%
Western Europe	13,950	14,752	15,256	14,897	17,263	13,760	22,348	11,984	+86%	54,867	40,641	+35%
of which Germany	6,470	7,273	7,617	8,803	8,046	7,151	12,523	6,384	+96%	28,186	22,338	+26%
NAFTA	35,194	38,773	35,933	27,946	31,730	22,417	33,002	23,663	+39%	100,665	74,026	+36%
of which USA	31,880	31,463	31,193	23,663	26,968	19,151	30,251	20,665	+46%	88,412	63,479	+39%
Latin America* (excl. Mexico)	12,138	14,688	13,806	9,863	15,239	8,921	14,764	11,643	+27%	43,809	30,427	+44%
Asia	34,729	36,621	45,422	39,544	43,512	44,624	37,714	32,219	+17%	126,648	116,387	+9%
of which Japan	8,548	8,436	9,890	8,913	11,808	9,215	10,681	8,368	+28%	32,379	26,496	+22%
Rest of World	12,953	13,300	16,460	14,360	18,047	16,332	18,073	15,923	+14%	52,580	46,615	+13%

* Built-to-stock system in Brazil until June 2013; starting July 2013, order intake corresponds to orders from the dealers.

Daimler Trucks Market Shares*

(in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change in % pts.	2013	2012	Change in % pts.
Trucks Europe / Latin America												
(Mercedes-Benz)												
Western Europe MDT/HDT	22.0	23.7	22.5	22.5	24.0	23.3	24.3	24.0	+0.2	23.8	23.4	+0.4
Germany MDT/HDT	39.6	40.4	41.2	39.4	39.5	38.0	40.3	39.9	+0.4	40.1	39.0	+1.2
Brazil MDT/HDT	24.2	25.1	22.9	27.1	24.9	26.3	24.5	25.3	-0.8	24.3	26.1	-1.8
Trucks NAFTA												
(Freightliner/Western Star)												
NAFTA Class 8	34.4	30.6	42.1	35.4	35.9	29.9	35.4	32.6	+2.8	37.0	32.1	+4.9
NAFTA Class 6-7	37.2	35.8	46.7	41.1	43.7	35.7	44.6	35.4	+9.2	44.8	36.8	+8.0
Trucks Asia												
(Fuso)												
Japan Trucks Total	19.4	22.8	19.2	20.2	19.9	20.8	21.1	21.5	-0.4	20.2	21.0	-0.7

* Based on estimates in certain markets.

Mercedes-Benz Vans Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Unit sales (units)	76,129	78,668	52,623	51,223	69,436	69,324	65,314	55,742	+17%	187,373	176,289	+6%
Retail sales (units)	71,089	74,922	52,752	52,131	68,631	68,184	66,984	58,874	+14%	188,367	179,189	+5%
Production (units)	71,568	71,154	63,169	62,974	72,811	67,795	62,843	55,159	+14%	198,823	185,928	+7%
Revenue (millions of EUR)	2,478	2,737	1,986	2,088	2,434	2,420	2,253	2,084	+8%	6,673	6,592	+1%
EBIT (millions of EUR)	101	256	81	167	204	200	152	75	+103%	437	442	-1%
Return on sales (%)	4.1%	9.4%	4.1%	8.0%	8.4%	8.3%	6.7%	3.6%	.	6.5%	6.7%	.

Mercedes-Benz Vans Unit Sales

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Wholesales (in units)	76,129	78,668	52,623	51,223	69,436	69,324	65,314	55,742	+17%	187,373	176,289	+6%
Western Europe	50,909	54,876	32,646	34,394	42,480	46,519	39,528	33,085	+19%	114,654	113,998	+1%
of which Germany	22,358	25,014	12,595	13,445	18,573	20,832	17,323	14,409	+20%	48,491	48,686	-0%
Eastern Europe	7,111	6,774	5,213	4,597	7,243	6,497	7,180	5,821	+23%	19,636	16,915	+16%
NAFTA	7,096	5,922	5,120	4,802	7,585	7,601	6,773	6,884	-2%	19,478	19,287	+1%
of which USA	5,771	4,633	3,976	3,557	6,108	6,310	5,546	5,836	-5%	15,630	15,703	-0%
Latin America (excl. Mexico)	4,355	4,260	4,109	2,946	5,162	2,346	5,176	4,307	+20%	14,447	9,599	+51%
Asia	4,234	4,208	3,035	2,243	4,692	3,407	4,347	3,241	+34%	12,074	8,891	+36%
of which China	3,147	3,150	2,371	1,061	3,310	2,358	3,466	2,270	+53%	9,147	5,689	+61%
Rest of World	2,424	2,628	2,500	2,241	2,274	2,954	2,310	2,404	-4%	7,084	7,599	-7%

