

DAIMLER

Fact Sheet for Q2 and H1 2021

July 21, 2021

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Stock Market Information

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Earnings per share (in EUR)												
basic	1.92	1.61	3.26	-0.10	4.01	0.09	3.36	-1.87	.	7.37	-1.78	.
diluted	1.92	1.61	3.26	-0.10	4.01	0.09	3.36	-1.87	.	7.37	-1.78	.
Average number of shares outstanding (in millions) (adjusted for treasury stocks)												
basic	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	0%	1,069.8	1,069.8	0%
diluted	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	0%	1,069.8	1,069.8	0%
Number of shares outstanding (at period end, in millions)	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	1,069.8	0%			
Xetra closing price (at period end, in EUR)	46.04	45.62	57.79	49.37	76.01	27.52	75.30	36.15	+108%			
Market capitalisation Frankfurt (at period end, in billions of EUR)	49.26	48.81	61.83	52.82	81.32	29.44	80.56	38.67	+108%			

Key Figures and Ratios

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Unit Sales (in units)	772,703	839,326	881,550	910,163	728,609	644,316	736,385	541,833	+36%	1,464,994	1,186,149	+24%
Revenue	40,281	43,270	46,621	47,127	41,017	37,223	43,482	30,184	+44%	84,499	67,407	+25%
EBIT	3,070	2,690	4,598	383	5,748	617	5,185	-1,682	.	10,933	-1,065	.
Net profit (loss), Group	2,158	1,813	3,589	-11	4,373	168	3,704	-1,906	.	8,077	-1,738	.
Profit (loss) attributable to shareholders of Daimler AG	2,049	1,719	3,485	-109	4,290	94	3,598	-2,001	.	7,888	-1,907	.
Free cash flow industrial business	5,139	2,819	4,751	1,890	1,810	-2,316	2,586	685	+278%	4,396	-1,631	.
R&D expenditure total	2,126	2,501	1,879	2,426	2,414	2,354	2,366	2,255	+5%	4,780	4,609	+4%
Expensed R&D costs	1,554	1,764	1,296	1,549	1,831	1,722	1,787	1,544	+16%	3,618	3,266	+11%
Capitalised development costs	572	737	583	877	583	632	579	711	-19%	1,162	1,343	-13%
Amortisation on capitalised development costs	519	456	511	453	503	454	544	436	+25%	1,047	890	+18%
Depreciation and amortisation*	2,077	1,880	2,200	2,148	1,785	1,947	1,819	2,429	-25%	3,604	4,376	-18%
Capital expenditure total*	1,915	2,847	2,915	3,009	1,952	2,139	1,714	2,132	-20%	3,666	4,271	-14%
Investment in pp&e	1,176	1,747	1,904	1,989	1,169	1,312	1,034	1,310	-21%	2,203	2,622	-16%
Capitalised development costs	572	737	583	877	583	632	579	711	-19%	1,162	1,343	-13%
Financial investments and other intangible assets	167	363	428	143	200	195	101	111	-9%	301	306	-2%

* Industrial business. Depreciation and amortisation including amortisation on capitalised development costs and right-of-use assets, excluding depreciation on leased assets.

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)

(EBIT in millions of EUR, RoS in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Mercedes-Benz Cars & Vans												
EBIT	2,118	1,470	3,669	62	4,078	510	3,438	-1,125	.	7,516	-615	.
RoS	8.2%	5.5%	12.0%	0.2%	15.2%	2.2%	12.2%	-5.9%	.	13.7%	-1.5%	.
Daimler Trucks & Buses												
EBIT	541	838	493	447	1,041	247	819	-756	.	1,860	-509	.
RoS	5.9%	7.3%	4.7%	4.0%	12.0%	2.8%	8.2%	-12.2%	.	10.0%	-3.4%	.
Daimler Mobility												
EBIT	589	413	584	87	744	58	924	205	+351%	1,668	263	+534%
Return on equity (RoE)	16.2%	11.9%	16.2%	2.4%	20.2%	1.6%	23.9%	5.6%	.	22.1%	3.6%	.
Reconciliation												
	-178	-31	-148	-213	-115	-198	4	-6	.	-111	-204	.
Daimler Group												
	3,070	2,690	4,598	383	5,748	617	5,185	-1,682	.	10,933	-1,065	.

EBIT of the Industrial Business

(in millions of EUR)	Industrial Business		Mercedes-Benz Cars & Vans		Daimler Trucks & Buses		Reconciliation	
	2nd Quarter		2nd Quarter		2nd Quarter		2nd Quarter	
	2021	2020	2021	2020	2021	2020	2021	2020
Revenue	36,608	23,734	28,152	18,949	10,012	6,200	-1,556	-1,415
Cost of sales	-28,074	-21,742	-21,439	-17,341	-8,129	-5,805	1,494	1,404
Gross profit	8,534	1,992	6,713	1,608	1,883	395	-62	-11
Selling expenses	-2,582	-2,304	-2,150	-1,839	-615	-608	183	143
General administrative expenses	-740	-627	-413	-338	-353	-312	26	23
Research and non-capitalised development costs	-1,787	-1,544	-1,472	-1,223	-321	-330	6	9
Others	836	596	760	667	225	99	-149	-170
EBIT	4,261	-1,887	3,438	-1,125	819	-756	4	-6

Adjustments Affecting EBIT

		3rd Quarter		4th Quarter		1st Quarter		2nd Quarter		January - June	
		2020	2019	2020	2019	2021	2020	2021	2020	2021	2020
(in millions of EUR)											
Mercedes-Benz Cars & Vans	Legal proceedings and related measures*	2	362	6	1,475	75	93	107	53	182	146
	Restructuring measures	297	36	391	226	292	-	59	788	351	788
	M&A transactions	-	-	-	-	-604	-	-	-	-604	-
Daimler Trucks & Buses	Restructuring measures	62	-	82	-	88	-	12	9	100	9
	M&A transactions	-	-	-	-	-611	-	-	-	-611	-
Daimler Mobility	Legal proceedings and related measures	-	11	-	-34	-	-	-	-	-	-
	Restructuring measures	12	45	39	331	36	-	6	108	42	108
	M&A transactions	-	-	-	-	-89	-	-	-	-89	-
Recon- ciliation	Legal proceedings and related measures	-	-2	1	-4	-	9	-	-	-	9
	Restructuring measures	36	-	34	-	33	-	-	16	33	16
	M&A transactions	-	-	-	-	-	-	51	-	51	-

* In 2019 including Takata.

EBIT Adjusted and RoS/RoE Adjusted

(EBIT in millions of EUR, RoS in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Mercedes-Benz Cars & Vans												
EBIT adjusted	2,417	1,868	4,066	1,763	3,841	603	3,604	-284	.	7,445	319	.
RoS adjusted	9.4%	7.0%	13.3%	5.7%	14.3%	2.6%	12.8%	-1.5%	.	13.5%	0.8%	.
Daimler Trucks & Buses												
EBIT adjusted	603	838	575	447	518	247	831	-747	.	1,349	-500	.
RoS adjusted	6.5%	7.3%	5.5%	4.0%	6.0%	2.8%	8.3%	-12.0%	.	7.2%	-3.3%	.
Daimler Mobility												
EBIT adjusted	601	469	623	384	691	58	930	313	+197%	1,621	371	+337%
RoE adjusted	16.5%	13.5%	17.3%	10.5%	18.7%	1.6%	24.0%	8.6%	.	21.4%	5.0%	.
Reconciliation	-142	-33	-113	-217	-82	-189	55	10	+450%	-27	-179	.
Daimler Group	3,479	3,142	5,151	2,377	4,968	719	5,420	-708	.	10,388	11	.

Free Cash Flow and Net Liquidity of the Industrial Business

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Net liquidity at the beginning of the period	9,481	6,618	13,079	9,648	17,855	10,997	20,092	9,262	+117%	17,855	10,997	+62%
Free cash flow	5,139	2,819	4,751	1,890	1,810	-2,316	2,586	685	+278%	4,396	-1,631	.
thereof: working capital*	598	-76	770	1,479	619	-384	-278	1,573	.	341	1,189	-71%
Other	-1,541	211	25	-541	427	581	-1,815	-466	.	-1,388	115	.
thereof: dividends Daimler AG	-963	0	0	0	-1,444	0	0	0	.	-1,444	0	.
Net liquidity at the end of the period	13,079	9,648	17,855	10,997	20,092	9,262	20,863	9,481	+120%	20,863	9,481	+120%

* Inventories, trade receivables and trade payables.