Mercedes-Benz Vans Retail Sales and Market Shares

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Retail sales (in units)	71,089	74,922	52,752	52,131	68,631	68,184	66,984	58,874	+14%	188,367	179,189	+5%
Western Europe	46,468	52,144	33,100	35,174	43,391	46,056	40,879	35,891	+14%	117,370	117,121	+0%
of which Germany	22,358	25,014	12,595	13,445	18,573	20,832	17,323	14,409	+20%	48,491	48,686	-0%
Eastern Europe	7,329	6,920	4,856	4,440	6,690	5,940	7,139	5,911	+21%	18,685	16,291	+15%
NAFTA	7,056	5,470	4,896	4,293	6,978	7,238	6,959	7,224	-4%	18,833	18,755	+0%
of which USA	5,527	4,125	3,834	3,129	5,649	6,147	5,457	6,126	-11%	14,940	15,402	-3%
Latin America (excl. Mexico)	4,003	3,856	4,296	2,817	4,672	2,928	5,312	3,833	+39%	14,280	9,578	+49%
Asia	3,878	4,142	3,177	3,092	4,411	3,247	4,330	3,636	+19%	11,918	9,975	+19%
of which China	2,792	3,001	2,504	2,066	3,199	2,249	3,532	2,463	+43%	9,235	6,778	+36%
Rest of World	2,355	2,390	2,427	2,315	2,489	2,775	2,365	2,379	-1%	7,281	7,469	-3%
Market shares* (in percent)												
Western Europe** small	2.1	-	3.3	-	3.3	-	3.2	-	+3.2 pts.	3.3	-	+3.3 pts.
Western Europe** midsize/large	18.9	18.8	16.1	17.2	16.1	18.0	18.9	20.1	-1.2 pts.	17.1	17.8	-0.7 pts.
Germany midsize/large	29.6	30.0	24.7	25.8	23.5	24.7	26.4	25.3	+1.1 pts.	24.9	26.0	-1.1 pts.

* Based on estimates in certain markets.

** Excluding United Kingdom.

Daimler Buses Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Unit sales* (units)	10,517	12,231	6,033	4,896	7,913	8,418	9,649	8,257	+17%	23,595	21,571	+9%
Production (units)	7,935	10,810	7,358	6,370	9,269	7,872	9,488	9,207	+3%	26,115	23,449	+11%
Revenue (millions of EUR)	1,232	1,380	751	730	934	1,016	1,127	951	+19%	2,812	2,697	+4%
EBIT (millions of EUR)	-21	109	-31	-105	27	-59	59	-36	.	55	-200	.
Return on sales (%)	-1.7%	7.9%	-4.1%	-14.4%	2.9%	-5.8%	5.2%	-3.8%	.	2.0%	-7.4%	.

* Due to the sales structure, retail sales correspond with wholesales.

Daimler Buses Unit Sales and Market Shares

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
Wholesales* (in units)	10,517	12,231	6,033	4,896	7,913	8,418	9,649	8,257	+17%	23,595	21,571	+9%
Western Europe	2,217	2,445	538	632	1,488	1,377	1,696	1,625	+4%	3,722	3,634	+2%
of which Germany	988	984	231	209	503	460	573	382	+50%	1,307	1,051	+24%
Eastern Europe	552	369	447	286	632	531	405	322	+26%	1,484	1,139	+30%
NAFTA	1,253	1,392	366	552	712	1,112	944	1,026	-8%	2,022	2,690	-25%
of which USA	103	178	17	41	7	163	22	78	-72%	46	282	-84%
Latin America (excl. Mexico)	5,514	6,960	4,141	2,790	4,529	4,689	5,750	4,807	+20%	14,420	12,286	+17%
Asia	674	657	404	269	349	553	435	390	+12%	1,188	1,212	-2%
Rest of World	307	408	137	367	203	156	419	87	+382%	759	610	+24%
Market shares** (in percent)												
Western Europe heavy	30.1	26.6	30.8	27.0	29.1	29.6	33.5	33.9	-0.4 pts.	30.9	28.5	+2.4 pts.
Germany heavy	50.2	47.3	56.3	48.1	52.0	56.0	56.1	44.2	+11.9 pts.	54.7	49.0	+5.7 pts.
Brazil heavy	38.6	42.3	36.2	53.3	43.5	51.8	45.4	45.5	-0.1 pts.	40.9	49.0	-8.1 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** Based on estimates in certain markets.

Daimler Financial Services Overview

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2012	2011	2013	2012	2013	2012	2013	2012	Change	2013	2012	Change
New business	10,471	9,627	8,619	8,257	10,292	9,380	10,379	9,968	+4%	29,290	27,605	+6%
Contract volume (end of period)	79,986	71,730	81,656	71,587	81,404	76,096	81,962	77,464	+6%	81,962	77,464	+6%
Revenue	3,626	3,133	3,577	3,140	3,548	3,260	3,657	3,524	+4%	10,782	9,924	+9%
EBIT	289	314	314	344	319	338	322	322	0%	955	1,004	-5%
Return on equity (%)	18.7%	23.3%	19.6%	25.2%	19.1%	23.5%	19.3%	21.2%	.	19.3%	23.2%	.