Liquidity

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			End of		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	Q2 2021	2020	Change
Group liquidity												
Cash and cash equivalents	24,498	16,989	23,048	18,883	25,956	16,140	26,180	21,949	+19%	26,180	23,048	+14%
Marketable securities and term deposits	8,063	8,999	6,397	8,655	6,072	7,910	5,849	7,370	-21%	5,849	6,397	-9%
Gross liquidity	32,561	25,988	29,445	27,538	32,028	24,050	32,029	29,319	+9%	32,029	29,445	+9%
Financing liabilities (nominal)	-150,743	-158,715	-144,618	-161,201	-146,001	-156,649	-142,001	-155,996	.	-142,001	-144,618	.
Net debt	-118,182	-132,727	-115,173	-133,663	-113,973	-132,599	-109,972	-126,677	.	-109,972	-115,173	.
Liquidity of the industrial business												
Cash and cash equivalents	21,899	15,144	20,344	16,152	22,774	13,966	22,664	17,967	+26%	22,664	20,344	+11%
Marketable securities and term deposits	7,183	7,876	5,468	7,522	5,090	6,875	4,915	6,469	-24%	4,915	5,468	-10%
Gross liquidity	29,082	23,020	25,812	23,674	27,864	20,841	27,579	24,436	+13%	27,579	25,812	+7%
Financing liabilities (nominal)	-16,003	-13,372	-7,957	-12,677	-7,772	-11,579	-6,716	-14,955	.	-6,716	-7,957	.
Net liquidity	13,079	9,648	17,855	10,997	20,092	9,262	20,863	9,481	+120%	20,863	17,855	+17%

Reconciliation from CFBIT* to Free Cash Flow of the Industrial Business

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
CFBIT of Mercedes-Benz Cars & Vans	4,617	1,825	3,730	1,749	1,968	-1,729	2,502	430	+482%	4,470	-1,299	.
CFBIT of Daimler Trucks & Buses	1,142	736	1,577	1,123	621	-85	667	-121	.	1,288	-206	.
Income taxes paid/refunded	-24	186	-622	-672	-355	-431	-724	271	.	-1,079	-160	.
Interest paid/received	-133	-140	103	-24	-100	16	38	35	+9%	-62	51	.
Other reconciling items	-463	212	-37	-286	-324	-87	103	70	+47%	-221	-17	.
Free cash flow industrial business	5,139	2,819	4,751	1,890	1,810	-2,316	2,586	685	+278%	4,396	-1,631	.
Adjustments	206	112	143	1,056	1,022	454	364	93	+291%	1,386	547	+153%
Free cash flow (IB) adjusted	5,345	2,931	4,894	2,946	2,832	-1,862	2,950	778	+279%	5,782	-1,084	.

* Cash flow before interest and taxes.

Pension and Health-Care Benefits

(in billions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			End of		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	Q2 2021	2020	Change
Pension benefits												
Benefit obligations	-38.3	-37.9	-39.9	-36.2	-36.9	-32.6	-36.9	-37.1	.	-36.9	-39.9	.
Plan assets	26.9	27.4	28.9	27.8	28.6	25.1	29.3	26.8	+9%	29.3	28.9	+1%
Funded status	-11.4	-10.5	-11.0	-8.4	-8.3	-7.5	-7.6	-10.3	.	-7.6	-11.0	.
Funding ratio	70.2%	72.3%	72.4%	76.8%	77.5%	77.0%	79.4%	72.2%	.	79.4%	72.4%	.
Health-care benefits												
Benefit obligations	-1.0	-1.3	-1.0	-1.2	-1.0	-1.2	-1.0	-1.2	.	-1.0	-1.0	.
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.	0.0	0.0	.
Reimbursement Medicare Act	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.	0.0	0.0	.
Funded status	-1.0	-1.3	-1.0	-1.2	-1.0	-1.2	-1.0	-1.2	.	-1.0	-1.0	.

Net Assets of the Automotive Segments

(in millions of EUR)	Mercedes-Benz Cars & Vans		Daimler Trucks & Buses	
	End of		End of	
	Q2 2021	2020	Q2 2021	2020
Intangible assets	14,126	13,991	1,668	1,681
Property, plant and equipment	27,440	26,661	7,577	7,905
Inventories	20,783	19,117	7,617	6,307
Trade receivables	6,697	6,839	3,047	3,090
Other segment assets	26,758	24,752	6,911	5,847
Segment assets	95,804	91,360	26,820	24,830
Trade payables	10,647	8,752	3,758	2,824
Other segment liabilities	50,496	51,416	14,524	14,176
Segment liabilities	61,143	60,168	18,282	17,000
Net assets	34,661	31,192	8,538	7,830

Production Volume

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Mercedes-Benz Cars & Vans	687,846	747,080	704,243	646,749	637,113	609,553	598,679	422,082	+42%	1,235,792	1,031,635	+20%
Mercedes-Benz Cars	589,226	655,411	600,127	539,918	542,925	517,297	499,186	350,662	+42%	1,042,111	867,959	+20%
Mercedes-Benz Vans	98,620	91,669	104,116	106,831	94,188	92,256	99,493	71,420	+39%	193,681	163,676	+18%
Daimler Trucks & Buses	100,508	134,801	107,452	110,937	110,869	108,751	116,176	54,295	+114%	227,045	163,046	+39%
Daimler Trucks	95,385	126,384	102,342	102,739	106,892	102,253	111,042	50,887	+118%	217,934	153,140	+42%
Daimler Buses	5,123	8,417	5,110	8,198	3,977	6,498	5,134	3,408	+51%	9,111	9,906	-8%
Daimler Group	788,354	881,881	811,695	757,686	747,982	718,304	714,855	476,377	+50%	1,462,837	1,194,681	+22%

Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Mercedes-Benz Cars & Vans	673,447	704,987	760,895	779,724	627,287	546,742	619,558	480,800	+29%	1,246,845	1,027,542	+21%
Mercedes-Benz Cars	566,581	604,655	641,146	649,826	538,869	470,581	521,190	408,924	+27%	1,060,059	879,505	+21%
Mercedes-Benz Vans	106,866	100,332	119,749	129,898	88,418	76,161	98,368	71,876	+37%	186,786	148,037	+26%
Daimler Trucks & Buses	99,256	134,339	120,655	130,439	101,322	97,574	116,827	61,033	+91%	218,149	158,607	+38%
Daimler Trucks	94,141	125,382	113,795	120,745	97,585	92,468	112,139	57,945	+94%	209,724	150,413	+39%
Daimler Buses	5,115	8,957	6,860	9,694	3,737	5,106	4,688	3,088	+52%	8,425	8,194	+3%
Daimler Group	772,703	839,326	881,550	910,163	728,609	644,316	736,385	541,833	+36%	1,464,994	1,186,149	+24%

Revenue

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Mercedes-Benz Cars & Vans	25,818	26,562	30,613	30,854	26,886	23,196	28,152	18,949	+49%	55,038	42,145	+31%
Daimler Trucks & Buses	9,230	11,483	10,497	11,191	8,665	8,744	10,012	6,200	+61%	18,677	14,944	+25%
Daimler Mobility	6,877	7,086	7,271	7,534	6,966	7,101	6,874	6,450	+7%	13,840	13,551	+2%
Reconciliation	-1,644	-1,861	-1,760	-2,452	-1,500	-1,818	-1,556	-1,415	.	-3,056	-3,233	.
Daimler Group	40,281	43,270	46,621	47,127	41,017	37,223	43,482	30,184	+44%	84,499	67,407	+25%

Mercedes-Benz Cars & Vans Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Unit sales (units)	673,447	704,987	760,895	779,724	627,287	546,742	619,558	480,800	+29%	1,246,845	1,027,542	+21%
Retail sales (units)	721,608	704,233	735,606	745,470	667,327	547,829	675,915	523,307	+29%	1,343,242	1,071,136	+25%
Production (units)	687,846	747,080	704,243	646,749	637,113	609,553	598,679	422,082	+42%	1,235,792	1,031,635	+20%
Revenue (millions of EUR)	25,818	26,562	30,613	30,854	26,886	23,196	28,152	18,949	+49%	55,038	42,145	+31%
EBIT (millions of EUR)	2,118	1,470	3,669	62	4,078	510	3,438	-1,125	.	7,516	-615	.
EBIT adjusted (millions of EUR)	2,417	1,868	4,066	1,763	3,841	603	3,604	-284	.	7,445	319	.
Return on sales (%)	8.2%	5.5%	12.0%	0.2%	15.2%	2.2%	12.2%	-5.9%	.	13.7%	-1.5%	.
Return on sales adjusted (%)	9.4%	7.0%	13.3%	5.7%	14.3%	2.6%	12.8%	-1.5%	.	13.5%	0.8%	.
CFBIT (millions of EUR)	4,617	1,825	3,730	1,749	1,968	-1,729	2,502	430	+482%	4,470	-1,299	.
CFBIT adjusted (millions of EUR)	4,821	1,937	3,855	2,805	3,129	-1,281	2,805	522	+437%	5,934	-759	.
Cash conversion rate adjusted*	2.0	1.0	0.9	1.6	0.8	-2.1	0.8	-1.8	.	0.8	-2.4	.

* Ratio of CFBIT adjusted to EBIT adjusted.

Mercedes-Benz Cars & Vans Reconciliation from EBIT to CFBIT

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
EBIT of Mercedes-Benz Cars & Vans	2,118	1,470	3,669	62	4,078	510	3,438	-1,125	.	7,516	-615	.
Change in working capital	435	1	32	670	844	-163	-179	1,256	.	665	1,093	-39%
Net financial investments	-58	-50	-295	-37	186	-118	-9	170	.	177	52	+240%
Net investments in property, plant and equipment and intangible assets	-1,603	-2,426	-2,244	-2,664	-1,586	-1,821	-1,588	-1,899	.	-3,174	-3,720	.
Depreciation and amortisation/impairments	1,745	1,552	1,854	1,802	1,498	1,614	1,546	2,090	-26%	3,044	3,704	-18%
Other	1,980	1,278	714	1,916	-3,052	-1,751	-706	-62	.	-3,758	-1,813	.
CFBIT of Mercedes-Benz Cars & Vans	4,617	1,825	3,730	1,749	1,968	-1,729	2,502	430	+482%	4,470	-1,299	.
Adjustments	204	112	125	1,056	1,161	448	303	92	+229%	1,464	540	+171%
CFBIT of Mercedes-Benz Cars & Vans adjusted	4,821	1,937	3,855	2,805	3,129	-1,281	2,805	522	+437%	5,934	-759	.
Cash conversion rate adjusted*	2.0	1.0	0.9	1.6	0.8	-2.1	0.8	-1.8	.	0.8	-2.4	.

* Ratio of CFBIT adjusted to EBIT adjusted.

Mercedes-Benz Cars Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Wholesales	566,581	604,655	641,146	649,826	538,869	470,581	521,190	408,924	+27%	1,060,059	879,505	+21%
Europe	229,829	253,213	251,455	258,916	182,108	189,190	173,512	113,369	+53%	355,620	302,559	+18%
Germany	84,168	85,084	97,816	89,375	56,120	61,025	53,381	39,531	+35%	109,501	100,556	+9%
North America*	60,723	89,972	97,257	114,333	82,101	79,757	78,882	49,074	+61%	160,983	128,831	+25%
USA	51,998	75,666	85,849	97,728	72,768	68,525	68,297	42,452	+61%	141,065	110,977	+27%
Asia	261,027	240,335	275,992	253,442	258,310	180,898	251,572	236,448	+6%	509,882	417,346	+22%
China	213,846	173,321	216,506	179,395	208,070	131,566	199,200	196,173	+2%	407,270	327,739	+24%
of which locally produced vehicles	173,701	143,187	167,003	142,073	166,615	110,043	149,385	160,069	-7%	316,000	270,112	+17%
Rest of World	15,002	21,135	16,442	23,135	16,350	20,736	17,224	10,033	+72%	33,574	30,769	+9%

* USA, Canada and Mexico.

Mercedes-Benz Vans Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Wholesales	106,866	100,332	119,749	129,898	88,418	76,161	98,368	71,876	+37%	186,786	148,037	+26%
EU30*	69,314	65,523	79,885	87,354	57,480	53,078	65,390	42,943	+52%	122,870	96,021	+28%
Germany	32,600	28,863	36,740	37,379	20,410	21,632	27,619	18,542	+49%	48,029	40,174	+20%
North America**	18,495	14,057	17,775	18,404	11,149	7,288	9,664	10,888	-11%	20,813	18,176	+15%
USA	16,025	11,602	15,581	16,538	9,470	6,347	8,542	9,581	-11%	18,012	15,928	+13%
Latin America (excl. Mexico)	3,189	4,444	3,875	5,118	3,961	2,741	4,488	2,225	+102%	8,449	4,966	+70%
Asia	8,297	10,113	11,707	10,406	10,097	6,206	12,697	10,576	+20%	22,794	16,782	+36%
China	6,517	8,516	10,292	7,669	8,508	4,165	10,953	9,505	+15%	19,461	13,670	+42%
Rest of World	7,571	6,195	6,507	8,616	5,731	6,848	6,129	5,244	+17%	11,860	12,092	-2%

* European Union, United Kingdom, Switzerland and Norway.

** USA, Canada and Mexico.

Mercedes-Benz Cars Retail Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Retail sales	625,675	617,972	631,714	643,328	590,999	483,241	591,725	461,949	+28%	1,182,724	945,190	+25%
Europe	245,895	259,584	252,942	272,576	201,959	194,654	201,804	128,721	+57%	403,763	323,375	+25%
Germany	90,484	92,191	104,415	102,561	60,249	66,248	59,428	43,719	+36%	119,677	109,967	+9%
North America*	81,859	90,990	89,194	107,155	88,318	78,509	93,987	68,041	+38%	182,305	146,550	+24%
USA	69,633	76,806	78,069	92,202	78,256	67,740	82,390	59,449	+39%	160,646	127,189	+26%
Asia	279,766	246,368	268,239	238,384	282,581	190,448	277,434	251,196	+10%	560,015	441,644	+27%
China	224,884	184,439	206,356	170,226	223,791	139,915	220,448	208,222	+6%	444,239	348,137	+28%
of which locally produced vehicles	182,739	153,754	161,515	138,368	181,195	115,663	170,434	171,370	-1%	351,629	287,033	+23%
Rest of World	18,155	21,030	21,339	25,213	18,141	19,630	18,500	13,991	+32%	36,641	33,621	+9%
V-Class/X-Class (included in MBC retail sales)	18,198	19,253	18,488	22,163	13,659	15,684	17,686	13,530	+31%	31,345	29,214	+7%

* USA, Canada and Mexico.

Mercedes-Benz Vans Retail Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Retail sales	95,933	86,261	103,892	102,142	76,328	64,588	84,190	61,358	+37%	160,518	125,946	+27%
EU30*	63,935	57,075	70,436	71,663	50,450	44,762	57,573	37,731	+53%	108,023	82,493	+31%
Germany	26,284	21,845	30,141	29,739	16,281	16,409	21,572	14,354	+50%	37,853	30,763	+23%
North America**	17,550	15,431	19,706	15,203	13,628	9,021	11,415	12,197	-6%	25,043	21,218	+18%
USA	15,491	12,821	17,228	12,789	11,659	7,527	10,053	10,760	-7%	21,712	18,287	+19%
Latin America (excl. Mexico)	4,185	4,774	4,113	4,783	3,874	3,412	3,859	2,673	+44%	7,733	6,085	+27%
Asia	5,230	4,671	4,789	4,452	4,273	3,512	5,840	4,715	+24%	10,113	8,227	+23%
China	4,385	3,476	4,153	3,000	3,324	2,449	4,784	4,120	+16%	8,108	6,569	+23%
Rest of World	5,033	4,310	4,848	6,041	4,103	3,881	5,503	4,042	+36%	9,606	7,923	+21%

* European Union, United Kingdom, Switzerland and Norway.

** USA, Canada and Mexico.

Mercedes-Benz Cars & Vans

Market Shares*

(in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change in % pts.	2021	2020	Change in % pts.
Mercedes-Benz Cars												
European Union**	6.6	7.0	6.7	7.2	5.0	5.8	4.8	5.7	-0.9	4.9	5.8	-0.9
of which Germany	11.4	10.5	12.0	12.1	9.4	9.9	7.9	9.6	-1.7	8.3	9.7	-1.4
USA	1.8	1.8	1.9	2.1	2.0	1.9	1.9	2.0	-0.1	1.9	2.0	-0.1
China	4.1	3.5	3.6	2.8	4.3	4.8	4.4	3.8	+0.6	4.3	4.1	+0.2
South Korea	4.3	5.9	5.4	5.4	5.3	4.7	5.7	4.6	+1.1	5.5	4.6	+0.9
Japan	1.9	1.5	1.6	2.1	1.2	1.3	1.6	1.4	+0.2	1.4	1.4	0.0
Mercedes-Benz Vans												
EU30*** small	2.6	2.2	2.2	2.0	1.7	1.9	2.0	1.8	+0.2	1.9	1.9	0.0
EU30*** midsize/large	17.5	17.2	18.2	19.1	13.9	16.4	14.4	15.8	-1.4	14.2	16.1	-1.9
of which Germany	28.2	27.5	30.1	33.4	23.0	24.6	23.2	23.9	-0.7	23.1	24.3	-1.2
USA large	9.9	10.6	11.8	11.0	8.2	7.4	10.8	13.2	-2.4	9.5	9.8	-0.3

* Based on estimates in certain markets.

** Including United Kingdom until Q4 2019.

*** European Union, United Kingdom, Switzerland and Norway.

Daimler Trucks & Buses Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Incoming orders (units)	103,949	100,627	175,376	117,837	151,127	92,841	130,183	59,526	+119%	281,310	152,367	+85%
Unit sales (units)	99,256	134,339	120,655	130,439	101,322	97,574	116,827	61,033	+91%	218,149	158,607	+38%
Unit sales BFDA - Beijing Foton Daimler Automotive Co. Ltd. (Auman Trucks)	34,679	18,169	26,896	22,468	41,855	22,945	40,586	41,926	-3%	82,441	64,871	+27%
Production (units)	100,508	134,801	107,452	110,937	110,869	108,751	116,176	54,295	+114%	227,045	163,046	+39%
Revenue (millions of EUR)	9,230	11,483	10,497	11,191	8,665	8,744	10,012	6,200	+61%	18,677	14,944	+25%
EBIT (millions of EUR)	541	838	493	447	1,041	247	819	-756	.	1,860	-509	.
EBIT adjusted (millions of EUR)	603	838	575	447	518	247	831	-747	.	1,349	-500	.
Return on sales (%)	5.9%	7.3%	4.7%	4.0%	12.0%	2.8%	8.2%	-12.2%	.	10.0%	-3.4%	.
Return on sales adjusted (%)	6.5%	7.3%	5.5%	4.0%	6.0%	2.8%	8.3%	-12.0%	.	7.2%	-3.3%	.
CFBIT (millions of EUR)	1,142	736	1,577	1,123	621	-85	667	-121	.	1,288	-206	.
CFBIT adjusted (millions of EUR)	1,142	736	1,577	1,123	435	-85	693	-121	.	1,128	-206	.
Cash conversion rate adjusted*	1.9	0.9	2.7	2.5	0.8	-0.3	0.8	0.2	.	0.8	0.4	.

* Ratio of CFBIT adjusted to EBIT adjusted.

Daimler Trucks & Buses

Reconciliation from EBIT to CFBIT

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
EBIT of Daimler Trucks & Buses	541	838	493	447	1,041	247	819	-756	.	1,860	-509	.
Change in working capital	184	-100	619	777	-159	-129	-121	306	.	-280	177	.
Net financial investments	-35	-181	-5	1	314	-9	-2	-28	.	312	-37	.
Net investments in property, plant and equipment and intangible assets	-131	-297	-370	-478	-198	-186	-108	-201	.	-306	-387	.
Depreciation and amortisation/impairments	332	333	345	342	287	333	274	339	-19%	561	672	-17%
Other	251	143	495	34	-664	-341	-195	219	.	-859	-122	.
CFBIT of Daimler Trucks & Buses	1,142	736	1,577	1,123	621	-85	667	-121	.	1,288	-206	.
Adjustments	0	0	0	0	-186	0	26	0	.	-160	0	.
CFBIT of Daimler Trucks & Buses adjusted	1,142	736	1,577	1,123	435	-85	693	-121	.	1,128	-206	.
Cash conversion rate adjusted*	1.9	0.9	2.7	2.5	0.8	-0.3	0.8	0.2	.	0.8	0.4	.

* Ratio of CFBIT adjusted to EBIT adjusted.

Daimler Trucks Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Wholesales	94,141	125,382	113,795	120,745	97,585	92,468	112,139	57,945	+94%	209,724	150,413	+39%
EU30*	15,351	19,942	22,413	21,075	15,275	13,197	18,144	9,675	+88%	33,419	22,872	+46%
Germany	6,912	8,616	9,055	8,460	5,411	5,836	6,383	3,999	+60%	11,794	9,835	+20%
North America**	41,755	53,240	42,112	45,549	37,002	35,550	42,757	20,023	+114%	79,759	55,573	+44%
USA	36,500	47,307	36,531	38,914	33,199	31,414	37,010	17,321	+114%	70,209	48,735	+44%
Latin America (excl. Mexico)	7,672	11,569	12,307	12,139	10,521	6,996	13,220	6,208	+113%	23,741	13,204	+80%
Brazil	6,020	8,157	9,451	8,136	7,308	4,996	9,103	4,809	+89%	16,411	9,805	+67%
Asia	21,912	33,550	27,864	33,382	25,981	30,651	27,033	17,739	+52%	53,014	48,390	+10%
Japan	9,379	11,683	10,239	9,533	8,931	11,693	8,680	7,763	+12%	17,611	19,456	-9%
Indonesia	2,796	9,838	5,354	11,472	3,664	7,906	5,959	3,474	+72%	9,623	11,380	-15%
India	2,817	2,672	3,528	2,413	4,507	2,439	2,261	840	+169%	6,768	3,279	+106%
Rest of World	7,451	7,081	9,099	8,600	8,806	6,074	10,985	4,300	+155%	19,791	10,374	+91%

* European Union, United Kingdom, Switzerland and Norway.

** USA, Canada and Mexico.

Daimler Buses Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Wholesales	5,115	8,957	6,860	9,694	3,737	5,106	4,688	3,088	+52%	8,425	8,194	+3%
EU30*	1,897	2,474	3,146	3,053	657	1,260	1,261	1,230	+3%	1,918	2,490	-23%
Germany	724	769	1,121	1,006	271	531	546	590	-7%	817	1,121	-27%
North America**	230	797	593	800	413	448	542	240	+126%	955	688	+39%
Mexico	230	790	593	800	413	448	542	239	+127%	955	687	+39%
Latin America (excl. Mexico)	2,106	4,629	1,991	4,142	2,137	2,386	2,531	1,249	+103%	4,668	3,635	+28%
Brazil	1,558	3,465	1,254	3,028	1,567	1,915	1,793	920	+95%	3,360	2,835	+19%
Asia	352	695	608	1,143	314	403	128	133	-4%	442	536	-18%
Rest of World	530	362	522	556	216	609	226	236	-4%	442	845	-48%

* European Union, United Kingdom, Switzerland and Norway.

** USA, Canada and Mexico.

Daimler Trucks Incoming Orders*

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
Incoming orders	99,474	91,974	170,724	109,145	146,481	85,821	124,918	56,949	+119%	271,399	142,770	+90%
EU30**	15,828	12,103	23,616	18,544	31,101	16,256	31,727	10,268	+209%	62,828	26,524	+137%
Germany	5,801	5,179	8,670	7,116	9,739	7,296	14,187	4,467	+218%	23,926	11,763	+103%
North America***	41,573	26,038	95,899	40,616	53,984	32,838	29,268	17,194	+70%	83,252	50,032	+66%
USA	34,580	22,597	84,896	37,089	45,803	27,042	28,485	16,464	+73%	74,288	43,506	+71%
Latin America (excl. Mexico)	8,545	11,961	13,126	10,842	11,209	6,396	13,949	5,783	+141%	25,158	12,179	+107%
Brazil	6,020	8,157	9,451	8,136	7,308	4,996	9,103	4,809	+89%	16,411	9,805	+67%
Asia	24,731	35,426	26,435	32,632	36,356	23,950	35,290	18,853	+87%	71,646	42,803	+67%
Japan	8,348	10,422	9,906	10,770	10,081	11,631	10,932	9,422	+16%	21,013	21,053	-0%
Indonesia	6,478	10,753	1,837	12,045	5,659	3,465	11,178	2,084	+436%	16,837	5,549	+203%
India	2,288	4,201	3,738	1,516	6,212	1,737	2,730	2,108	+30%	8,942	3,845	+133%
Rest of World	8,797	6,446	11,648	6,511	13,831	6,381	14,684	4,851	+203%	28,515	11,232	+154%

* Net order intake, adjusted for cancellations.

** European Union, United Kingdom, Switzerland and Norway.

*** USA, Canada and Mexico.

Daimler Trucks & Buses

Market Shares*

(in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change in % pts.	2021	2020	Change in % pts.
Trucks Europe / Latin America												
(Mercedes-Benz)												
EU30** HDT/MDT	20.7	20.1	19.8	20.8	18.2	17.8	20.0	19.1	+0.9	19.4	18.5	+0.9
Germany HDT/MDT	37.5	35.0	36.9	39.0	34.5	35.0	33.5	35.8	-2.3	33.8	35.5	-1.7
Brazil HDT/MDT	31.9	29.2	32.5	28.1	34.1	33.2	25.9	28.8	-2.9	28.5	30.8	-2.3
Trucks North America												
(Freightliner/Western Star)												
North America*** Class 8	38.7	36.5	40.7	39.4	43.5	41.1	39.7	39.2	+0.5	41.0	40.1	+0.9
North America*** Class 6-7	31.9	29.6	30.0	33.7	40.0	38.2	36.2	32.9	+3.3	37.7	35.2	+2.5
Trucks Asia												
(FUSO)												
Japan Trucks Total	19.6	18.3	20.9	20.4	16.1	20.2	19.6	20.6	-1.0	18.4	20.4	-2.0
Indonesia Trucks Total	51.2	45.4	47.5	44.0	46.9	48.4	45.8	50.7	-4.9	46.2	49.3	-3.1
(BharatBenz)												
India > 9 t	14.2	6.7	9.1	5.7	7.0	6.4	7.6	10.7	-3.1	7.3	6.9	+0.4
Buses												
EU30** heavy	26.9	31.0	28.1	25.7	24.9	31.4	22.7	23.5	-0.8	23.6	27.7	-4.1
Germany heavy	57.7	59.3	45.5	45.3	40.9	47.7	45.7	46.0	-0.3	43.7	46.9	-3.2
Brazil heavy	47.5	49.2	38.7	58.0	31.4	58.1	40.2	50.7	-10.5	37.1	55.1	-18.0

* Based on estimates in certain markets.

** European Union, United Kingdom, Switzerland and Norway.

*** USA, Canada and Mexico.

Daimler Mobility Overview

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2020	2019	2020	2019	2021	2020	2021	2020	Change	2021	2020	Change
New business	18,676	18,279	18,965	20,411	16,764	16,174	17,191	13,971	+23%	33,955	30,145	+13%
Contract volume (end of period)	149,816	160,416	150,553	162,843	152,685	159,628	150,596	153,704	-2%	150,596	150,553*	+0%
Revenue	6,877	7,086	7,271	7,534	6,966	7,101	6,874	6,450	+7%	13,840	13,551	+2%
EBIT	589	413	584	87	744	58	924	205	+351%	1,668	263	+534%
EBIT adjusted	601	469	623	384	691	58	930	313	+197%	1,621	371	+337%
Return on equity (%)	16.2%	11.9%	16.2%	2.4%	20.2%	1.6%	23.9%	5.6%	.	22.1%	3.6%	.
Return on equity adjusted (%)	16.5%	13.5%	17.3%	10.5%	18.7%	1.6%	24.0%	8.6%	.	21.4%	5.0%	.

* Year-end figure.